

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: April 3, 2007

SUBJECT: Approve the Renewal of Blanket Purchase Order Numbers 13689 and 13690 as a Result of Competitive Bid No. 9549 with Empire Safety & Supply, Inc. for Safety Supplies in the Maximum Aggregate Amount of \$195,000.00

ACTION REQUESTED

Approve the renewal of Blanket Purchase Order (BPO) Numbers 13689 and 13690 with Empire Safety & Supply, Inc. of Roseville for safety supplies in the maximum aggregate amount of \$195,000.00, and authorize the Purchasing Manager to sign the resulting BPOs.

BACKGROUND

On May 9, 2006, your Board approved the award of Competitive Bid No. 9549 to Empire Safety & Supply, Inc., and authorized the Purchasing Manager to sign two resulting BPOs. Countywide BPO13689 was issued in the amount of \$135,000.00 and BPO13690, for the Office of Emergency Services, was issued in the amount of \$90,000.00. Empire Safety's performance has been excellent, and they have agreed to the first one-year renewal period with requested price increases averaging nine percent in three of nine bid categories for safety supplies. Empire Safety has provided letters from their manufacturers documenting the price increases in the cost of these products to Empire Safety. Empire Safety's revised pricing remains significantly lower than the next lowest bidder on Competitive Bid No. 9549.

FISCAL IMPACT

The renewed County-wide BPO in the maximum amount of \$135,000.00 and Office of Emergency Services BPO in the maximum amount of \$60,000.00 will be effective for the period April 1, 2007 through March 31, 2008. The Placer County Office of Emergency Services and other County departments have budgeted sufficiently for these routine and necessary expenditures in their FY 2006/07 budgets.

cc: Rui Cunha, Office of Emergency Services

