

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: September 26, 2006

SUBJECT: Approve the Award of Bid No. 9606 for Local Pharmacy Services to Raley's/Bel Air, Rite Aid Corp., and Sunrise Medical Center Pharmacy in the Maximum Aggregate Amount of \$160,000.00

ACTION REQUESTED

Approve the award of Bid No. 9606 for local pharmacy services to Raley's/Bel Air of West Sacramento, Rite Aid Corp. of Camp Hill, PA, and Sunrise Medical Center Pharmacy of Roseville, and authorize the Purchasing Manager to sign the resulting blanket purchase orders in the maximum aggregate amount of \$160,000.00 and to transfer funds between these blanket purchase orders as required.

BACKGROUND

The purpose of this bid was to secure contracts to allow patients of the Adult System of Care (ASOC) and Medically Indigent Adult (MIA) program to obtain prescribed medications and related supplies in locations throughout Placer County when they are not able to visit the Clinic at the Auburn Government Center, or for periods when the County Pharmacy is closed. Invitations for Bids were mailed to 18 firms and the Invitation for Bids was also posted on the County Website. Five firms submitted responsive bids, and the three lowest priced bids, which provide Countywide coverage for ASOC and the MIA program, are recommended for award. Attachment A includes a price evaluation sheet. As the expenditures are difficult to predict, this staff recommendation includes a request to authorize the Purchasing Manager to transfer funds between blanket purchase orders as required.

The lowest priced bidder and recommended award for the Auburn and Roseville/Granite Bay areas, with the exception of the Cirby Hills Center, is Raley's/Bel Air. The Sunrise Medical Center Pharmacy is the lowest priced bidder offering delivery service to the resident clients at the Cirby Hills Center in Roseville. The lowest priced bidder and recommended award for the Truckee/Tahoe City area is Rite Aid Pharmacy.

FISCAL IMPACT

A total of three blanket purchase orders are being recommended as follows: Raley's/Bel Air - \$85,000; Sunrise Medical Center Pharmacy - \$25,000 and Rite Aid - \$50,000 for a maximum aggregate amount of \$160,000.00. Health and Human Services has budgeted sufficiently for these planned expenditures.

Attachment A: Bid Evaluation Summary

cc: Stan Hapak, HHS/Admin
Doreen Drake, HHS/Admin

Jim Nissen, HHS/ASOC
Karen Jarvis, HHS/CAPP

Attachment A
Price Evaluation

Bid No. 9606
Local Pharmaceutical Services
Category 1: Auburn Area

Brand Name	Longs Drug Stores, Walnut Creek			Rite Aid Hdqtrs., Corp			Priceless Drug Store # 4		
	Bid Prices at Net 30	Ext. Price	Bid Prices at Net 90	Bid Prices at Net 30	Ext. Price	Bid Prices at Net 90	Bid Prices at Net 30	Ext. Price	Bid Prices at Net 90
Purch \$\$* \$40,000	5%	\$38,000.00	0	11%	\$35,600.00	9%	\$36,400.00	No Bid, Category 1	
# Generic									
Rx's ** 4,000	\$6.00	\$24,000.00	\$6.00	\$3.00	\$12,000.00	\$3.00	\$12,000.00		
Reprocessing fees for 20 rebillings	\$5.00	\$120.00	\$6.00	0	\$0.00	0	\$0.00		
Non-Rx \$\$ \$5,000 - %	0	\$5,000.00	0	0	\$5,000.00	0	\$5,000.00		
Delivery Charge 40	Varies by store, 5 miles max, daily		Varies by store, 5 miles max, daily		Some deliver, time varies. No charge.		Some deliver, time varies. No charge.		
		\$67,120.00	\$69,060.00		\$52,600.00		\$53,400.00		

Brand Name	Raley's/Be/ Air, West Sacramento			Sunrise Medical Pharmacy		
	Bid Prices at Net 30	Ext. Price	Bid Prices at Net 90	Bid Prices at Net 30	Ext. Price	Bid Prices at Net 90
Purch \$\$* \$40,000	13%	\$34,600.00	No Bid	No Bid, Category 1		
# Generic						
Rx's ** 4,000	\$1.75	\$7,000.00				
Reprocessing fees for 20 rebillings	0	\$0.00				
Non-Rx \$\$ \$5,000 - %	12%	\$4,400.00				
Delivery Charge 40	No Delivery					
		\$46,200.00	0	0	0	0

* Estimated amount for this geographic Area

** Cost of dispensing fee. Does not include actual cost of generic drugs.

Recommended Vendor

Category 2: Roseville/Rocklin Area

Brand Name	Longs Drug Stores, Walnut Creek			Rite Aid Hdqtrs., Corp			Priceless Drug Store # 4					
	Bid Prices at Net 30	Bid	Ext. Price	Bid Prices at Net 30	Bid	Ext. Price	Bid Prices at Net 30	Bid	Ext. Price			
Purch \$\$ \$40,000 - %	5%	\$38,000.00	0	\$40,000.00	11%	\$35,600.00	9%	\$36,400.00	10%	\$36,000.00		
# Generic												
Rx's ** 4,000	\$6.00	\$24,000.00	\$6.00	\$24,000.00	\$3.00	\$12,000.00	\$3.00	\$12,000.00	\$5.00	\$20,000.00		
Reprocessing fees for 20 rebillings	\$6.00	\$120.00	\$6.00	\$120.00	0	\$0.00	0	\$0.00	No Bid	No Bid		
Non-Rx \$\$ \$5,000 - %	0	\$5,000.00	0	\$5,000.00	0	\$5,000.00	0	\$5,000.00	0	\$5,000.00		
Delivery Charge 40	Varies by store, 5 miles max, w/in 2 days			Varies by store, 5 miles max, w/in 2 days			Some stores deliver, time varies. No charge.			Some stores deliver, time varies. No charge.		
		\$67,120.00		\$69,120.00		\$52,600.00		\$53,400.00		\$61,000.00		

Brand Name	Raley's / Bel Air			Sunrise Medical Pharmacy			* Estimated amount for this geographic Area			
	Bid Prices at Net 30	Bid	Ext. Price	Bid Prices at Net 30	Bid	Ext. Price	Bid Prices at Net 30	Bid	Ext. Price	
Purch \$\$ \$40,000	13%	\$34,800.00	No Bid	14%	\$34,400.00	14%	\$34,400.00	14%	\$34,400.00	
# Generic										
Rx's ** 4,000	1.75	\$7,000.00		1.75%	\$7,000.00	1.75%	\$7,000.00	1.75%	\$7,000.00	
Reprocessing fees for 20 rebillings	0	\$0.00		0	\$0.00	0	\$0.00	0	\$0.00	
Non-Rx \$\$ \$5,000	12%	\$4,400.00		12%	\$4,400.00	12%	\$4,400.00	12%	\$4,400.00	
Delivery Charge 40	No Delivery			No charge, 10 mile limit, w/in 3 hours		No charge, 10 mile limit, w/in 3 hours	No charge, 10 mile limit, w/in 3 hours	No charge, 10 mile limit, w/in 3 hours	No Delivery	No Delivery
		\$46,200.00	0	\$45,800.00		\$45,800.00		\$45,800.00		\$61,000.00

** Cost of dispensing fee. Does not include actual cost of generic drugs.

Recommended Vendor

Category 3: Truckee, Thoe City and Kings Beach Areas

	Longs Drug Stores, Walnut Creek		Rite Aid Hdqtrs., Corp		Priceless Drug Store # 4	
	Bid Prices at Net 30	Bid Prices at Net 90	Bid Prices at Net 30	Bid Prices at Net 90	Bid Prices at Net 30	Bid Prices at Net 90
Brand Name						
Purch \$\$* \$8,000	5%	\$7,600.00	0	\$6,000.00	11%	\$7,120.00
# Generic					9%	\$7,280.00
Rx's ** 1,000	\$6.00	\$6,000.00	\$6.00	\$6,000.00		
Reprocessing fees for 8 rebillings	\$6.00	\$48.00	\$6.00	\$48.00		
Non-Rx \$\$ \$2,000	0	\$2,000.00	0	\$2,000.00		
Delivery Charge 20	Not Available	Not available				No Bid, Category 3
		\$15,648.00		\$16,048.00		\$15,280.00

	Raley's / Bel Air		Sunrise Medical Pharmacy		* Estimated amount for this geographic Area
	Bid Prices at Net 30	Bid Prices at Net 90	Bid Prices at Net 30	Bid Prices at Net 90	
Brand Name					
Purch \$\$* \$40,000					** Cost of dispensing fee. Does not include actual cost of generic drugs.
# Generic					
Rx's ** 4,000					
Reprocessing fees for 20 rebillings					
Non-Rx \$\$ \$5,000					
Delivery Charge 40					
					Recommended Vendor

BIDDER INFORMATION

Longs Drug Stores

Locations:

Category 1 Auburn: 388 Elm Ave.; 2140 Grass Valley Hwy; 10019 Cambie Rd.
Category 2 Rocklin: 4785 Granite Drive; 3251 Stanford Ranch Rd.; Roseville: 5090 Foothills Blvd; 9280 Sierra College Blvd; 1030 Pleasant Grove Blvd.
Category 3 Tahoe City: 850 North Lake Blvd; Tahoe City; Truckee: 11411 Deerfield Dr. Kings Beach: None
Notes Open 9-6 M-F/9-6 Sat/9-5 Sun. Some stores may deliver, within 2 business days of orders placed by noon

Rite Aid

Category 1 Auburn: Auburn Center, 420 Grass Valley; Auburn Plaza, 2805 Bell Rd.
Category 2 Roseville: 1617 Douglas Blvd; 4004 Foothills Blvd.
Category 3 Kings Beach: 8245 North Lake Blvd.
Notes Open 9-7 or 9 M-F / 9-7 Sat / 10-6 Sun. Some stores deliver, those that do deliver at no charge, delivery radius and time vary by store

Priceless Drugs, # 4

Category 2 Roseville: 446 Roseville Square
Notes Open 9-8 M-F / 9-5 Sat. No delivery

Raley's / Bel Air

Category 1 Auburn: 2222 Grass Valley Hwy; 13386 Lincoln Way; Grass Valley: 692-A Freeman Lane
Category 2 Roseville: 1039 Sunrise Ave. 4008 Foothill Blvd; 1915 Douglas Blvd, Ste 200; Rocklin: 2341 Sunset Blvd;
Loomis: 6119 Horseshow Bar Road; Granite Bay: 6845 Douglas Blvd; Lincoln: 765 South Highway 65
Notes Open 9-8 or 9 M-F / 9-5 or 6 Sat. No Delivery

Sunrise Medical Pharmacy

Category 2 Roseville: 1000 Sunrise Ave # 1
Notes Open 9-6 M-F / 9-3 Sat. Deliveries 11 - 5. Delivery within 3 hours after receipt of order

• Recommended Vendors

