

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager
DATE: December 5, 2006
SUBJECT: Approve the Renewal of BP013396 for Bio-Zyme Lift Station Maintainer with Brulin & Company, in the Maximum Amount of \$85,800.00

ACTION REQUESTED

Approve the renewal of Blanket Purchase Order No. BP013396 with Brulin & Company of Indianapolis, IN, for Bio-Zyme Lift Station Maintainer, and authorize the Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$85,800.00.

BACKGROUND

Special Districts, in previous years, was using the product Zymetech which had been an effective maintenance chemical under normal circumstances, but it proved to be less effective than required under high water-flow conditions. As a result, Special Districts tested and evaluated a number of alternate products. Their results showed that Bio-Zyme, a proprietary product for which Brulin & Company, Inc. is the sole distributor, best meets the department's needs in terms of effectiveness, safety, delivery and cost. On January 24, 2006, your Board approved the sole source award of Blanket Purchase Order No. BP013396 to Brulin & Company for Bio-Zyme lift station maintainer.

Brulin has agreed to renew the blanket purchase order for Bio-Zyme, and has proposed to keep the same pricing from the last contract period. The only change to the agreement is that they no longer provide Bio-Zyme in disposable totes, which is acceptable to Facility Services.

FISCAL IMPACT

Based on anticipated needs for a one-year period, the Department of Facility Services has requested a blanket purchase order in the amount not to exceed \$85,800.00, which covers expected usage plus tax. The Department has budgeted sufficiently for this operating expense.

cc: Mike Barrett, Utilities
Val Bayne, Department of Facility Services

