

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Jim Boggan, Purchasing Manager *JB*  
DATE: September 8, 2009  
SUBJECT: Approve the Award of Competitive Bid No. 9915 to Eight Vendors for Food for Probation's Central Kitchen in the Maximum Aggregate Amount of \$851,000.00

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9915 to eight vendors for various food items for Probation's Central Kitchen in the maximum aggregate amount \$851,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs) and transfer funds between BPOs on an as-needed basis.

**BACKGROUND**

Probation's Central Kitchen requires blanket purchase orders for food items to support day-to-day operations of the County Jail and Juvenile Detention Facility. A bid document was created using the most commonly used products and quantities, sorted by category.

Invitation for Bid No. 9915 was distributed via the County's E-Bid system to thirty-seven registered vendors (none were local) and was also posted on the County's website. Bids were received from ten vendors.

Bids were evaluated by line-item. The complete bid evaluation is attached. The responsive low bidders and recommended award amounts are as follows:

Foster Farms Dairy, San Francisco, CA	\$ 16,000.00
Sara Lee, Earth City, MO	\$ 22,000.00
Mad Butcher Meat Co., Sacramento, CA	\$ 24,000.00
Good Source Solutions Inc., Carlsbad, CA	\$ 243,000.00
Jacmar Foodservice Distribution, W. Sacramento, CA	\$ 145,000.00
Sysco, Inc., Sacramento, CA	\$ 349,000.00
Farmer Brothers, W. Sacramento, CA	\$ 24,000.00
National Food Group, San Diego, CA	\$ 28,000.00

To maximize cost savings, the Central Kitchen solicits quotes from all contracted vendors for the best possible prices available immediately prior to placing orders. Because of this, it may be necessary to transfer funds between BPOs throughout the year.

**FISCAL IMPACT**

The eight BPOs will total \$851,000.00, and will be effective for the period of September 1, 2009 through June 30, 2010. Probation's Fiscal Impact Statement is attached.

Attachments:

1. Probation's Fiscal Impact Statement
2. Bid Evaluation and Award Recommendation

cc: Chris Artim, Senior Administrative Services Officer, Probation  
Renee Harvey, Central Kitchen Food Services Manager

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Renee Harvey, Food Services Manager  
DATE: April 2, 2009  
**SUBJECT: Fiscal Impact Statement**  
Request for bid for food commodity

The Correctional Food Services has adequate funds budgeted for the expense for food product. Therefore there is sufficient funding available for this BPO.

**Summary  
Evaluation and Award Recommendation  
Bid No. 9915 Food for Corrections**

Category 1. Canned Goods	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy	0	\$0.00	0.00%
Sara Lee	0	\$0.00	0.00%
Palm Acres Farm, Inc.	0	\$0.00	0.00%
Bernard Food Ind. Inc	0	\$0.00	0.00%
Mad Butcher Meat co.	0	\$0.00	0.00%
Good Source Solutions Inc.	0	\$0.00	0.00%
Jacmar Foodservice Distributio	5	\$29,549.96	5.01%
Sysco Sacramento, Inc.	26	\$44,889.84	7.62%
Farmer Brothers	0	\$0.00	0.00%
National Food Group	0	\$0.00	0.00%
<b>Total</b>	<b>31</b>	<b>\$ 74,439.79</b>	<b>12.63%</b>

Category 2. Frozen Foods	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.	12	\$43,082.07	7.31%
Jacmar Foodservice Distributio	1	\$9,820.78	1.67%
Sysco Sacramento, Inc.	5	\$22,050.40	3.74%
Farmer Brothers			0.00%
National Food Group			0.00%
<b>Total</b>	<b>18</b>	<b>\$ 74,953.24</b>	<b>12.72%</b>

Category 3: Cheese & Dairy Products	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy	7	\$10,639.63	1.81%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.	2	\$5,460.51	0.93%
Jacmar Foodservice Distributio	1	\$897.86	0.15%
Sysco Sacramento, Inc.	5	\$5,572.03	0.95%
Farmer Brothers			0.00%
National Food Group	1	\$1,738.34	0.29%
<b>Total</b>	<b>16</b>	<b>\$ 24,308.37</b>	<b>4.12%</b>

Category 4: Dry Goods	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.	3	\$21,579.15	3.66%
Jacmar Foodservice Distributio	13	\$28,185.20	4.78%
Sysco Sacramento, Inc.	20	\$25,862.72	4.39%
Farmer Brothers			0.00%
National Food Group	8	\$1,184.27	0.20%
<b>Total</b>	<b>44</b>	<b>\$ 76,811.34</b>	<b>13.03%</b>

Category 5: Condiments, Salad Dressing, Sauces & Gravy Mixes	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	27	\$30,339.95	5.15%
Farmer Brothers	2	\$1,959.73	0.33%
National Food Group			0.00%
<b>Total</b>	<b>29</b>	<b>\$ 32,299.67</b>	<b>5.48%</b>

Category 6: Bakers Misc Products	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy	1	\$ 552.98	0.09%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	32	\$68,325.78	11.59%
Farmer Brothers			0.00%
National Food Group			0.00%
<b>Total</b>	<b>33</b>	<b>\$ 68,878.77</b>	<b>11.69%</b>

Category 7: Specialty Foods	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.	4	\$27,783.34	4.71%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	1	\$3,887.53	0.66%
Farmer Brothers			0.00%
National Food Group			0.00%
<b>Total</b>	<b>5</b>	<b>\$ 31,670.86</b>	<b>5.37%</b>

Category 8: Meat Products	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.	1	\$16,464.83	2.79%
Good Source Solutions Inc.	18	\$70,738.89	12.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	6	\$22,861.21	3.88%
Farmer Brothers			0.00%
National Food Group	4	\$13,964.25	2.37%
<b>Total</b>	<b>29</b>	<b>\$ 124,029.17</b>	<b>21.05%</b>

**Summary  
Evaluation and Award Recommendation  
Bid No. 9915 Food for Corrections**

Category 9: Bread & Bakery Products	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee	10	\$14,929.81	2.53%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	5	\$11,616.52	1.97%
Farmer Brothers			0.00%
National Food Group			0.00%
<b>Total</b>	<b>15</b>	<b>\$ 26,546.33</b>	<b>4.50%</b>

Category 10: Eggs, Fresh & Frozen	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distributio	2	\$31,894.78	5.41%
Sysco Sacramento, Inc.			0.00%
Farmer Brothers			0.00%
National Food Group			0.00%
<b>Total</b>	<b>2</b>	<b>\$ 31,894.78</b>	<b>5.41%</b>

Category 11: Spices & Extracts	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	5	\$6,289.70	1.07%
Farmer Brothers	12	\$6,558.60	1.11%
National Food Group	1	\$2,518.98	0.43%
<b>Total</b>	<b>18</b>	<b>\$ 15,367.27</b>	<b>2.61%</b>

Category 12: Coffee, Tea, & Cocoa	# of Line Items Low	Low Bid Sub-total	% of Total Bid Award
Foster Farms Dairy			0.00%
Sara Lee			0.00%
Palm Acres Farm, Inc.			0.00%
Bernard Food Ind. Inc			0.00%
Mad Butcher Meat co.			0.00%
Good Source Solutions Inc.			0.00%
Jacmar Foodservice Distribution			0.00%
Sysco Sacramento, Inc.	3	\$348.26	0.06%
Farmer Brothers	12	\$7,794.00	1.32%
National Food Group			0.00%
<b>Total</b>	<b>15</b>	<b>\$ 8,142.26</b>	<b>1.38%</b>

Total Low Bid Amount for all Categories      \$ 589,341.85

Percentage of Total Bid			
Foster Farms Dairy	1.90%	\$	16,142.96
Sara Lee	2.53%	\$	21,533.07
Palm Acres Farm, Inc.	0.00%	\$	-
Bernard Food Ind. Inc	0.00%	\$	-
Mad Butcher Meat co.	2.79%	\$	23,747.00
Good Source Solutions Inc.	28.62%	\$	243,232.95
Jacmar Foodservice Distribution	17.03%	\$	144,731.43
Sysco Sacramento, Inc.	41.07%	\$	349,096.76
Farmer Brothers	2.77%	\$	23,527.05
National Food Group	3.29%	\$	27,988.78
<b>Requested Bid Award Amount</b>	<b>\$850,000</b>	<b>100.00%</b>	<b>\$ 850,000.00</b>

Recommended Award by Vendor	
Foster Farms Dairy	\$ 16,000.00
Sara Lee	\$ 22,000.00
Palm Acres Farm, Inc.	\$ -
Bernard Food Ind. Inc	\$ -
Mad Butcher Meat co.	\$ 24,000.00
Good Source Solutions Inc.	\$ 243,000.00
Jacmar Foodservice Distribution	\$ 145,000.00
Sysco Sacramento, Inc.	\$ 349,000.00
Farmer Brothers	\$ 24,000.00
National Food Group	\$ 28,000.00
<b>Total Bid Award Amount</b>	<b>\$ 851,000.00</b>

*Rounded to \$1000's*

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