

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: July 21, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9913 to Fisher Scientific Company, LLC, and LN Curtis & Sons for Fire Equipment and Supplies in the Maximum Aggregate Amount of \$67,500.00

ACTION REQUESTED

Approve the award of competitive Bid No. 9913 to Fisher Scientific Company, LLC of Pittsburgh, PA and LN Curtis & Sons of Oakland, CA for fire equipment and supplies in the maximum aggregate amount \$67,500.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs).

BACKGROUND

On behalf of Placer County Fire, the Procurement Services Division solicited bids for fire equipment and supplies to be used by County fire stations. Twenty-seven vendors were notified electronically of Invitation for Bid (IFB) No. 9913 which was also posted on the County's website. Bids were received from four firms: Allstar Fire Equipment, Inc. of Arcadia, CA, Fisher Scientific Company, LLC of Pittsburgh, PA, Lee and Associates Rescue of Boulder Creek, CA, and LN Curtis & Sons of Oakland, CA. No registered Placer County local vendors responded to this solicitation.

This IFB was evaluated by line-item. The responsive low bidders for more than one line item are Fisher Scientific Company and LN Curtis & Sons as shown in the attached "Bid Evaluation and Award Recommendation." In order to assure availability of the required equipment, staff recommends approval to award the resulting BPOs in the following maximum amounts: Fisher Scientific Company in the amount of \$22,500.00 and LN Curtis & Sons in the amount of \$45,000.00.

FISCAL IMPACT

The two BPOs will total \$67,500.00, fulfilling the County's fire equipment and supplies requirements for the period of July 22, 2009 through June 30, 2010. The County Executive Office's Fiscal Impact Statement is attached.

Attachments:

1. CEO Fiscal Impact Statement
2. Bid Evaluation and Award Recommendation

cc: Gary Brittner, Placer County Fire
Peggy Durfee, CEO Fiscal Unit



COUNTY OF PLACER

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175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603
TELEPHONE: 530/889-4030
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TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Accountant Auditor II

DATE: June 23, 2009

SUBJECT: **Fiscal Impact Statement**
RQ048794, RQ049344 & RQ049354 - BPO for Fire Equipment & Supplies

The requisitions would generate two BPOs in the amount of \$22,500 and \$45,000. The department has budgeted correctly for purchases on these BPOS and funding is available in the 2009/10 budget for Fire and Fire CSA Appropriations.

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COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9913
Title: Fire Equipment and Supplies
Due Date: 6/10/09

Buyer Name: Ben Bramer
Phone: 530-889-4257
Estimated Award Date: 7/22/09

(Recommended award is highlighted)

		Name of Firm City/State	Allstar Fire Equipment, Inc Arcadia/CA	Fisher Scientific Company, LLC Pittsburgh/PA	Lee & Associates Rescue Equipment, Inc Boulder Creek/CA	LN Curtis & Sons Oakland/CA				
		Telephone	626-652-0900	510-921-0426	831-338-7692	510-839-5111 x3326				
		Fax Number	626-652-0920		831-338-2869	510-839-5325				
		FOB Delivery Time	Assumed by Vendor 30 days	Assumed by Vendor 7-14 days ARO	Assumed by Vendor	Assumed by Vendor 2-4 weeks ARO				
		LVP Certified? ⁽¹⁾	No	No	No	No				
		Invoice Terms ⁽²⁾	Net 30	Net 30	Net 30	Net 30				
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension		
Package 1 - Flashlights										
1	3 W LED, 3 D-Cell Power Red Mag-Lite	10	No Bid		No Bid		34.50	345.00		
2	Magnum Star Xenon	10	No Bid		No Bid		20.78	207.80		
3	Kohler Brightstar Responder AC/DC	5	No Bid		101.84	509.20	No Bid	124.10	620.50	
4	Pelican 3700PL Bid Ed 4 C-Cell Power	10	165.00	1,650.00	148.27	1,482.70	175.00	1,750.00	153.67	1,536.70
5	Streamlight Litebox 45111 Standard Orange	5	120.00	600.00	107.39	536.95	No Bid	111.30	556.50	
Subtotal				2,250.00		2,528.85		1,750.00		3,266.50
Package 2 - Various Tools										
9	HK Poner #0290MCX Bolt Cutters	10	155.00	1,550.00	132.38	1,323.80	No Bid	151.43	1,514.30	
10	Barna Mechanical 36" Squeegee #20050	6	80.00	480.00	No Bid		No Bid	76.50	459.00	
11	Akron Brass Universal Spanner Wrenches	10	110.00	1,100.00	73.30	733.00	No Bid	104.00	1,040.00	
12	Angus Fire Storz Spanner Wrenches SW114	6	No Bid		73.30	439.80	No Bid	No Bid		
13	Herbert Hose Clamps #H25	4	162.00	648.00	No Bid		No Bid	159.00	636.00	
14	Task Force Tips Hydrant Wrench A3800	15	115.00	1,725.00	115.06	1,725.90	No Bid	101.25	1,518.75	
15	Brooks Equipment Sprinkler Shutoff Clamp	6	35.00	210.00	No Bid		No Bid	33.60	201.60	
16	Council Tool Crowbar, Pinchpoint, 60"	4	40.00	160.00	No Bid		No Bid	36.00	144.00	
Subtotal				5,873.00		4,222.50		0.00		5,513.65
Package 3 - Misc. Items										
17	Dantex Refuse Bag, #701121	8	No Bid		No Bid		No Bid	29.00	232.00	
18	Unfire Smoke Ejector, #DST-3P4	4	No Bid		1,532.20	6,128.80	No Bid	1,625.00	6,500.00	
20	Akron Brass, 2-1/2" Gate Siamese #1262	10	665.00	6,650.00	No Bid		No Bid	605.00	6,050.00	
21	Forestry Shovel	12	65.00	780.00	No Bid		No Bid	59.00	708.00	
22	Pulaski Tool	20	45.00	900.00	No Bid		No Bid	49.50	990.00	
23	McLeod Tool	24	60.00	1,440.00	47.73	1,145.52	No Bid	72.25	1,734.00	
24	Turtle Plastics Lincoln Log Crib, 4x4x18	24	38.00	912.00	19.58	469.92	No Bid	23.25	558.00	
25	Turtle Plastics Lincoln Log Crib, 2x4x18	24	20.00	480.00	20.72	497.28	No Bid	11.75	282.00	
26	Turtle Plastics Lincoln Log Crib, Wedge 3x18	12	40.00	480.00	21.85	262.20	No Bid	24.75	297.00	
Subtotal				11,642.00		8,503.72		0.00		17,361.00
Package 4 - Manufacturing Discounts										
27	Casade Fire Equipment Company		No Bid		No Bid		No Bid	10%		
28	Duo-Safety Ladders		20%		28%		No Bid	15%		
29	Fire Hooks Unlimited		0%		No Bid		No Bid	15%		
30	Gosport Manufacturing Co		0%		No Bid		No Bid	25%		
31	Nupla Corporation		35%		43%		No Bid	35%		
32	Pelican Products, Inc		43%		43%		20%	47%		
33	Red Head Brass, LLC		0%		No Bid		No Bid	25%		
34	Streamlight		43%		49%		No Bid	47%		
Subtotal										
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	19,765.00	Subtotal	15,255.07	Subtotal	1,750.00	Subtotal	26,131.15
			8.25% Sales Tax	1,630.61	8.25% Sales Tax	1,258.54	8.25% Sales Tax	144.38	8.25% Sales Tax	2,155.82
			Freight	0.00	Freight	0.00	Freight	0.00	Freight	0.00
			Bid Total	21,395.61	Bid Total	16,513.61	Bid Total	1,894.38	Bid Total	28,286.97
(2) Invoice Terms of less than 10 days were not considered in this evaluation.			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	\$21,395.61	Ref. Price	\$16,513.61	Ref. Price	\$1,894.38	Ref. Price	\$28,286.97

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