

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: December 5, 2006

SUBJECT: Award Bid No. 9616 for Two CNG-Fueled Dump Trucks to Sacramento Truck Center in the Amount of \$352,225.82.

ACTION REQUESTED

Award Bid No. 9616 for two compressed natural gas (CNG) fueled dump trucks to Sacramento Truck Center of Sacramento in the amount of \$352,225.82, and authorize the Purchasing Manager to sign the resulting purchase order.

BACKGROUND

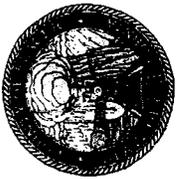
Procurement solicited bids from 30 firms and placed the Invitation for Bids on the County Website on behalf of Public Works for 2 CNG-fueled dump trucks. Attachment A provides a comparison of prices offered by the 4 responding firms. The bid solicitation describes a 10-12 yard dump truck fueled by CNG. Although local vendor preference was offered in the bid, no local vendors responded to the solicitation. Attachment A shows that Sacramento Truck Center is the lowest bidder. Public Works has evaluated the bid submitted by Sacramento truck Center and has determined their bid to be responsive to the bid specifications. The bid also asked bidders to provide prices for extended warranties on the truck cab & chassis, engine, transmission, and axles. DPW has elected to purchase extended warranties for the engine and transmission.

FISCAL IMPACT

The total purchase price, including extended warranties is \$352,225.82. Public Works has sufficient fixed asset approval for this purchase.

Attachment: Attachment A, Bid Evaluation and Award Recommendation

Cc: Chuck Gordon, DPW Fleet Services
Kevin Taber, DPW Road Maintenance
Cynthia Taylor, DPW Administration



BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9616 **Buyer Name:** Steven McCredie
Title: CNG Fueled Trucks **Phone:** 530-889-4257
Due Date: 10/16/06 **Estimated Award Date:** 12/5/06

Name of Firm City/State Telephone Fax Number FOB Delivery Time Invoice Terms ⁽¹⁾	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Sacramento Truck Sacramento, CA 916-286-2071 916-286-2085 Destination 300 days Net 30	CNG Fueled 10-12 Yard Dump Truck Truck Make/Model Engine Make/Model Transmission Make/Model Body Manufacturer Standard Warranties Truck Cab & Chassis Engine Transmission Axles Extended Warranties Truck Cab & Chassis Cost Engine Cost Transmission Cost Axles Cost	2	\$162,716.00	\$325,432.00	\$183,336.00	\$366,672.00	\$185,490.00	\$370,980.00	\$172,654.00	\$345,308.00
Western Truck Center West Sacramento, CA 916-375-3040 916-375-3047 Destination 120 days Net 30	Freightliner/Condor Cummins/L-Gas(+) 320 hp Allison/4500 RDS Cooks 100K miles, 1 year 250K miles, 2 years Unlimited miles, 2 years Unlimited miles, 2 years 250K miles, 5 years \$6,500.00 150K miles, 5 years \$400.00 Unlimited miles, 5 years \$1,200.00 Unlimited miles, 5 years \$815.00				Autocar WXL164 Cummins L Gas (+) CNG 320 Allison 4500 RDS 6 speed Warren 100K miles, 1 year Unlimited miles, 2 years Unlimited miles, 3 years Unlimited miles, 3 years 300K miles, 5 years \$7,945.00 200K miles, 5 years \$1,800.00 Unlimited miles, 5 years \$3,200.00 Unlimited miles, 5 years \$3,000.00					
Greenbrier Peterbilt Sacramento, CA 916-319-5219 916-448-7835 Destination 270 days Net 30					Crane Carrier LET2-40 Cummins L-Gas 320 hp Allison 4500 RDS Warren FL-650-14 100K miles, 1 year 250K miles, 2 years Unlimited miles, 5 years Unlimited miles, 3 years Need clarification ? 300K miles, 6 years \$1,000.00 Unlimited miles, 5 years Included Unlimited miles, 5 years \$3,000.00					
Riverview International West Sacramento, CA 916-371-3110 916-372-8541 Destination 250 days approx Net 30					CCC LET2 Cummins L Gas + CNG Allison 4500 RDS Warren F.-650 12K miles, 1 year 100K, 2 years Unlimited miles, 2 years Unlimited miles, 3 years Not available 150K miles, 5 years \$1,350.00 Unlimited miles, 5 years \$1,400.00 Not available					
			7.25% Tax	23,593.82	7.25% Tax	26,583.72	7.25% Tax	26,896.05	7.25% Tax	25,034.83
			Tire Tax	included	Tire Tax	42.00	Tire Tax	35.00	Tire Tax	38.50
			Delivery	0.00	Delivery	125.00	Delivery	0.00	Delivery	0.00
			Bid Ref. Total	\$349,025.82	Bid Ref. Total	\$393,422.72	Bid Ref. Total	\$397,911.05	Bid Ref. Total	\$370,381.33

(1) Invoice Terms of less than 20 days cannot be considered.