

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager *DS*

DATE: July 24, 2007

SUBJECT: Approve the Renewal of Blanket Purchase Order No. BP013935 as a Result of Competitive Bid No. 9585 with Gray Electric Company, Inc. for Traffic Signal Maintenance in the Maximum Amount of \$60,000

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**ACTION REQUESTED**

Approve the renewal of Blanket Purchase Order (BPO) No. BP013935 resulting from competitive Bid No. 9585, with Gray Electric Company, Inc. of Grass Valley, California, for traffic signal maintenance and repair on behalf of the Department of Public Works' Road Maintenance Division in the maximum amount of \$60,000, and authorize the Purchasing Manager to sign the resulting BPO.

**BACKGROUND**

On July 11, 2006, your Board approved the award of competitive Bid No. 9585 to Ferguson Family Enterprises, Inc., doing business as Gray Electric Company, Inc., for traffic signal maintenance and repair. As a result, BP013935 was issued for the period of July 1, 2006 through June 30, 2007 in the amount of \$75,000. The BPO was subsequently increased on two occasions to a revised maximum amount of \$126,500.

The Department of Public Works has requested that the BPO be renewed with Gray Electric Company, Inc. in the amount of \$60,000. The department has requested this reduced amount because they anticipate that County staff will be able to perform more of these services. The vendor has agreed to renew the blanket purchase order and requested price adjustments due to cost increases attributable to materials, labor, fuel and insurance costs. The price increases are reasonable since they are lower than the next bidder. Upon your Board's approval, this first renewal shall be effective July 1, 2007 through June 30, 2008.

**FISCAL IMPACT**

The BPO resulting from this recommendation will be issued in the maximum amount of \$60,000.00. The Department of Public Works' Road Maintenance Division has budgeted sufficiently for these operational expenditures for Fiscal Year 2007/2008.

cc: Kevin Taber, Public Works Manager – Road Maintenance  
Cynthia Taylor, Public Works Manager – Admin.

