

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: September 25, 2012

SUBJECT: Approve the Award of a Competitive Bid # 10207 to Aqua Sierra Controls Inc, of Auburn, and Service Engineering of Meadow Vista, for Sewer Instrument Maintenance & Repair Services at County operated Waste Water Treatment Plants in the maximum aggregate amount of \$140,000

ACTION REQUESTED

1. Approve the award of competitive Bid # 10207 to Aqua Sierra Controls Inc, of Auburn, and Service Engineering of Meadow Vista, for sewer instrument maintenance and repair services at County operated Waste Water Treatment Plants in the amount of \$140,000, funds are included in the FY 2012-13 Sewer Maintenance Districts and Sewer County Service Area assessments currently included in property taxes for these expenses resulting in no net county cost, for the period of Oct 1, 2012 to September 30, 2013, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders.

BACKGROUND

Facility Services, Utilities Division's current blanket purchase order (BPO) for sewer instrument maintenance and repair services expires on September 30, 2012. The department continues to require a BPO for these services on an as needed basis. Notices announcing the availability of Bid 10207 were emailed to one hundred four registered vendors via the county's EBID system and posted on the County's website. The bid requested fix hourly pricing for standard hourly rate, overtime hourly rate, Saturday, Sunday, Contractors observed holiday rate, and Discounts off manufacturer's list price for repair parts.

Four bids were received. The bid was evaluated on an all or none basis with the right to award BPOs to one or more vendors. Local Vendor Preference and Prompt Pay Discounts were considered but did not affect the outcome. Aqua Sierra Control and Service Engineering are the successful bidders.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to Aqua Sierra Controls in the amount of \$115,000 and Service Engineering in the amount of \$25,000.00. The resulting BPOs will be effective October 1, 2012 to September 30, 2013. Facility Services Fiscal Impact Statement is attached.

Attachment:
Bid Evaluation
Facility Services Fiscal Impact Statement

cc: Valerie Bayne, Administrative Services Manager, Facility Services



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Buyer Name: Alicia Wilbur

Phone: 530-889-4229

Estimated Award Date: 9/30/12

Bid No: 10207

Title: Sewer Instrumentation Services

Due Date: 8/31/12

(Recommended award is highlighted)

Name of Firm City/State		Aqua Sierra Controls Inc Auburn, CA		Telstar Instruments, Inc. Concord, CA		Aria Electric Fair Oaks, CA 95628	
Telephone Fax Number		530-823-3241 530-823-3475		925-671-2888 925-671-9507		916-213-7575 916-864-0086	
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		Yes 1.5% net 20		Net 30		Net 30	
Line	Description	Primary Award					
1	Standard hourly rate		\$72.00		\$88.00	\$112.00	\$90.00
2	Overtime hourly rate		\$84.50		\$132.00	\$157.00	\$135.00
3	Saturday, Sunday and Contractors observed holiday rate		\$108.00		\$132.00	\$157.00	\$135.00
4	Discount off manufacturer's list price for repair parts	15%		20%		0	10%
	Subtotal		\$264.50		\$352.00	\$426.00	\$360.00
	Bid Total		\$264.50		\$352.00	\$426.00	\$360.00
	LVP		13.23		0.00	0.00	0.00
	Prompt Pay Disc		3.97		7.04	0.00	0.00
	Ref. Price		\$247.31		\$344.96	\$426.00	\$360.00

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Valerie Bayne, Administrative Services Manager
DATE: September 25, 2012
SUBJECT: **Fiscal Impact Statement**
BPO for Sewer Instrumentation Services

The Department of Facility Services requires an annual blanket purchase order for sewer instrumentation services. The Utilities division utilizes this BPO to provide preventative maintenance service and/or trouble shooting service performed on an as needed basis.

The Department has budgeted appropriately in the Sewer Maintenance Districts #1, #2, and #3 and Sewer CSA's for FY12/13. This action does not have a net county cost.

