

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: March 25, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9785 to CalChem Enterprises for Liquid Coagulant Polymer in the Maximum Amount of \$136,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 9785 to CalChem Enterprises of Modesto, CA, for liquid coagulant polymer, and authorize the Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$136,000.00.

BACKGROUND

The Facility Services Department requires an annual contract with a vendor to provide liquid coagulant polymer on an as-needed basis for use in County-operated wastewater treatment plants and lift stations. Bid notices were sent out to 4 vendors and the bid was advertised on the County website. No addendums were issued for this bid. A total of seven bids were received. A complete copy of the bid evaluation is attached. The bid evaluation determined the total cost per gallon by multiplying the price per gallon by the dosing ratio of each product offered. The bid evaluation also considered prompt payment discounts. CalChem Enterprises submitted the lowest total bid. Based on the estimated gallons of effluent that will be treated at both treatment plants, the department has requested a blanket purchase order in the maximum amount of \$136,000.00.

FISCAL IMPACT

The BPO resulting from this recommendation will be in the maximum amount of \$136,000.00 and will be effective from April 1, 2008 through March 31, 2009. Facility Services' Fiscal Impact Statement is attached.

Attachments:

- A. Bid Evaluation
- B. Facility Services Fiscal Impact Statement

cc: Jim Durfee, Facility Services Director
Valerie Bayne, Facility Services Budget and Fiscal Operations Manager
Joe Majarucon, Facility Services Utilities Project Manager



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9785
Title: Liquid Coagulant Polymer
Due Date: 2/25/08

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 3/25/08
(Recommended award is highlighted)

		Name of Firm City/State	Comade, Inc. Irvine, CA	Mt. Hood Chemical Portland, OR	NTU Technologies, Inc. Solana Beach, CA	Sterling Water Technologies Columbia, TN				
		Telephone Fax Number	949-474-0160 x704 949-474-0161	503-227-3505 503-225-9143	858-792-9273 858-792-9681	800-426-2428 931-540-1338				
		FOB Delivery Time	Destination -	Destination -	Destination -	Destination -				
		LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾	No 1% 10, Net 30 Kemwater PAX 18	No Net 30 Ciba Magnasol 4725	No 2% 10, Net 30 NTU Product 926	No Net 30 SWT 9310A				
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	Price per gallon/bulk Dosing Ratio: Cost to Treat:	1	2.97 77.34		10.55 21.00		6.31 20.00		6.26 20.80	
				229.44		221.55		126.20		130.21
2	Price per 50-gallon drum Price per gallon/drum product Dosing Ratio: Cost to Treat:	1	4.45 77.34		621.40 12.43 21.00		605.00 11.00 20.00		442.40 8.04 20.80	
				344.16		261.03		220.00		167.23
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	573.59	Subtotal	482.58	Subtotal	346.20	Subtotal	297.44
(2) Invoice Terms of less than 10 days cannot be considered.			7.25% Sales Tax	41.59	7.25% Sales Tax	34.99	7.25% Sales Tax	25.10	7.25% Sales Tax	21.56
			Freight	0.00	Freight	0.00	Freight	0.00	Freight	0.00
			Bid Total	615.18	Bid Total	517.57	Bid Total	371.30	Bid Total	319.00
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	6.15	Prompt Pay Disc	0.00	Prompt Pay Disc	7.43	Prompt Pay Disc	0.00
			Ref. Price	\$609.03	Ref. Price	\$617.67	Ref. Price	\$363.87	Ref. Price	\$319.00

		Name of Firm City/State	Kemira Water Solutions Lawrence, KS	CalChem Enterprises Modesto, CA	Polydyne, Inc. Riceboro, GA			
		Telephone Fax Number	800-879-6353 785-842-2629	209-525-3932 209-525-8928	912-880-2035 912-880-2078			
		FOB Delivery Time	Destination -	Destination -	Destination -			
		LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾	No Net 30 Kemwater PAX-18	No 1% 10, Net 30 CalChem CC2135	No Net 30 Clarifloc WE-770			
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	Price per gallon/bulk Dosing Ratio: Cost to Treat:	1	2.90 77.34		6.15 21.00		7.21 20.00	
				224.29		129.15		144.20
2	Price per 50-gallon drum Price per gallon/drum product Dosing Ratio: Cost to Treat:	1	500 10.00 77.34		403.00 8.06 21.00		7.828 20.00	
				773.40		169.26		156.56
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	997.69	Subtotal	298.41	Subtotal	300.76
(2) Invoice Terms of less than 10 days cannot be considered.			7.25% Sales Tax	72.33	7.25% Sales Tax	21.63	7.25% Sales Tax	21.81
			Freight	0.00	Freight	0.00	Freight	0.00
			Bid Total	1,070.02	Bid Total	320.04	Bid Total	322.57
			LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	3.20	Prompt Pay Disc	0.00
			Ref. Price	\$1,070.02	Ref. Price	\$316.84	Ref. Price	\$322.57

9785

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: James Durfee, Director
DATE: March 4, 2008
SUBJECT: **Fiscal Impact Statement**
RQ047128 for Liquid Coagulant Polymer

The Department of Facility Services has budgeted appropriately for this expense in the Sewer Maintenance Districts #1, #2, and #3. Therefore there is sufficient funding available for this BPO.

