

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: April 4, 2006

SUBJECT: Recommendation to Renew a Blanket Purchase Order with Contract Furnishings in the Maximum Amount of \$90,000.00 for Floor Covering Products & Services

ACTION REQUESTED

Approve the renewal of a blanket purchase order with Contract Furnishings of Rocklin, CA for floor covering products and services in the maximum amount of \$90,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

On February 10, 2004, your Board approved the award of Bid No. 9300 to Contract Furnishings for floor covering products and services. Your Board then approved a renewal of that agreement the following year. The Facility Services Department requests to renew the BPO with Contract Furnishings for another year. Contract Furnishings agrees to renew the BPO, but with unit price increases due to escalating petrochemical, natural gas, and transportation costs experienced by the industry over the past year. In addition, prevailing wages have increased over the same period. Procurement and Facility Services have determined the proposed price increases to be reasonable and consistent with escalating Producer Price Index values and prevailing wages. A complete evaluation of proposed price increases is submitted as Exhibit A. This second renewal shall be effective for the period April 4, 2006 through March 31, 2007.

FISCAL IMPACT

The blanket purchase order resulting from this recommendation will be in the maximum amount of \$90,000.00. Facility Services budgets sufficiently for these expenditures.

Cc: Rob Unholz, Facility Services
Val Bayne, Facility Services

Evaluation of Proposed Price Increases - 2nd Renewal

	<u>Description</u>	<u>Current Contract Pricing</u>		<u>Renewal Contract Pricing</u>		<u>Percent Change</u>	
		Standard	Overtime	Standard	Overtime	Standard	Overtime
Category A - Carpet							
1	Provide and install glue-down carpet on wood subfloor						
a.	Areas of 500 sq. ft. or less	\$ 2.42	\$ 2.63	\$ 2.54	\$ 2.87	5.0%	9.1%
b.	Areas of 501 to 1000 sq. ft.	\$ 2.26	\$ 2.47	\$ 2.42	\$ 2.79	7.1%	13.0%
c.	Areas of 1001 sq. ft. or more	\$ 2.04	\$ 2.26	\$ 2.30	\$ 2.58	12.7%	14.2%
2	Provide and install glue-down carpet on concrete subfloor						
a.	Areas of 500 sq. ft. or less	\$ 2.42	\$ 2.63	\$ 2.54	\$ 2.87	5.0%	9.1%
b.	Areas of 501 to 1000 sq. ft.	\$ 2.26	\$ 2.47	\$ 2.42	\$ 2.75	7.1%	11.3%
c.	Areas of 1001 sq. ft. or more	\$ 2.04	\$ 2.26	\$ 2.30	\$ 2.58	12.7%	14.2%
Category B - Sheet Vinyl							
1	Provide and install sheet vinyl on wood subfloor						
a.	Areas of 500 sq. ft. or less	\$ 3.60	\$ 4.03	\$ 3.90	\$ 4.18	8.3%	3.7%
b.	Areas of 501 to 1000 sq. ft.	\$ 3.23	\$ 3.66	\$ 3.81	\$ 4.09	18.0%	11.7%
c.	Areas of 1001 sq. ft. or more	\$ 3.06	\$ 3.49	\$ 3.73	\$ 4.00	21.9%	14.6%
2	Provide and install sheet vinyl on concrete subfloor						
a.	Areas of 500 sq. ft. or less	\$ 3.60	\$ 4.03	\$ 3.90	\$ 4.18	8.3%	3.7%
b.	Areas of 501 to 1000 sq. ft.	\$ 3.23	\$ 3.66	\$ 3.81	\$ 4.09	18.0%	11.7%
c.	Areas of 1001 sq. ft. or more	\$ 3.06	\$ 3.49	\$ 3.73	\$ 4.00	21.9%	14.6%
3	Provide and install 6" vinyl sheet matched covering						
a.	Areas of 100 lin. ft. or less	\$ 4.84	\$ 5.38	\$ 5.15	\$ 5.60	6.4%	4.1%
b.	Areas of 101 to 500 lin. ft.	\$ 4.84	\$ 5.38	\$ 5.15	\$ 5.60	6.4%	4.1%
c.	Areas of 501 to 1000 lin. ft.	\$ 4.30	\$ 4.84	\$ 4.48	\$ 4.90	4.2%	1.2%
d.	Areas of 1001 lin. ft. or more	\$ 4.30	\$ 4.84	\$ 4.48	\$ 4.90	4.2%	1.2%
Category C - Vinyl Tile							
1	Provide and install vinyl floor tile on wood subfloor						
a.	Areas of 500 sq. ft. or less	\$ 2.26	\$ 2.58	\$ 2.34	\$ 2.68	3.5%	3.9%
b.	Areas of 501 to 1000 sq. ft.	\$ 2.15	\$ 2.47	\$ 2.31	\$ 2.65	7.4%	7.3%
c.	Areas of 1001 sq. ft. or more	\$ 2.04	\$ 2.37	\$ 2.23	\$ 2.57	9.3%	8.4%
2	Provide and install vinyl floor tile on concrete subfloor						
a.	Areas of 500 sq. ft. or less	\$ 2.26	\$ 2.58	\$ 2.34	\$ 2.68	3.5%	3.9%
b.	Areas of 501 to 1000 sq. ft.	\$ 2.15	\$ 2.47	\$ 2.31	\$ 2.65	7.4%	7.3%
c.	Areas of 1001 sq. ft. or more	\$ 2.04	\$ 2.37	\$ 2.23	\$ 2.57	9.3%	8.4%
Category D - Modular Carpet Tile							
1	Provide and install 18"x18" modular glue down carpet tiles on wood subfloor						
a.	Areas of 500 sq. ft. or less	\$ 4.30	\$ 4.73	\$ 5.14	\$ 5.46	19.5%	15.4%
b.	Areas of 501 to 1000 sq. ft.	\$ 4.09	\$ 4.52	\$ 4.83	\$ 5.15	18.1%	13.9%
c.	Areas of 1001 sq. ft. or more	\$ 3.98	\$ 4.41	\$ 4.65	\$ 4.97	16.8%	12.7%
2	Provide and install 18"x18" modular glue down carpet tiles on concrete subfloor						
a.	Areas of 500 sq. ft. or less	\$ 4.30	\$ 4.73	\$ 5.14	\$ 5.46	19.5%	15.4%
b.	Areas of 501 to 1000 sq. ft.	\$ 4.09	\$ 4.52	\$ 4.83	\$ 5.15	18.1%	13.9%
c.	Areas of 1001 sq. ft. or more	\$ 3.98	\$ 4.41	\$ 4.65	\$ 4.97	16.8%	12.7%

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	<u>Description</u>	<u>Current Contract Pricing</u>		<u>Revised Contract Pricing</u>		<u>Percent Change</u>	
		<u>Standard</u>	<u>Overtime</u>	<u>Standard</u>	<u>Overtime</u>	<u>Standard</u>	<u>Overtime</u>
<u>Category E - Top Set Rubber Base</u>							
1	Provide and install 4" top set rubber base, including preformed outer corners and end stops						
a.	Areas of 100 lin. ft. or less	\$ 2.53	\$ 2.96	\$ 2.56	\$ 3.00	1.2%	1.4%
b.	Areas of 101 to 500 lin. ft.	\$ 2.15	\$ 2.58	\$ 2.20	\$ 2.65	2.3%	2.7%
c.	Areas of 501 lin. ft. or more	\$ 2.04	\$ 2.47	\$ 2.10	\$ 2.50	2.9%	1.2%
2	Provide and install 6" top set rubber base, including preformed outer corners and end stops						
a.	Areas of 100 lin. ft. or less	\$ 2.80	\$ 3.23	\$ 2.89	\$ 3.29	3.2%	1.9%
b.	Areas of 101 to 500 lin. ft.	\$ 2.69	\$ 3.12	\$ 2.76	\$ 3.16	2.6%	1.3%
c.	Areas of 501 lin. ft. or more	\$ 2.58	\$ 3.01	\$ 2.63	\$ 3.10	1.9%	3.0%
<u>Category F - Removal of Flooring Products</u>							
1	Remove top set rubber base (any size)						
a.	Areas of 100 lin. ft. or less	\$ 0.30	\$ 0.40	\$ 0.35	\$ 0.45	16.7%	12.5%
b.	Areas of 101 to 500 lin. ft.	\$ 0.30	\$ 0.40	\$ 0.35	\$ 0.45	16.7%	12.5%
c.	Areas of 501 to 1000 lin. ft.	\$ 0.30	\$ 0.40	\$ 0.35	\$ 0.45	16.7%	12.5%
d.	Areas of 1001 lin. ft. or more	\$ 0.30	\$ 0.40	\$ 0.35	\$ 0.45	16.7%	12.5%
2	Remove glue-down carpet from concrete floor						
a.	Areas of 500 sq. ft. or less	\$ 0.35	\$ 0.45	\$ 0.40	\$ 0.50	14.3%	11.1%
b.	Areas of 501 to 1000 sq. ft.	\$ 0.25	\$ 0.35	\$ 0.30	\$ 0.40	20.0%	14.3%
c.	Areas of 1001 sq. ft. or more	\$ 0.20	\$ 0.30	\$ 0.25	\$ 0.35	25.0%	16.7%
3	Remove glue-down carpet from wood floor						
a.	Areas of 500 sq. ft. or less	\$ 0.35	\$ 0.45	\$ 0.40	\$ 0.50	14.3%	11.1%
b.	Areas of 501 to 1000 sq. ft.	\$ 0.25	\$ 0.35	\$ 0.30	\$ 0.40	20.0%	14.3%
c.	Areas of 1001 sq. ft. or more	\$ 0.20	\$ 0.30	\$ 0.25	\$ 0.35	25.0%	16.7%
<u>Category G - Other</u>							
a.	Mark-up over contractor's cost for materials not specified		20%		20%	0.0%	0.0%
b.	Hourly rate for carpet repair and miscellaneous work	\$ 60.00	\$ 72.00	\$ 65.00	\$ 75.00	8.3%	4.2%

Producer Price Index

	<u>May-04</u>	<u>January-06</u>	<u>% Increase</u>
Imported Crude	131.0	209.1	59.6%
Domestic Crude	116.0	183.7	58.4%
Industrial Natural Gas	197.6	305.5	54.6%
#2 Diesel Fuel	121.0	196.6	62.5%

Prevailing Wages

Journey Level Resilient Tile Layer (Carpet, Linoleum)	33.87	37.19	9.8%
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