

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager
DATE: July 10, 2007
SUBJECT: Approve the Award of Competitive Bid No. 9696 to Rexel Norcal Valley for Telecommunications Cabling and Supplies in the Maximum Amount of \$225,000.00.

ACTION REQUESTED

Approve the award of Competitive Bid No. 9696 to Rexel Norcal Valley of Auburn for telecommunications cabling and supplies in the maximum amount of \$225,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

The Telecommunications Division has a continuing need to purchase various telecommunications data and voice cabling and supplies as well as telephone station parts in support of the County's voice and data networks. The previous contract for these supplies expired on June 30, 2007 with no renewal options remaining. Bid No. 9696 was prepared and posted on the Procurement website and bid announcements were sent to nine firms in order to establish a new contract for the period July 1, 2007 through June 30, 2008.

The bid requested pricing on twenty-three (23) commonly purchased items representing approximately seventy-five percent of the anticipated expenditures. Actual quantities of the items required will be determined as projects are defined. Actual purchases will not be limited to these 23 items, however, these items and quantities were used as a reasonable basis for comparing bids. Three bidders responded with Rexel Norcal Valley submitting the lowest responsive bid. Although Rexel is certified to receive Local Vendor Preference (LVP) this did not affect the determination of the low bidder. A bid evaluation is submitted as Attachment A.

FISCAL IMPACT

Based on the anticipated needs for a one-year period, the Telecommunications Division has requested a blanket purchase order in the maximum amount of \$225,000.00. The Telecommunications Division has budgeted sufficiently for this operating expense in FY 07/08.

cc: Jerry Gamez, IT Division Manager
Sandy Hammock, Senior Administrative Services Officer

6/14/07

Vendor number		Bidder		Rexal Norcal Valley		Graybar		CSC	
		12001 Enterprise Drive Auburn, CA. 95603		2747 Mercantile Dr Ste. 100 Rancho Cordova, CA 95742		8668 Thorton Ave Newark, CA. 94560			
City/State/Zip		Auburn, CA. 95603		Rancho Cordova, CA 95742		Newark, CA. 94560			
Contact person		Low Turner		Jeffrey Olson		Chris Strittmatter			
Telephone		530-913-2228		800-688-8061		916-765-0685			
FAX Number		530-885-6141		916-288-4299		510-791-7860			
Invoice Terms		Net 30		Net 30		Net 30			
Delivery		30 Days		30 Days		30 Days			
Item #	Description	Qty	LVP Certified	Yes	No	LVP Certified	Yes	No	LVP on file?
			Terms Discount*	0.00%	0.00%	Terms Discount*	0.00%	0.00%	Terms Discount*
			Bid	Extension	Extension	Bid	Extension	Extension	Extension
1	CPPLA48WBL, 48 Port Faceplate	15	63.23	948.45	62.61	939.15	71.95	1,079.25	1,079.25
2	CJ5E88TOR, Cat5e, Giga-Jack	1000	4.52	4,520.00	4.14	4,140.00	4.95	4,950.00	4,950.00
3	CJ688TGBU, Cat6, Jack Module	1000	6.58	6,580.00	7.14	7,140.00	7.25	7,250.00	7,250.00
4	KWP3E, SS Wall Mount Faceplate	20	10.03	200.60	9.90	198.00	11.02	220.40	220.40
5	7131688, GemSpeed 6000, Plenum Blu	30	235.00	7,050.00	288.24	8,647.20	375.84	11,275.20	11,275.20
6	1189AP, Belden, RG6 Plenum	3	580.50	1,741.50	661.59	1,984.77	741.41	2,224.23	2,224.23
7	RGEJ624PFY, Grounding Jumper Kit	10	27.90	279.00	32.82	328.20	33.65	336.50	336.50
8	LD10WH6-A, Latch Duct, White	1000	1.85	1,850.00	1.84	1,840.00	2.30	2,300.00	2,300.00
9	SB556084XUFB, 19" Equipment Rack	10	93.32	933.20	103.56	1,035.60	111.73	1,117.30	1,117.30
10	EZDP33FWS, EZ Path Kits, Single	10	97.25	972.50	99.76	997.60	102.26	1,022.60	1,022.60
11	FRME2, 19" Rackmount Enclosure	10	164.56	1,645.60	162.39	1,623.90	182.73	1,827.30	1,827.30
12	NCMHF2, Hortic. Cable Manager	10	38.83	388.30	38.73	387.30	44.65	446.50	446.50
13	SB8608D084FB, 6" Vert. Wire Mngt	25	291.04	5,820.80	322.54	6,450.80	356.04	7,120.80	7,120.80
14	CS50/HL10, Headset/Lifter	25	225.00	5,625.00	223.74	5,593.50	254.85	6,371.25	6,371.25
15	P41, Plantronics Mirage Headset	15	73.16	1,097.40	72.86	1,092.90	83.00	1,245.00	1,245.00
16	P51, Plantronics Supra Headset	15	73.16	1,097.40	72.86	1,092.90	82.90	1,243.50	1,243.50
17	P81, Plantronics Tristar Headset	15	87.57	1,313.55	87.20	1,308.00	99.25	1,488.75	1,488.75
18	TTS-35RXO, 35' Tak-Tape	10	127.70	1,277.00	127.39	1,273.90	143.36	1,433.60	1,433.60
19	77115, Kentrox T-Serv Plug	5	596.69	2,983.45	631.25	3,156.25	659.13	3,295.65	3,295.65
20	93050101DA15P to Stub 50'	5	110.70	553.50	119.10	595.50	125.84	629.20	629.20
21	93025101DA15P to Stub 25'	5	64.58	322.90	69.48	347.40	73.56	367.80	367.80
22	AT812-15, 12' Handset Cord	50	2.20	110.00	2.06	103.00	0.94	47.00	47.00
23	AT614, 14' FL MOD Line Cord	50	1.59	79.50	2.59	129.50	2.24	112.00	112.00
Subtotal			\$47,389.65		\$50,405.37		\$57,403.83		
7.25% sales tax			3,435.75		3,654.39		4,161.78		
Freight Charge									
Total			\$50,825.40		\$54,059.76		\$61,565.61		
LVP			2,541.27						
Invoice Terms			0.00		0.00		0.00		
Ref. Price			\$48,284.13		\$54,059.76		\$61,565.61		
Low Bid									

Low Bid \$50,825.40
 Second Low Bid \$54,059.76
 Cost Savings \$3,234.36

* Discount not used in evaluation if less than 10 days per Purchasing Policy Manual Section 3.12(b).

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