

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager

DATE: March 20, 2007

SUBJECT: Approve the Award of Competitive Bid No. 9648 to Vulcan Materials (Roseville & Grass Valley), Teichert Aggregates (Truckee), and Granite Construction (Rio Linda) for Asphalt Concrete in the Maximum Aggregate Amount of \$980,300.00

ACTION REQUESTED

Approve the award of competitive Bid No. 9648 for asphalt concrete to Vulcan Materials (Roseville & Grass Valley), Teichert Aggregates (Truckee), and Granite Construction (Rio Linda) as detailed in Exhibit A, and authorize the Purchasing Manager to sign the resulting blanket purchase orders in the maximum aggregate amount of \$980,300.00.

BACKGROUND

The Department of Public Works' Road Maintenance Division requires annual contracts with primary and secondary material suppliers for asphalt concrete for their road maintenance programs. Secondary suppliers allow the department to purchase material from an alternate provider in the event that the primary vendor is not able to supply the product in the time required.

A total of six (6) bids were received. Evaluation of the bids took local vendor preference and prompt payment discounts into consideration. Evaluation of the bid responses included County staff and equipment roundtrip travel costs to pick up asphalt concrete from various suppliers' plants and deliver to various County locations. Bids were evaluated by combining material and hauling costs to determine a total cost per ton for each asphalt concrete type and destination. Exhibit A is a summary of the recommended awards. A bid submitted by Baldwin Contracting was rejected due to poor past performance.

FISCAL IMPACT

The blanket purchase orders resulting from this recommendation will be issued in the maximum aggregate amount of \$980,300.00, for the period of March 20, 2007 through December 31, 2007. Public Works has budgeted appropriately for these operational and maintenance expenses in their FY 2006-07 budget.

Attachment: Exhibit A – Recommended Awards

cc: Kevin Taber, Public Works
Cynthia Taylor, Public Works

Award Recommendations

PRIMARY AWARDS			
PRIMARY SUBTOTALS BY MATERIAL AND DESTINATION			
<i>Vendor</i>	<i>Product</i>	<i>Destination</i>	<i>Subtotals</i>
Vulcan, Roseville	1/4" PG 64-10	Lincoln	\$ 10,800.00
Vulcan, Roseville	1/4" PG 64-10	Auburn	\$ 5,400.00
Vulcan, Roseville	1/4" PG 64-10	Colfax	\$ 5,400.00
Vulcan, Roseville	3/8" PG 64-10	Lincoln	\$ 148,500.00
Vulcan, Roseville	3/8" PG 64-10	Auburn	\$ 49,500.00
Vulcan, Roseville	3/8" PG 64-10	Colfax	\$ 49,500.00
Vulcan, Roseville	1/2" PG 64-10	Lincoln	\$ 48,500.00
Vulcan, Roseville	1/2" PG 64-10	Auburn	\$ 12,125.00
Vulcan, Roseville	1/2" PG 64-10	Colfax	\$ 24,250.00
Vulcan, Roseville	3/4" PG 64-10	Lincoln	\$ 120,000.00
Vulcan, Roseville	3/4" PG 64-10	Auburn	\$ 24,000.00
Vulcan, Roseville	3/4" PG 64-10	Colfax	\$ 24,000.00
Vulcan, Grass Valley	1/4" PG 64-16	Auburn	\$ 54,500.00
Vulcan, Grass Valley	1/4" PG 64-16	Colfax	\$ 54,500.00
Vulcan, Grass Valley	3/8" PG 64-16	Auburn	\$ 5,350.00
Vulcan, Grass Valley	3/8" PG 64-16	Colfax	\$ 5,350.00
Vulcan, Grass Valley	1/2" PG 64-16	Auburn	\$ 12,937.50
Vulcan, Grass Valley	1/2" PG 64-16	Colfax	\$ 25,875.00
Vulcan, Grass Valley	3/4" PG 64-16	Auburn	\$ 25,625.00
Vulcan, Grass Valley	3/4" PG 64-16	Colfax	\$ 25,625.00
No Bids Received	1/4" PG 64-16	Tahoe	
Teichert, Martis Valley	3/8" PG 64-16	Tahoe	\$ 5,200.00
Teichert, Martis Valley	1/2" PG 64-16	Tahoe	\$ 51,000.00
No Bids Received	1/4" PG 64-28	Tahoe	
Teichert, Martis Valley	3/8" PG 64-28	Tahoe	\$ 73,200.00
Teichert, Martis Valley	1/2" PG 64-28	Tahoe	\$ 60,000.00
PRIMARY RECOMMENDED AWARD AMOUNTS BY VENDOR			
<u>Vendor</u>	<u>Subtotal</u>	<u>Tax</u>	<u>Total</u>
Vulcan Materials, Roseville	\$ 521,975.00	\$ 37,843.19 7.250%	\$ 559,818.19
Vulcan Materials, Grass Valley	\$ 209,762.50	\$ 15,469.98 7.375%	\$ 225,232.48
Teichert Aggregates, Martis Valley	\$ 189,400.00	\$ 14,915.25 7.875%	\$ 204,315.25
<u>Vendor</u>	<u>Total</u>	<u>* Factor</u>	<u>Recommended Award (Rounded Up)</u>
Vulcan Materials, Roseville	\$ 559,818.19	0.90	\$ 504,000.00
Vulcan Materials, Grass Valley	\$ 225,232.48	0.90	\$ 203,000.00
Teichert Aggregates, Martis Valley	\$ 204,315.25	1.00	\$ 205,000.00
TOTAL PRIMARY AWARD AMOUNT			\$ 912,000.00

* With the exception of Teichert Aggregates, the Road Maintenance Division anticipates purchases to be split approximately 90% and 10% between the primary and secondary suppliers.

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Award Recommendations

SECONDARY AWARD			
SECONDARY SUBTOTALS BY MATERIAL AND DESTINATION			
<i>Vendor</i>	<i>Product</i>	<i>Destination</i>	<i>Subtotals</i>
No Bids Received	1/4" PG 64-10	Lincoln	
No Bids Received	1/4" PG 64-10	Auburn	
No Bids Received	1/4" PG 64-10	Colfax	
Granite, Rio Linda	3/8" PG 64-10	Lincoln	\$ 159,000.00
Granite, Rio Linda	3/8" PG 64-10	Auburn	\$ 53,000.00
Granite, Rio Linda	3/8" PG 64-10	Colfax	\$ 53,000.00
Granite, Rio Linda	1/2" PG 64-10	Lincoln	\$ 51,500.00
Granite, Rio Linda	1/2" PG 64-10	Auburn	\$ 12,875.00
Granite, Rio Linda	1/2" PG 64-10	Colfax	\$ 25,750.00
Granite, Rio Linda	3/4" PG 64-10	Lincoln	\$ 127,500.00
Granite, Rio Linda	3/4" PG 64-10	Auburn	\$ 25,500.00
Granite, Rio Linda	3/4" PG 64-10	Colfax	\$ 25,500.00
No Bids Received	1/4" PG 64-16	Auburn	
No Bids Received	1/4" PG 64-16	Colfax	
Granite, Rio Linda	3/8" PG 64-16	Auburn	\$ 5,300.00
Granite, Rio Linda	3/8" PG 64-16	Colfax	\$ 5,300.00
Granite, Rio Linda	1/2" PG 64-16	Auburn	\$ 12,875.00
Granite, Rio Linda	1/2" PG 64-16	Colfax	\$ 25,750.00
Granite, Rio Linda	3/4" PG 64-16	Auburn	\$ 25,500.00
Granite, Rio Linda	3/4" PG 64-16	Colfax	\$ 25,500.00
No Bids Received	1/4" PG 64-16	Tahoe	
No Bids Received	3/8" PG 64-16	Tahoe	
No Bids Received	1/2" PG 64-16	Tahoe	
No Bids Received	1/4" PG 64-28	Tahoe	
No Bids Received	3/8" PG 64-28	Tahoe	
No Bids Received	1/2" PG 64-28	Tahoe	
SECONDARY RECOMMENDED AWARD AMOUNT BY VENDOR			
<u>Vendor</u>	<u>Subtotal</u>	<u>Tax</u>	<u>Total</u>
Granite Construction, Rio Linda	\$ 633,850.00	\$ 49,123.38 7.750%	\$ 682,973.38
<u>Vendor</u>	<u>Total</u>	<u>* Factor</u>	<u>Recommended Award (Rounded Up)</u>
Granite Construction, Rio Linda	\$ 682,973.38	0.10	\$ 68,300.00
TOTAL SECONDARY AWARD AMOUNT			\$ 68,300.00
COMBINED AWARD			
TOTAL RECOMMENDED AWARD AMOUNT (Primary and Secondary Combined)			\$ 980,300.00

* With the exception of Teichert Aggregates, the Road Maintenance Division anticipates purchases to be split approximately 90% and 10% between the primary and secondary suppliers.

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