

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**  
2964 Richardson Drive  
Auburn, CA 95603

TO: Honorable Board of Supervisors  
FROM: Jim Boggan, Purchasing Manager *JB*  
DATE: January 12, 2010  
SUBJECT: Approve the Award of Competitive Bid No. 9939 to G & H Glass Co. and Affordable Auto Glass for Building and Automotive Glass Replacement and Repair in the Maximum Aggregate Amount of \$63,000.00

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9939 for building glass replacement and repair to G & H Glass of Auburn and automotive glass replacement to Affordable Auto Glass of Auburn in the maximum aggregate amount of \$63,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs).

**BACKGROUND**

DPW Fleet Services, Facility Services, and the Sheriff's Department require blanket purchase orders to provide, install and/or repair various types of glass on leased and/or county owned buildings and vehicles.

Invitation for Bid (IFB) No. 9939 was created using the most commonly used sizes and quantities of glass, sorted by category. The IFB was distributed via the County's E-Bid system to sixteen registered local vendors and was also posted on the County's website. Bids were received from three vendors.

Bids were evaluated by category. The attached bid evaluation shows G & H Glass was the low bidder for Building Glass, and Affordable Auto Glass was the low bidder for automotive glass.

**FISCAL IMPACT**

Upon your Board's approval, a BPO for DPW Fleet in the maximum amount of \$40,000.00 will be awarded to Affordable Auto Glass and BPOs for Facility Services in the maximum amount of \$21,500 and the Sheriff's Department in the maximum amount of \$1,500 will be awarded to G&H Glass, resulting in the maximum aggregate award of \$63,000.00. The departments' Fiscal Impact Statements are attached.

Attachments:

1. Bid Evaluation
2. Fiscal Impact Statements

cc: Chuck Gordon, DPW/Fleet Services  
Cynthia L Taylor, DPW, Administration  
Val Bayne, Facility Services  
Barbara Besana, Sheriff Department



**COUNTY OF PLACER, AUBURN, CA**

**Evaluation and Award Recommendation**

Title: Glass Replacement and Repair

Buyer Name: Alicia Wilbur

Bid No. 9939

Phone: 530-889-4229

Due Date: November 17, 2009

Estimated Award Date: January 12, 2009

Name of Firm City/State			G & H Glass co Auburn, CA 95603		Affordable Auto Glass Auburn, CA 95603		All Star Glass San Diego, CA		
Telephone			530-885-7001		530-368-9321		619-275-5842		
Fax Number			530-885-0224		530-889-0999		619-275-6367		
FOB			N/A		N/A		N/A		
Delivery Time			48 hour turnaround time				24 hour turnaround time		
LVP Certified? <sup>(1)</sup>			No		Yes		No		
Invoice Terms <sup>(2)</sup>			Net 30		Net30		Net 30		
Line	Description	UOM	QTY	Unit	Extended	Unit	Extended	Unit	Extended
1	Ford Crown Victoria - 2007-2009, all								
1.1	Windshield	EA	14		\$203.29	\$2,846.06	\$2,640.95	\$36,973.30	
1.2	Left or right front door	EA	2		\$103.11	\$206.22	\$363.68	\$727.36	
1.3	Left or right rear door	EA	4		\$150.25	\$601.00	\$756.36	\$3,025.44	
1.4	Left or right rear quarter	EA	2		\$657.25	\$1,314.50	\$860.00	\$1,720.00	
1.5	Rear window, heated	EA	1		\$267.78	\$267.78	\$319.88	\$319.88	
2	Ford Taurus - 2004, 4 door sedan, all								
2.2	Windshield	EA	3		\$169.92	\$509.76	\$188.06	\$564.18	
2.3	Left or right front door	EA	1		\$102.63	\$102.63	\$188.06	\$188.06	
2.4	Left or right rear door	EA	1		\$102.38	\$102.38	\$188.06	\$188.06	
2.5	Left or right rear vent - s	EA	1		\$193.23	\$193.23	\$253.32	\$253.32	
2.6	Rear window, heated	EA	1		\$225.65	\$225.65	\$253.99	\$253.99	
3	Chevrolet C/K2500, 3500 - 2001-2006								
3.1	2001-2003-Windshield	EA	1		\$175.39	\$175.39	\$184.62	\$184.62	
3.2	2001-2003-Left or right d	EA	1		\$101.85	\$101.85	\$179.83	\$179.83	
3.3	2001-2003 Rear window	EA	1		\$129.37	\$129.37	\$145.26	\$145.26	
3.4	2004-2006 - Windshield	EA	1		\$177.61	\$177.61	\$185.13	\$185.13	
3.5	2004-2006-Left or right d	EA	1		\$101.85	\$101.85	\$179.83	\$179.83	
3.6	2004-2006 Rear window	EA	1		\$129.37	\$129.37	\$195.26	\$195.26	

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Name of Firm City/State			G & H Glass co Auburn, CA 95603	Affordable Auto Glass Auburn, CA 95603		All Star Glass San Diego, CA	
4	Ford Ranger, Standard Cab - 2006, a						
4.1	Windshield	EA 3		\$184.22	\$552.66	\$584.16	\$1,752.48
4.2	Left or right front door	EA 1		\$103.14	\$103.14	\$190.12	\$190.12
4.3	Rear window - Stationary	EA 1		\$232.58	\$232.58	\$542.27	\$542.27
4.5	Left or right quarter, stat	EA 1		\$380.79	\$380.79	\$422.04	\$422.04
5	Ford Expedition - 2006-2008, 4 door.						
5.1	2006-Windshield, tinted	EA 5		\$204.95	\$1,024.75	\$1,092.65	\$5,463.25
5.2	2006-Left or right front d	EA 1		\$125.51	\$125.51	\$205.54	\$205.54
5.3	2006-Left or right rear d	EA 2		\$122.36	\$244.72	\$406.98	\$813.96
5.4	2006-Left or right rear qu	EA 2		\$414.19	\$828.38	\$499.86	\$999.72
5.5	2006-Left or right quarter	EA 2		\$414.19	\$828.38	\$513.92	\$1,027.84
5.6	2006-Rear window, priva	EA 2		\$185.64	\$371.28	\$513.92	\$1,027.84
5.7	2007 and 2008 - Windsh	EA 5		\$364.57	\$1,822.85	\$1,092.00	\$5,460.00
5.8	2007 and 2008 - Left or	EA 1		\$204.59	\$204.59	\$205.54	\$205.54
5.9	2007 and 2008 - Left or	EA 2		\$194.12	\$388.24	\$406.98	\$813.96
5.10	2007 and 2008 - Left or	EA 2		\$453.49	\$906.98	\$499.86	\$999.72
5.11	2007 and 2008 - Left or	EA 2		\$463.35	\$926.70	\$499.86	\$999.72
5.12	2007 and 2008 - Rear w	EA 2		\$203.41	\$406.82	\$513.92	\$1,027.84
6	Jeep Cherokee - 2001, all windows tin						
6.1	Windshield	EA 3		\$160.11	\$480.33	\$596.10	\$1,788.30
6.2	Left or right front door	EA 1		\$118.92	\$118.92	\$192.17	\$192.17
6.3	Left or right rear door	EA 1		\$117.96	\$117.96	\$204.02	\$204.02
6.4	Left or right rear quarter	EA 1		\$152.47	\$152.47	\$408.04	\$408.04
6.5	Left or right quarter (carg	EA 1		\$120.24	\$120.24	\$204.02	\$204.02
6.6	Rear window, heated	EA 2		\$126.79	\$253.58	\$408.04	\$816.08
7	Jeep Grand Cherokee, 2004-2007, al						
7.1	2004-Windshield	EA 4		\$197.68	\$790.72	\$770.40	\$3,081.60
7.2	2004-Left or right front d	EA 1		\$104.18	\$104.18	\$201.75	\$201.75
7.3	2004-Left or right rear d	EA 1		\$159.15	\$159.15	\$205.56	\$205.56
7.4	2004-Left or right rear qu	EA 1		\$167.85	\$167.85	\$668.18	\$668.18
7.5	2004-Left or right quarter	EA 1		\$234.93	\$234.93	\$205.56	\$205.56
7.6	2004-Rear window, heat	EA 2		\$268.30	\$536.60	\$668.18	\$1,336.36
7.7	2005-2007 - Windshield	EA 4		\$215.25	\$861.00	\$794.80	\$3,179.20
7.8	2005-2007 - Left or right	EA 1		\$126.38	\$126.38	\$192.17	\$192.17
7.9	2005-2007 - Left or right	EA 1		\$125.66	\$125.66	\$204.02	\$204.02
7.10	2005-2007 - Left or right	EA 1		\$234.93	\$234.93	\$205.56	\$205.56
7.11	2005-2007 - Rear window	EA 2		\$168.25	\$336.50	\$724.00	\$1,448.00

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Name of Firm City/State			G & H Glass co Auburn, CA 95603	Affordable Auto Glass Auburn, CA 95603	All Star Glass San Diego, CA		
8	Jeep Liberty, 2005-2007, 4 door, all w						
8.1	Windshield	EA 2		\$165.19	\$330.38	\$413.14	\$826.28
8.2	Left or right front door	EA 1		\$132.52	\$132.52	\$188.04	\$188.04
8.3	Left or right rear door	EA 1		\$131.22	\$131.22	\$212.31	\$212.31
8.4	Left or right rear quarter	EA 1		\$378.60	\$378.60	\$212.31	\$212.31
8.5	Left or right quarter (cargo)	EA 1		\$127.73	\$127.73	\$212.31	\$212.31
8.6	Rear window, heated	EA 1		\$257.04	\$257.04	\$362.55	\$362.55
9	Ford F-Series 250, 350, 450 - 1998-2						
9.1	Windshield	EA 4		\$198.94	\$795.76	\$843.56	\$3,374.24
9.2	Left or right front door	EA 1		\$120.43	\$120.43	\$190.12	\$190.12
9.3	Rear window, privacy gla	EA 1		\$120.65	\$120.65	\$190.84	\$190.84
10	Navistar (International Harvester) - 19						
10.1	Left or right windshield	EA 2		\$128.79	\$257.58	\$355.66	\$711.32
10.2	Left or right front vent	EA 1		\$103.39	\$103.39	\$183.95	\$183.95
10.3	Left or right door	EA 2		\$99.39	\$198.78	\$367.90	\$735.80
10.4	Rear window	EA 1		\$115.83	\$115.83	\$200.00	\$200.00
10.5	Right door lower view pa	EA 2		\$103.39	\$206.78	\$300.00	\$600.00
11	Bidders shall quote discounts off curr						
11.1	Windshields	EA 1		\$65.00	\$65.00	\$60.00	\$60.00
11.2	Rear windows	EA 1		\$65.00	\$65.00	\$50.00	\$50.00
11.3	Side windows	EA 1		\$65.00	\$65.00	\$50.00	\$50.00
11.4	Clear flat laminate plate	EA 1		\$65.00	\$65.00	\$50.00	\$50.00
11.5	Tinted flat laminate plate	EA 1				\$50.00	\$50.00
11.6	Tape kits	EA 1		\$40.00	\$40.00	\$5.00	\$5.00
11.7	Moldings	EA 1		\$40.00	\$40.00	\$50.00	\$50.00
11.8	Moldings	EA 1		\$40.00	\$40.00	\$50.00	\$50.00
12	Labor rates for additional services - At						
12.1	Inside Shop Labor - Per	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
12.2	Inside Shop Labor - Per	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
12.3	Inside Shop Labor - Per	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
12.4	Outside Shop Labor - Pe	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
12.5	Outside Shop Labor - Pe	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
12.6	Outside Shop Labor - Pe	EA 1		\$25.00	\$25.00	\$0.00	\$0.00
13	Building Glass Replacem						
13.1	Window Glass, 3/32", sin	SF 1	\$2.00	\$2.00			
13.2	Window Glass, 1/8", sing	SF 1	\$2.75	\$2.75			
13.3	Window Glass, 3/32", du	SF 1	\$6.00	\$6.00			
13.4	Tempered Glass, 1/8"	SF 1	\$4.50	\$4.50			

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Name of Firm City/State			G & H Glass co Auburn, CA 95603		Affordable Auto Glass Auburn, CA 95603		All Star Glass San Diego, CA	
13.5	Tempered Glass, 1/4"	SF	1	\$5.00	\$5.00			
13.6	Installation - Building Gla	Hour	1	\$47.50	\$47.50			
Subtotal				\$67.75		\$25,261.11		\$90,341.02
8.25% Sales Tax				5.59		2,084.04		7,453.13
Bid Total				\$73.34		\$27,345.15		\$97,794.15
LVP				0.00		4,889.71		0.00
Prompt Pay Disc				0.00		\$0.00		\$0.00
Ref. Price				\$73.34		\$22,455.44		\$97,794.15

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## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Valerie Bayne, Administrative Services Manager  
DATE: December 22, 2009  
SUBJECT: **Fiscal Impact Statement**  
Renewal of BPO16119 To Furnish & Install Glass and Related Products

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The Department of Facility Services has budgeted appropriately for this expense in the Building Maintenance budget. Therefore, there is sufficient funding available for this BPO.

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Ken Grehm, Director  
DATE: **January 10, 2010**  
SUBJECT: **Fiscal Impact Statement**  
**Bid 9439 – Auto Glass and Repair**

### **Fiscal Impact Statement**

Sufficient funding has been budgeted in the FY2009/10 Fleet Budget for Auto Glass purchase amount of \$40,000 . Total Bid encompasses four departments for total bid purchase of \$63,000..

PLACER COUNTY  
**SHERIFF**  
CORONER-MARSHAL



EDWARD N. BONNER  
SHERIFF-CORONER-MARSHAL

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Sheriff Edward Bonner  
DATE: December 21, 2009  
SUBJECT: Fiscal Impact Statement  
BPO renewal for glass replacement and repair services

Funds are included in the FY 2009/2010 Sheriff's Department budget for these expenses resulting in no additional fiscal impact to the General Fund.

This BPO will be used by the Sheriff's facilities for all the glass needs. These are minor routine items that are done by the Sheriff's building maintenance worker. The request for this BPO is for \$1,500 based on history and projections of our current activity.