

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Acting Purchasing Manager *Jim Boggan*

DATE: November 27, 2007

SUBJECT: Approve the Award of a Purchase Order Awarded from a California Department of Transportation Competitive Contract with Pape' Machinery for Three John Deere 310SJ Backhoe Loaders in the Amount of \$270,141.30

ACTION REQUESTED

Approve the award of a purchase order (PO) awarded from a California Department of Transportation (DOT) competitive contract with Pape' Machinery of Sacramento for three John Deere 310SJ backhoe loaders in the amount of \$270,141.30, and authorize the Acting Purchasing Manager to sign the resulting PO.

BACKGROUND

On July 7, 2007, DOT awarded a PO for one John Deere 310 SJ combination backhoe loader, as a result of DOT's competitive solicitation IFB4990, to Pape' Machinery of Sacramento. Placer County Department of Public Works (DPW), Fleet Services has requested to purchase three backhoe loaders like the unit purchased by DOT, using the base and optional pricing from the DOT competitive bid. These backhoe loaders will be used during road maintenance projects. DPW chose to add the multipurpose loader bucket and 18" digging bucket options, and delete the pavement breaker, compactor, and loader quick coupler options that were allowed in DOT's competitive bid. Under the terms of DOT's contract with Pape' Machinery, Placer County's price for the three backhoe loaders is \$270,141.30, which is \$63,275.70 less than DPW Fleet Services' market estimate for these machines. In accordance with the Purchasing Policy Manual Section 1.3 (e)(3), County policy permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County.

FISCAL IMPACT

The purchase order resulting from this recommendation will total \$270,141.30. DPW's Fiscal Impact Statement is attached.

Attachment: DPW Fiscal Impact Statement

cc: Chuck Gordon, DPW Fleet Services Manager
Cynthia Taylor, DPW Administration

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: September 26, 2007

SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: RQ046489, 3 Backhoes

Sufficient funding has been budgeted in the amount of \$333,417 in the FY 2007-08 Roads Fixed Asset budget.