

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: June 13, 2006

SUBJECT: Bid No. 9576, Bulk Unleaded and Diesel Fuel – Award Recommendation

ACTION REQUESTED

Approve the award of Bid No. 9576 for bulk unleaded and diesel fuel to Hunt & Sons, Inc. of Sacramento in the maximum amount of \$1,530,000.00, and authorize the Purchasing Manager to sign the resulting BPOs.

BACKGROUND

Procurement solicited bids from fifteen firms on behalf of DPW and OES. Two firms responded with complete bids. The lowest bid was submitted by Hunt & Sons. Hunt has supplied fuel to the County over the past few years and performed very well. A complete summary of the bid evaluation is provided as Attachment A to this memorandum. Your Board's approval is requested for the award of blanket purchase orders for an initial one-year term from July 1, 2006 through June 30, 2007.

FISCAL IMPACT

The BPO for DPW will be in the maximum amount of \$1,500,000.00 and the BPO for OES will be in the maximum amount of \$30,000.00. There are sufficient funds in these department's budgets for these expenditures.

Attachment: Bid Evaluation & Award Recommendation

Cc: Gwenda Howell, DPW Administration
Jim Geach, DPW Fleet Services
Rui Cunha, OES



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9576
Title: Bulk Unleaded & Diesel Fuel
Due Date: 5/15/06

Buyer Name: Steven McCredie
Phone: 530-889-4257
Estimated Award Date:

		Name of Firm	Ramos Oil		Hunt & Sons	
		City/State	Lincoln, CA		Rocklin/Sacramento, CA	
		Telephone	(916) 645-2179		(916) 383-4868	
		Fax Number	(916) 645-9281		(916) 383-1005	
		LVP Certified? ⁽¹⁾	Yes		Yes	
		Invoice Terms ⁽²⁾	Net 30		1/2% 20, Net 30	
Item	Item Description	Qty	Unit Price	Extension	Unit Price	Extension
1	Unleaded Opis published price		2.677		2.677	
	Bidder's margin		0.045		-0.0069	
	Bid Price	453291	2.722	1,233,858.10	2.6701	1,210,332.30
	Bobtail Differential	19310	0.105	2,027.55	0.0849	1,639.42
	Delivery point differential - Alta	2021	0.135	272.84	0.0849	171.58
	Delivery point differential - Colfax	12410	0.105	1,303.05	0.0849	1,053.61
	Delivery point differential - Foresthill	8385	0.105	880.43	0.0899	753.81
2	Diesel Opis published price		2.4668		2.4668	
	Bidder's margin		0.045		0.0069	
	Bid Price	283746	2.5118	712,713.20	2.4737	701,902.48
	Bobtail Differential	37812	0.105	3,970.26	0.0849	3,210.24
	Delivery point differential - Alta	3338	0.135	450.63	0.0849	283.40
	Delivery point differential - Colfax	31670	0.105	3,325.35	0.0849	2,688.78
	Delivery point differential - Foresthill	11927	0.105	1,252.34	0.0899	1,072.24
	Delivery point differential Lake Tahoe	84822	0.255	21,629.61	0.0999	8,473.72
3	Bio Diesel Price (20%)				2.5064	0.5013
	Petroleum Diesel - Opis published price (80%)		N/B		2.4668	1.9734
	Bidder's margin				0.1889	
	Bid Price				2.6636	
	Bobtail Differential				0.2099	
	Delivery point differential - Alta				0.1949	
	Delivery point differential - Colfax				0.1949	
	Delivery point differential - Foresthill				0.1999	
	Delivery point differential Lake Tahoe				0.2099	
4	Ultra Low Sulfur Opis published price		N/B		2.4668	
	Bidder's margin				0.0569	
	Bid Price				2.5537	
	Bobtail Differential				0.1499	
	Delivery point differential - Alta				0.1949	
	Delivery point differential - Colfax				0.1949	
	Delivery point differential - Foresthill				0.1999	
	Delivery point differential Lake Tahoe				0.2099	
	Miscellaneous Fees		None		CA Oil Spill	.00119/gal
					Federal LUST	.001/gal
					Superfund	.0012/gal
					CA Gas & Diesel Tax	.18/gal
					Reg. Compliance Fee	\$5.75/invoice
			Subtotal	1,981,683.35	Subtotal	1,931,581.57
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			7.25% Tax	143,672.04	7.25% Tax	140,039.66
			Freight	0.00	Freight	0.00
			Bid Total	2,125,355.39	Bid Total	2,071,621.24
(2) Invoice Terms of less than 20 days cannot be considered.			LVP	5,000.00	LVP	5,000.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	10,358.11
			Ref. Price	\$2,120,355.39	Ref. Price	\$2,056,263.13

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