

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: June 23, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9909 to Allstar Fire Equipment, Lee & Associates Rescue Equipment, and LN Curtis & Sons for Rope Rescue Equipment in the Maximum Aggregate Amount of \$75,000.00

---

**ACTION REQUESTED**

Approve the award of competitive Bid No. 9909 to Allstar Fire Equipment of Arcadia, CA, Lee & Associates Rescue Equipment of Boulder Creek, CA and LN Curtis & Sons of Oakland, CA for rope rescue equipment in the maximum aggregate amount \$75,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs).

**BACKGROUND**

On behalf of Placer County Fire, the Procurement Services Division solicited bids for rope rescue equipment to be used by County fire stations. Twenty-two vendors were notified electronically of Invitation for Bid (IFB) No. 9909 which was also posted on the County's website. Bids were received from three firms: Allstar Fire Equipment, Lee & Associates Rescue Equipment, and LN Curtis & Sons. No registered Placer County local vendors responded to this solicitation.

The bid was evaluated by line-item. The apparent low bidders for one or more of the line items are Allstar Fire Equipment, Lee & Associates Rescue Equipment, and LN Curtis & Sons as shown in the attached "Bid Evaluation and Award Recommendation." In order to assure availability of the required equipment, staff recommends approval to award the resulting BPOs in the following maximum amounts: Allstar Fire Equipment in the amount of \$15,000.00, Lee & Associates Rescue Equipment in the amount of \$12,500.00, and LN Curtis & Sons in the amount of \$47,500.00.

**FISCAL IMPACT**

The three BPOs will total \$75,000.00, fulfilling the County's rope rescue equipment requirements for the period of July 1, 2009 through June 30, 2010. The County Executive Office's Fiscal Impact Statement is attached.

Attachments:

1. CEO Fiscal Impact Statement
2. Bid Evaluation and Award Recommendation

cc: Frank Quadro, Placer County Fire  
Peggy Durfee, CEO Fiscal Unit



## COUNTY OF PLACER

### BOARD MEMBERS

F. C. "ROCKY" ROCKHOLM  
District 1

JIM HOLMES  
District 3

ROBERT M. WEYGANDT  
District 2

KIRK UHLER  
District 4

JENNIFER MONTGOMERY  
District 5

**OFFICE OF  
COUNTY EXECUTIVE**  
THOMAS M. MILLER, County Executive Officer

175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603  
TELEPHONE: 530/889-4030  
FAX: 530/889-4023  
[www.placer.ca.gov](http://www.placer.ca.gov)

TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Accountant Auditor II

DATE: April 3, 2009

SUBJECT: **Fiscal Impact Statement**  
RQ049579 for BPO for Rescue Equipment for Fire

---

The requisition amount is \$75,000. The department has budgeted correctly for this purchase and funding is available in the current and next year's fiscal budgets for Fire and Fire CSA Appropriations.



COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 9909  
**Title:** Rope Rescue Equipment  
**Due Date:** 5/11/09

**Buyer Name:** Ben Bramer  
**Phone:** 530-889-4257  
**Estimated Award Date:** 7/1/09

*(Recommended award is highlighted)*

Name of Firm City/State	Allstar Fire Equipment, Inc Arcadia, CA	Lee & Associates Rescue Equip Boulder Creek, CA	LN Curtis & Sons Oakland, CA
Telephone Fax Number	626-652-0900 626-652-0920	831-338-7692 831-338-2869	510-839-5111 x3326 510-839-5325
FOB Delivery Time	30-45 days	14 days ARO	2-4 weeks ARO
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>	No Net 30	No Net 30	No Net 30

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	1/2 Lifeline Rescue Rope, Nylon Kermantle, Orange (feet)	200	0.95	190.00	0.99	198.44	0.84	168.00
2	1/2 Lifeline Rescue Rope, Nylon Kermantle, Orange (spool)	1	1,900.00	1,900.00	2,420.00	2,420.00	1,008.00	1,008.00
3	1/2 Lifeline Rescue Rope, Nylon Kermantle, Blue (feet)	200	0.95	190.00	0.99	198.44	0.84	168.00
4	1/2 Lifeline Rescue Rope, Nylon Kermantle, Blue (spool)	1	1,900.00	1,900.00	2,420.00	2,420.00	1,008.00	1,008.00
5	1/2 Lifeline Rescue Rope, Nylon Kermantle, Red (feet)	200	0.95	190.00	0.99	198.44	0.84	168.00
6	1/2 Lifeline Rescue Rope, Nylon Kermantle, Red (spool)	1	1,900.00	1,900.00	2,420.00	2,420.00	1,008.00	1,008.00
7	1/2 Lifeline Rescue Rope, Nylon Kermantle, Black (feet)	200	0.95	190.00	0.99	198.44	0.84	168.00
8	1/2 Lifeline Rescue Rope, Nylon Kermantle, Black (spool)	1	1,900.00	1,900.00	2,420.00	2,420.00	1,008.00	1,008.00
9	1/2 Lifeline Rescue Rope, Nylon Kermantle, Yellow (feet)	200	0.95	190.00	0.99	198.44	0.84	168.00
10	1/2 Lifeline Rescue Rope, Nylon Kermantle, Yellow (spool)	1	1,900.00	1,900.00	2,420.00	2,420.00	1,008.00	1,008.00
11	8mm Escape Line (feet)	200	1.35	270.00	1.38	275.52	1.23	246.00
12	8mm Escape Line (spool)	1	2,700.00	2,700.00	3,360.00	3,360.00	1,476.00	1,476.00
13	RIT Rescue Systems 200' Kevlar Line	1	No Bid		577.60	577.60	No Bid	
14	RIT Rescue Systems Drop Bag	4	No Bid		247.00	988.00	No Bid	
15	RIT Rescue Systems Personal Search Bag	4	No Bid		104.50	418.00	No Bid	
16	Prusik Cord, 8mm, Green (feet)	200	0.45	90.00	0.47	93.48	0.39	78.00
17	Prusik Cord, 8mm, Green (spool)	1	540.00	540.00	560.88	560.88	468.00	468.00
18	Prusik Cord, 8mm, Red (feet)	200	0.45	90.00	0.47	93.48	0.39	78.00
19	Prusik Cord, 8mm, Red (spool)	1	540.00	540.00	560.88	560.88	468.00	468.00
20	1" Flat Webbing, Orange (feet)	200	0.30	60.00	No Bid		0.29	58.00
21	1" Flat Webbing, Orange (spool)	1	45.00	45.00	46.74	46.74	87.00	87.00
22	1" Flat Webbing, Blue (feet)	200	0.34	68.00	No Bid		No Bid	
23	1" Flat Webbing, Blue (spool)	1	51.00	51.00	49.60	49.60	No Bid	
24	1" Flat Webbing, Green (feet)	200	0.34	68.00	No Bid		No Bid	
25	1" Flat Webbing, Green (spool)	1	51.00	51.00	49.60	49.60	No Bid	
26	1" Flat Webbing, Yellow (feet)	200	0.30	60.00	No Bid		0.29	58.00
27	1" Flat Webbing, Yellow (spool)	1	45.00	45.00	49.60	49.60	87.00	87.00
28	Pick-Off Strap, 42"	4	29.60	118.40	30.34	121.36	28.50	114.00
29	Load Release Strap	4	34.40	137.60	35.26	141.04	31.90	127.60
30	KMill Static Kermantle Rescue Rope, 1/2" (feet)	200	1.00	200.00	1.03	205.00	0.86	172.00
31	KMill Static Kermantle Rescue Rope, 1/2" (spool)	1	2,000.00	2,000.00	2,250.00	2,250.00	0.00	0.00
32	Slide Swing, Steel D Carabiner	10	21.80	218.00	25.16	251.60	18.95	189.50
33	Pro Series Aluminum Lock D Carabiner	10	22.50	225.00	25.50	255.00	20.75	207.50
34	Pro Series Pulley (single), 2.25	4	60.00	240.00	62.90	251.60	54.50	218.00
35	Pro Series Pulley (single), 3.75	4	84.00	336.00	89.25	357.00	76.90	307.60
36	Pro Series Pulley (double), 2.25	4	88.00	352.00	93.50	374.00	80.75	323.00
37	Anchor Plate, Stainless Steel	10	42.40	424.00	45.05	450.50	39.10	391.00
38	Anchor Plate, Aluminum	10	36.80	368.00	39.10	391.00	33.75	337.50
39	Steel O Ring	20	9.60	192.00	10.20	204.00	9.25	185.00
40	Rescucender	4	52.95	211.80	50.80	203.20	No Bid	
41	Personal Escape 8, Steel	4	57.60	230.40	61.20	244.80	53.25	213.00
42	Personal Escape 8, Aluminum	4	39.60	158.40	42.08	168.30	36.80	147.20
43	Rack with Tie-Off Pin	4	102.40	409.60	108.80	435.20	86.80	347.20
44	Rope Bag, Medium	10	15.30	153.00	15.00	150.00	13.40	134.00
45	Rope Bag, Medium	10	103.20	1,032.00	109.65	1,096.50	92.75	927.50
46	Quick Restraint System	2	158.50	317.00	84.55	169.10	139.00	278.00
47	Victim Harness	4	151.20	604.80	160.65	642.60	138.55	554.20
48	Avatar Harness	4	315.00	1,260.00	320.62	1,282.48	No Bid	
49	Ti Titanium Stretcher with Attachment Points	1	1,795.00	1,795.00	1,741.15	1,741.15	1,708.00	1,708.00
50	Anderson/SMC Edge Roller	2	124.35	248.70	140.93	281.86	146.80	293.60
51	Radio Harness	10	34.40	344.00	36.55	365.50	31.90	319.00
52	Rope ID Kit	1	5.10	5.10	5.40	5.40	No Bid	
53	<b>Discounts</b>							
53.1	CMC Rescue Rope and Webbing		20%		18%		0%	
53.2	CMC Rescue Harness		20%		15%		0%	
53.3	CMC Hardware		20%		15%		0%	
53.4	Petzl Hardware		12%		18%		0%	
53.5	CMC Swift Water Rescue Equipment		15%		10%		0%	

(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.	Subtotal	26,708.80	Subtotal	32,830.52	Subtotal	16,978.40
	8.25% Sales Tax	2,203.48	8.25% Sales Tax	2,708.52	8.25% Sales Tax	1,400.72
	Freight	0.00	Freight	0.00	Freight	0.00
	<b>Bid Total</b>	<b>28,912.28</b>	<b>Bid Total</b>	<b>35,539.04</b>	<b>Bid Total</b>	<b>18,379.12</b>
(2) Invoice Terms of less than 10 days were not considered in this evaluation.	LVP	0.00	LVP	0.00	LVP	0.00
	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
	<b>Ref. Price</b>	<b>\$28,912.28</b>	<b>Ref. Price</b>	<b>\$35,539.04</b>	<b>Ref. Price</b>	<b>\$18,379.12</b>

435

