

MEMORANDUM
PLACER COUNTY HEALTH AND HUMAN SERVICES
Adult System of Care

TO: Honorable Board of Supervisors

FROM: Richard J. Burton, M.D., M.P.H.
Placer County Health Officer and Director of Health & Human Services
Maureen F. Bauman, Director of Adult System of Care

DATE: June 12, 2007

SUBJECT: Approve awards resulting in contracts from Request for Proposals (RFP) No. 9600 and 9610 for Substance Abuse Treatment Services

ACTION REQUESTED:

Approve the award of contracts with ten providers as detailed herein for outclient and residential substance abuse treatment services for FY 2007-08 resulting from Request for Proposals No. 9600 and 9610 in the aggregate amount of \$3,592,469, and authorize the Director of Health and Human Services to sign subsequent amendments. County General Fund contributions include \$144,302 in required matching funds and \$110,000 from the Methamphetamine Recovery Project. These contracts represent a reduction in services over prior fiscal years resulting from Federal and State budget reductions.

BACKGROUND:

Your Board requested that a Request for Proposals (RFP) process be conducted for Substance Abuse Treatment program contracts in Placer County. The Procurement Services Division sent notices to 34 providers announcing RFP 9600 for outclient substance abuse treatment, and to 32 providers announcing RFP 9610 for residential detoxification and substance abuse treatment services, and posted both RFPs on the County website. Seven firms submitted proposals in response to RFP 9600 and 8 firms submitted proposals in response to RFP 9610, with 2 additional firms submitting no-bids because they don't offer the required services. The responding proposers for each of these RFPs were ranked as follows:

RFP #9600 - Outclient Substance Abuse Treatment Services

Responding Proposers
1. Sierra Family Services
2. Community Recovery Resources
3. New Leaf Counseling
4. Sierra Council on Alcoholism and Drug Dependence (SCOADD)
5. Substance Abuse Growth and Recovery Institute/Eagle Recovery Programs
6. Rocklin Community Counseling Center
7. Sierra Recovery Center

RFP #9610 - Residential Substance Abuse Treatment Services

Responding Proposers
1. Community Recovery Resources
2. Progress House
3. The Effort
4. Sierra Council on Alcoholism and Drug Dependence (SCOADD)
5. Sierra Recovery Center
6. Substance Abuse Growth & Recovery Institute/Eagle Recovery Programs
7. New Leaf Counseling
8. Rocklin Community Counseling

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A review panel, facilitated by Procurement and comprised of staff from Adult System of Care, Children's System of Care, Probation, and a representative from the Alcohol and Drug Advisory Board, reviewed and rated the proposals. The proposals were ranked in each area in which the firm proposed to provide substance abuse treatment services, including specialized services for the forensic population (Drug Court and Proposition 36), individuals with both mental health and substance abuse (co-occurring) treatment needs, adolescents, women and children, and transitional living services. The selections were made based upon the ranked order of all proposals in each modality and service specialty. The recommended awards for FY2007-08 are as follows:

Provider	Modalities Awarded	Total Award Amount
1. Aegis Medical Systems	<ul style="list-style-type: none"> • Methadone Maintenance 	\$667,500
2. Community Recovery Resources	<ul style="list-style-type: none"> • Outclient – Women's and Perinatal • Residential – Women's and Perinatal 	\$275,800
3. Koinonia Foster Homes	<ul style="list-style-type: none"> • Outclient – Adolescent (Medi-Cal Only) 	\$150,000
4. New Leaf Counseling Services	<ul style="list-style-type: none"> • Outclient – Women's and Prop 36 • Residential – Women's and Perinatal • Transitional Housing 	\$712,731
5. Progress House	<ul style="list-style-type: none"> • Residential – Women's, Perinatal, Men's, Co-ed, and Prop 36 • Transitional Housing 	\$342,000
6. Rocklin Community Counseling Center	<ul style="list-style-type: none"> • Outclient – Co-ed, Prop 36, and Drug Court • Residential – Drug Court 	\$144,900
7. Sierra Council on Alcoholism and Drug Dependence (SCOADD)	<ul style="list-style-type: none"> • Outclient – including Perinatal, Drug Court, Prop 36, and Drug Testing • Residential – including Drug Court and Prop 36 	\$656,622
8. Sierra Family Services	<ul style="list-style-type: none"> • Outclient – Co-Occurring, Drug Court, Prop 36, Perinatal, Drug Testing 	\$346,572
9. Substance Abuse Growth & Recovery Institute/Eagle Recovery Programs	<ul style="list-style-type: none"> • Outclient – including Drug Court and Prop 36 • Residential – including Drug Court and Prop 36 • Transitional Housing – Prop 36 	\$273,344
10. The Effort	<ul style="list-style-type: none"> • Residential – including Prop 36 	\$23,000
Provider Award Totals		\$3,592,469

While not included in the Request for Proposals process, the contracts with Aegis Medical Systems and Koinonia Foster Homes are included in this summary as additional providers of substance abuse treatment services. Aegis Medical Systems is the sole provider of Methadone Maintenance treatment in Placer County. Koinonia Foster Homes is a State-licensed Drug Medi-Cal provider for outclient services to adolescents. Establishing a contract with this entity allows Placer County to have oversight over this otherwise State-managed program.

The funding available this year for alcohol and drug treatment has been reduced due to Federal and State budget reductions and increased County costs, therefore there is less funding to distribute to the competing providers. This results in fewer services being available to the Placer County community.

These contracts were reviewed and recommended for approval by the Mental Health, Alcohol, and Drug Advisory Board at its regular meeting on May 21, 2007.

FISCAL IMPACT:

These programs are funded through several State and Federal sources, including substance abuse treatment, Child Welfare Services, CalWORKs, AB2034 and/or Mental Health Services Act, Proposition 36 or Offender Treatment Program, and Drug Medi-Cal, plus client fees, sales tax realignment and County General Funds. Some of these sources require matching funds. To meet these match requirements, local fines of \$45,302, sales tax realignment of \$265,530, and County General Funds of \$144,302 have been budgeted. Including the County's Methamphetamine Recovery Project cost of \$110,000 funded by one-time County General Funds, the combined General Fund contribution is \$254,302.

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COPIES OF CONTRACTS ARE AVAILABLE

FOR REVIEW AT THE CLERK OF THE

BOARD'S OFFICE

