

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: March 25, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9788 to Future Ford for a Chipper Truck in the Amount of \$67,680.11

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9788 to Future Ford of Roseville, CA for a chipper truck in the amount of \$67,680.11, and authorize the Purchasing Manager to sign the resulting purchase order (PO).

**BACKGROUND**

The Procurement Services Division, on behalf of the Department of Facility Services, solicited bids for a chipper truck to be used during park maintenance projects. Thirty vendors were notified of Invitation for Bid (IFB) No. 9788 which was also posted on the County's website. The IFB stated that the County intends to purchase one current year model, commercial 4x4 truck with a chipper body in accordance with the Bid's specifications. Bids were received from two dealers: Downtown Ford Sales of Sacramento and Future Ford of Roseville.

Bid evaluation was based on the lowest unit price, applicable sales tax, applicable warranty upgrade costs, local vendor's preference, early payment discount, and compliance to the specifications. Downtown Ford Sales submitted the lowest priced bid, however it was determined to be non-responsive because of a material variance from specifications that made their truck unacceptable for the County's requirements. Therefore, staff recommends approval to award the Bid No. 9788 to Future Ford of Roseville, based on their complete responsiveness to the bid requirements for one 2008 Ford F550 chipper truck in the maximum amount of \$67,680.11.

**FISCAL IMPACT**

The PO resulting from this recommendation will provide one chipper truck for the Placer County Department of Facility Services in the maximum amount of \$67,680.11. Facility Service's Fiscal Impact Statement is attached.

Attachment: Department of Facility Service Fiscal Impact Statement

cc: Tim Stofleth, Facility Services  
Val Bayne, Facility Services Administration

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: James Durfee, Director  
DATE: March 25, 2008  
SUBJECT: **Fiscal Impact Statement**  
Chipper Truck – Parks & Ground Maintenance

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The Department of Facility Services budgeted \$65,000 for this fixed asset in the Parks & Grounds Maintenance budget for FY07/08 based on the cost estimate provided by a vendor. The low bid came in at \$67,680.11, an increase of \$2,680.11. Staff is recommending the cost increase be funded by the substantial savings in the fixed asset budget for Parks & Grounds. Examples of this savings are \$5,845 on the cargo trailer, \$3,493 on the riding lawn mower, and \$10,249 on the masticator unit. The current anticipated savings totals approximately \$19,588, and therefore, there is sufficient funding in the fixed asset budget for the increase of \$2,680.11 for the chipper truck.