

**MEMORANDUM  
COUNTY OF PLACER  
ADMINISTRATIVE SERVICES DEPARTMENT  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Acting Purchasing Manager *JB*

DATE: October 2, 2007

SUBJECT: Approve the Award of a Blanket Purchase Order Using a Competitively Bid Public Agency Cooperative Agreement with Sanofi Pasteur, Inc. for Various Medical Vaccines in the Maximum Amount of \$61,500.00

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**ACTION REQUESTED**

Approve the award of a Blanket Purchase Order (BPO) using a competitively bid public agency cooperative agreement with Sanofi Pasteur, Inc. of Swiftwater, PA for various medical vaccines, and authorize the Acting Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$61,500.00.

**BACKGROUND**

The Health and Human Services Department (HHS) Community Clinic/Immunization Division administers travel immunizations on request to individuals planning international travel. Other neighboring counties do not offer travel shots, and private physicians typically do not keep these "elective" inoculations in their dispensing pharmaceutical stock. HHS/Community Clinic has been purchasing these various medical vaccines from Sanofi Pasteur for the last 4 years through the University HealthSystems Consortium (UHC) Novations purchasing group. Sanofi Pasteur was awarded a competitively bid contract by Novation for various vaccines and serums. This group offers UHC members, including Placer County HHS, significant discounts on a variety of pharmaceuticals. The amount of the discount varies by product. On July 24, 2007, Your Board approved an increase to \$61,500 of the current BPO with Sanofi Pasteur.

The recommended award is in accordance with Purchasing Policy Manual (PPM) 1.3(e)(3), a purchase made against another public agency's competitively awarded contract, and PPM 1.3(j), proprietary pharmaceuticals are exempt from competitive bid process.

**FISCAL IMPACT**

The BPO resulting from this recommendation will total \$61,500.00 and will be effective from October 1, 2007 through September 30, 2008. The travel immunizations are paid for by the individual requesting them on a cost plus markup basis. All other immunizations are reimbursed by the State at cost. The department's Fiscal Impact Statement is attached.

Attachment: HHS Fiscal Impact Statement

cc: Dr. Richard Burton, HHS/Admin  
Pat Orme, HHS/Community Clinic  
Lynn Miller, HHS/Community Clinic

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Richard J. Burton, M.D., M.P.H.  
Placer County Health Officer and Director of Health and Human Services

DATE: September 10, 2007

SUBJECT: **Fiscal Impact Statement**  
BPO for Immunizations/Travel Shots for the period 10/1/07 – 9/30/08

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The department has budgeted appropriately for this BPO and funding is available in the FY 2007-08 department budget.