

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: May 27, 2008

SUBJECT: Approve the Renewal of a Countywide Blanket Purchase Order Using a Competitively Bid Public Agency Contract with Nextel for BlackBerry Radio/Cell Phones and Service in the Maximum amount of \$125,000.00

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**ACTION REQUESTED**

Approve the renewal of a Countywide blanket purchase order using a competitively bid public agency contract with Nextel Communications of Sacramento for as-needed purchases of BlackBerry radio/cellular phone devices and services, and authorize the Purchasing Manager to sign the resulting BPO in the maximum amount of \$125,000.00.

**BACKGROUND**

In order to capitalize on volume discount pricing and better manage the deployment of Nextel brand BlackBerry radio/cellular phone devices among approved County staff, your Board approved the award of a Countywide BPO to Nextel on November 8, 2005. The first renewal of that BPO is due to expire on June 30, 2008.

Procurement has negotiated a continuation of the current equipment prices for an additional one year period. In addition, under Nextel's competitively awarded contract by the State of California for Wireless Equipment and Services, the County will receive a 22 percent discount off Nextel's normal monthly call plan rates.

In accordance with Purchasing Policy Manual 1.3(e)(3), purchases against another public agency's competitively awarded contract are exempt from competition. Nextel's contract with the State of California meets this criterion.

**FISCAL IMPACT**

Based on the estimated purchase and recurring service costs for up to 160 BlackBerry devices, a not-to-exceed amount of \$125,000.00 is being requested for this renewal agreement with Nextel for the period July 1, 2008 through June 30, 2009. Each department will be billed directly by the vendor and is responsible for budgeting appropriately.

cc: Clark L. Moots, Director of Administrative Services  
Jerry Gamez, IT Division Manager

