

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager *DS*

DATE: March 7, 2006

SUBJECT: Recommendation to Award Bid No. 9525 to Arborwell Professional Tree Management in the Maximum Amount of \$200,000.00 for Roadside Vegetation Clearing Services.

ACTION REQUESTED

Award Bid No. 9525 for roadside vegetation clearing services to Arborwell Professional Tree Management of Rancho Cordova, CA in the maximum amount of \$200,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

Procurement solicited bids on behalf of the Public Works Department for roadside vegetation clearing services. Exhibit A provides a comparison of the prices offered by the three responding firms – Arborwell Professional Tree Management, The Davey Tree Expert Company and Phil's Tree Service. Arborwell provided the lowest priced bid and is sufficiently licensed for this work. The resulting blanket purchase order shall be effective for the period March 7, 2006 through March 31, 2007.

FISCAL IMPACT

The Road Maintenance Division has requested a blanket purchase order in the maximum amount of \$200,000.00. Public Works budgets sufficiently for this annual road maintenance requirement.

Attachment

Exhibit A, Bid Evaluation

Cc: Kevin Taber, Public Works
Hal Kastner, Public Works
Gwenda Howell, Public Works

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COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9525
Title: Roadside Vegetation Clearing Svc.
Due Date: 2/9/06

Buyer Name: Bob Bigney
Phone: 530-889-4255
Estimated Award Date: 3/7/06

Name of Firm			Arborwell Prof. Tree Mgmt.		The Davey Tree Expert Co.		Phil's Tree Service	
City/State			Rancho Cordova, CA		Sacramento, CA		Penryn, CA	
Telephone			916-343-7582		916-443-5500		916-663-2110	
Fax Number			916-638-9401		916-443-6200		916-663-1937	
LVP Certified? ⁽¹⁾			No		No		Yes	
Invoice Terms ⁽²⁾			Net 30		Net 45		2% 20 Days, Net 30	
Item No.	Item Description	Est. Hrs.	Hourly Rate	Extension	Unit Price	Extension	Unit Price	Extension
1	Regular Hourly Rate for 3-Person Crew 8-Hour Day	720	180.00	129,600.00	195.00	140,400.00	250.00	180,000.00
2	Overtime Hourly Rate for 3-Person Crew Beyond 8 Hours	20	225.00	4,500.00	195.00	3,900.00	375.00	7,500.00
3	Regular Hourly Rate per Additional Flagger 8-Hour Day	160	60.00	9,600.00	65.00	10,400.00	50.00	8,000.00
4	Overtime Hourly Rate for Additional Flagger Beyond 8 Hours	10	75.00	750.00	65.00	650.00	75.00	750.00
Subtotal			144,450.00		Subtotal 155,350.00		Subtotal 196,250.00	
LVP			0.00		LVP 0.00		LVP 5,000.00	
Prompt Pay Disc			0.00		Prompt Pay Disc 0.00		Prompt Pay Disc 3,925.00	
Ref. Price			\$144,450.00		Ref. Price \$155,350.00		Ref. Price \$187,325.00	

Low Bid

(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.

(2) Invoice Terms of less than 20 days cannot be considered.

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