

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: April 18, 2006

SUBJECT: Recommendation to Award Bid No. 9556, CDRA Audio Visual Presentation and Control System to Snader and Associates in the amount of \$259,590.00.

RECOMMENDATION

Approve the award of Bid No. 9556 to the lowest responsive bidder, Snader and Associates of Roseville, and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$259,590.00.

BACKGROUND

The Facility Services Department's Capital Improvements Division submitted a requisition for the acquisition of an Audio Visual Presentation and Control System to support the new Community Development Resource Center's Planning Commission Hearing Room.

The Audio Visual Presentation and Control System is comprised of "state of the art" technology capable of supporting computer and video presentations, audio and video recordings, divisible Hearing/Meeting Room audio systems, and includes production equipment that will be utilized to videotape the Placer County Planning Commission Hearing meetings for rebroadcast over the Placer County cable television network and local community television access systems.

Bid No. 9556 was mailed to 19 vendors. The County received priced bids from six (6) firms. The bid submitted by Snader and Associates of Roseville was found to have met all bid requirements and was determined to be the lowest responsive and responsible bidder. A complete bid evaluation matrix is provided as Attachment A for your review. Snader and Associates performed the last video production system upgrade at the Board of Supervisors Chambers and is very familiar with the County's installation standards and requirements for a project of this nature.

FISCAL IMPACT

There is sufficient funding appropriated in the Capital Improvements Division's Community Development Resource Center's project fund to acquire the requested Audio Visual Presentation System. The purchase resulting from this recommendation will total \$259,590.00, (including all sales tax, shipping, installation, system warranties and training).

Attachment A:
Bid Evaluation Matrix

Cc: Doug Hawk, Capital Improvements Division
Val Bayne, Senior Administrative Services Officer
Jerry Gamez, IT Division Manager

Vendor number		Bidder		Snader and Associates		Anderson Audio Visual		Exhibit One		Better Presentation Systems		Avidex		Gwinn Construction			
Address		250 S. Harding Blvd. #1		9332 Tech Center Dr. Ste. 100		14601 S. 50th St. Ste. 120		2008 Opportunity Dr. Ste 170		6100 Stewart Ave.		11860 Kemper Rd		Auburn, CA. 95603			
City/State/Zip		Roseville, CA. 95678		Sacramento, CA. 95826		Phoenix, AZ. 85044		Roseville, CA. 95678		Fremont, CA. 94538		Auburn, CA. 95603		Auburn, CA. 95603			
Contact person		Chad Pierce		John Neal		Rosa Munoz		Brad Hills		Randy Rivers		Donald Gwinn		Donald Gwinn			
Telephone		916-759-0020		916-438-5400 xt110		480-763-1002 xt 128		916-782-6444		510-279-7100		510-279-7100		530-889-1360			
FAX Number		916-782-9187		916-438-5410		480-763-1003		916-782-8811		510-279-7101		510-279-7101		530-823-8092			
Invoice Terms		Net 30		Net 30		Net 30		Net 30		Net 30		Net 30		Net 30			
Delivery																	
Item #	Item Description	Qty	Terms Discount*	0.00% Bid	0.00% Extension	Terms Discount*	0.00% Bid	0.00% Extension	Terms Discount*	100.00% Bid	100.00% Extension	Terms Discount*	200.00% Bid	200.00% Extension	Terms Discount*	300.00% Bid	300.00% Extension
1	Presentation & Control System	1		176,000.00	176,000.00		199,641.17	199,641.17		196,046.95	196,046.95		200,105.09	200,105.09		230,302.00	230,302.00
2	Installation & Configuration	1		65,552.00	65,552.00		67,293.24	67,293.24		81,218.27	81,218.27		88,664.16	88,664.16		90,000.00	89,003.00
3	Administration & Training	1		678.00	678.00		0.00	0.00		2,000.00	2,000.00		5,333.33	5,333.33		691.00	929.00
4	Warranty	1		4,600.00	4,600.00		3,246.44	3,246.44		0.00	0.00		500.00	500.00		1,000.00	1,000.00
				Subtotal	\$246,830.00		Subtotal	\$270,180.85		Subtotal	\$279,265.22		Subtotal	\$294,602.58		Subtotal	\$321,234.00
				7.25% sales tax	12,760.00		7.25% sales tax	14,473.98		7.25% sales tax	14,213.40		7.25% sales tax	14,507.62		7.25% sales tax	16,696.90
				Total	\$259,590.00		Total	\$284,654.83		Total	\$293,478.62		Total	\$309,110.20		Total	\$337,930.90

Low Bid

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