

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: January 27, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9846 to APS Environmental, Quick Response and Curt's Pumping for Septic Pumping and Vacuum Truck Services in the Maximum Aggregate Amount of \$85,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 9846 to APS Environmental of North Highlands, Quick Response Sewer and Drain of Grass Valley, and Curt's Pumping of Sacramento, for septic pumping and vacuum truck services in the maximum aggregate amount of \$85,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPO).

BACKGROUND

The Department of Facility Services requires annual blanket purchase orders for septic pumping and vacuum truck services for the Utilities and Parks & Grounds Divisions. The Utilities Division uses primary and secondary emergency service providers to backup the department's vacuum truck operations as needed. The Parks & Grounds Division requires a primary service provider for County park sites located throughout Placer County.

The Procurement Services Division distributed Bid No. 9846 via the County's E-Bid system to 14 registered vendors and posted the bid on the County's website. A total of nine bids were received, none from local vendors. APS Environmental, the lowest responsive bidder for Utilities sites throughout Western Placer County, is the recommended primary Utilities vendor. Quick Response and Curt's Pumping, the second lowest bidders for Utilities sites, are the recommended secondary service providers. Quick Response was also the lowest responsive bidder for County park sites in Eastern and Western Placer County.

AWARD RECOMMENDATION

The BPOs resulting from this recommendation will be issued to the following bidders for the time period of January 27, 2009 through December 31, 2009 in the maximum amounts listed below:

1. APS Environmental in the not-to-exceed amount of \$40,000.00;
2. Quick Response in the not-to-exceed amount of \$35,000.00; and
3. Curt's Pumping in the not-to-exceed amount of \$10,000.00.

Department of Facility Services' Fiscal Impact Statement is attached.

Attachments:

- A. Bid Evaluation
- B. Facility Services' Fiscal Impact Statement

cc: Jim Durfee, Facility Services Director
Valerie Bayne, Facility Services Budget and Fiscal Operations Manager
Joe Majarucon, Facility Services Utilities Project Manager
John Ramirez, Facility Services Parks Administrator



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Recommended award is highlighted:

Bid No. 9846
Title: Septic Pumping/Vacuum Truck
Due Date: 10/22/08

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 11/25/08

- Lowest Responsive Bidder
- Second Lowest Responsive Bidder
- Non-Responsive Bids

| Name of Firm City/State | | Quick Response Grass Valley, CA | Waters Vacuum Truck Svc. Reno, NV | APS Environmental North Highlands, CA | Coastline Water Resources Sacramento, CA | | | | | |
|--|---|------------------------------------|--------------------------------------|--|---|-------------------|-----------------|-------------------|-----------------|-----------|
| Telephone | | 530-273-7538 | 775-825-1595 | 916-454-2000 | 916-923-3437 | | | | | |
| Fax Number | | 530-274-2367 | 775-825-1692 | 916-334-4440 | 916-779-2982 | | | | | |
| LVP Certified? ⁽¹⁾ | | No | No | No | No | | | | | |
| Invoice Terms ⁽²⁾ | | Net 30 | Net 30 | Net 30 | Net 30 | | | | | |
| Item No. | Item Description | Qty | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension |
| 3 | Flat, Hourly Rate for 24-hour, emergency septic pumping/vacuum truck service at: County Park Locations/Western Placer | 1 | 125.00 | 125.00 | 395.00 | 395.00 | 145.00 | 145.00 | 220.00 | 220.00 |
| 4 | Utilities Sites throughout Western Placer | 1 | 110.00 | 110.00 | 335.00 | 335.00 | 105.00 | 105.00 | 220.00 | 220.00 |
| 5 | County Park Locations/Eastern Placer | 1 | 125.00 | 125.00 | 295.00 | 295.00 | 168.00 | 168.00 | 220.00 | 220.00 |
| (1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. | | Subtotal | 360.00 | Subtotal | 1,025.00 | Subtotal | 418.00 | Subtotal | 660.00 | |
| | | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | |
| | | Freight | 0.00 | Freight | 0.00 | Freight | 0.00 | Freight | 0.00 | |
| | | Bid Total | 360.00 | Bid Total | 1,025.00 | Bid Total | 418.00 | Bid Total | 660.00 | |
| (2) Invoice Terms of less than 10 days cannot be considered. | | LVP | 0.00 | LVP | 0.00 | LVP | 0.00 | LVP | 0.00 | |
| | | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | |
| | | Ref. Price | \$360.00 | Ref. Price | \$1,025.00 | Ref. Price | \$418.00 | Ref. Price | \$660.00 | |

| Name of Firm City/State | | Advanced Septic Service Citrus Heights, CA | Cook's Portable Toilets Lincoln, CA | Chucks Septic Rocklin, CA | Curt's Pumping Sacramento, CA | | | | | |
|--|---|---|--|------------------------------|----------------------------------|-------------------|-----------------|-------------------|-----------------|--------|
| Telephone | | 530-888-8960 | 916-645-7740 | 916-624-8500 | 916-331-0390 | | | | | |
| Fax Number | | 916-726-5151 | 916-434-2762 | 916-624-4333 | 916-331-7168 | | | | | |
| LVP Certified? ⁽¹⁾ | | No | No | No | No | | | | | |
| Invoice Terms ⁽²⁾ | | Net 30 | Net 30 | 2% 10 days | Net 30 | | | | | |
| Item No. | Item Description | Qty | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | | |
| 3 | Flat, Hourly Rate for 24-hour, emergency septic pumping/vacuum truck service at: County Park Locations/Western Placer | 1 | 125.00 | 125.00 | 115.00 | 115.00 | 290.00 | 284.20 | 165.00 | 165.00 |
| 4 | Utilities Sites throughout Western Placer | 1 | 125.00 | 125.00 | 145.00 | 145.00 | 140.00 | 137.20 | 110.00 | 110.00 |
| 5 | County Park Locations/Eastern Placer | 1 | 125.00 | 125.00 | 115.00 | 115.00 | 290.00 | 284.20 | 165.00 | 165.00 |
| (1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid. | | Subtotal | 375.00 | Subtotal | 375.00 | Subtotal | 705.60 | Subtotal | 440.00 | |
| | | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | 7.25% Sales Tax | 0.00 | |
| | | Freight | 0.00 | Freight | 0.00 | Freight | 0.00 | Freight | 0.00 | |
| | | Bid Total | 375.00 | Bid Total | 375.00 | Bid Total | 705.60 | Bid Total | 440.00 | |
| (2) Invoice Terms of less than 10 days cannot be considered. | | LVP | 0.00 | LVP | 0.00 | LVP | 0.00 | LVP | 0.00 | |
| | | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | Prompt Pay Disc | 0.00 | |
| | | Ref. Price | \$375.00 | Ref. Price | \$375.00 | Ref. Price | \$705.60 | Ref. Price | \$440.00 | |

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: James Durfee, Director
DATE: December 9, 2008
SUBJECT: **Fiscal Impact Statement**
BPO for SEPTIC PUMPING AND VACUUM TRUCK SERVICE

The Facility Services Department, Environmental Engineering Division and Parks & Grounds Division have budgeted for these expenses; therefore there is sufficient funding available.

