

MEMORANDUM
PLACER COUNTY HEALTH AND HUMAN SERVICES
Children's System of Care

TO: Honorable Board of Supervisors

FROM: Richard J. Burton, M.D., M.P.H.
Placer County Health Officer and Director of Health & Human Services
Richard S. Knecht, M.S., Director of Children's System of Care

DATE: January 26, 2010

SUBJECT: RFP for Mental Health Prevention and Early Intervention Services

ACTION REQUESTED:

Approve agreements and amendments awarded through a competitive Request for Proposals process for Prevention and Early Intervention Services to provide a broad range of mental health services from January 1, 2010 to June 30, 2011 for a combined amount not to exceed \$1,497,559 as follows:

- e. Establish new agreements with Tahoe Women's Services (\$119,723), North Tahoe Family Resource Center (\$19,000), Lighthouse Counseling and Family Resource Center (\$66,473), KidsFirst (\$312,120), Sierra Family Services (\$109,500), Latino Leadership Council (\$151,635), Unity Care Group (\$82,750), Whole Person Learning (\$48,600), and CirclePoint (\$150,000);
- f. Amend contract CN012782 with Sierra Family Services for Native advocacy services (an increase of \$350,258);
- g. Amend contract CN005198 with Sierra Family Services for Community Educator services (an increase of \$85,500), and
- h. Authorize the Director of Health and Human Services to sign agreements and subsequent amendments up to 10 percent of the original amount.

The amount for FY 2009-10 is \$500,000 and is included in the Department's FY 2009-10 Final Budget. The balance will be included in the Department's FY 2010-11 Budget. Funding for these contracts is through the State mental health services act and no County General Funds are required.

BACKGROUND:

Since 2006, Placer County's Adult and Children's systems of care have effectively utilized State mental health funds to improve the lives of more than 7,000 residents each year. A critical outcome for these individuals is their increased connection to their natural community supports resulting in less reliance on County staff and services. In addition, outcomes data shows a 94 percent reduction in homelessness, 57 percent reduction in stays in locked psychiatric facilities, 61 percent reduction in acute psychiatric stays, and 31 percent increase in independent living.

The prevention funds have been made available to prevent serious and persistent mental illness, reduce the costs associated with these diseases, and impact the stigma which accompanies it. The programs awarded through this competitive process will reach an additional 1,200 children, youth, and adults in an effort to prevent serious mental illness through life skills training, youth and parenting education, therapeutic services, development of youth programs, culturally specific services for the Latino and Native communities, and assistance with obtaining information on benefits, transportation, and other supportive services.

The process to identify these specific services was developed with significant support from and participation by the Community Steering Committee overseeing the implementation of the Placer County State-funded mental health programs, including representatives from community-based organizations, consumers, family members, schools, faith-based organizations, and community leaders.

Forty organizations requested information in response to the announcement of availability of the RFP and 11 agencies submitted proposals, as detailed in Attachment A. A total of 12 new prevention programs will be available through these contracts, to be offered in the North Tahoe, Lincoln, and Western Placer areas.

FISCAL IMPACT:

The amount for FY 2009-10 is \$500,000 and is included in the Department's FY 2009-10 Final Budget. The balance will be included in the Department's FY 2010-11 Budget. Funding for these contracts is through the State mental health services act and no County General Funds are required.

These agreements and amendments are on file with the Clerk of the Board for review.

RFP Evaluation Summary - Mental Health Services Act Prevention & Early Intervention Services, 2009

ATTACHMENT A

Category Proposed	Proposer Name	Final Ranking	Outcome	Award Amount
LifeSkills Training - Tahoe Area	Collaborative proposal from Tahoe Women's Services, North Tahoe Family Resource Center, and Adventure, Risk, Challenge (ARC), Kings Beach	1	Recommended with negotiated modifications	\$119,723
Teaching Pro-Social Skills - Western Placer Area	Lighthouse Counseling & Family Resource Center, Kings Beach	1	Recommended	\$66,473
Teaching Pro-Social Skills - Western Placer Area	Unity Care Group, San Jose	2	Not selected	
Teaching Pro-Social Skills - Western Placer Area	ReDirect, Lincoln	3	Not selected	
Incredible Years - Western Placer Area	KidsFirst, Roseville	1	Recommended	\$109,120
Functional Family Therapy - Western Placer Area	None Received	N/A	Negotiate contract with sole qualified local provider	\$109,500
Parent Project/Family Counseling - Lincoln Area	Latino Leadership Council, Roseville	1	Recommended	\$151,635
Transition to Independence - Western Placer Area	Unity Care Group, San Jose	1	Recommended	\$82,750
Transition to Independence - Western Placer Area	Whole Person Learning, Auburn	2	Not selected	
Transition to Independence - Western Placer Area	Anka Behavioral Health, Concord	3	Not selected	
Bilingual Therapist for Maternal Depression Program - Western Placer Area	KidsFirst, Roseville	1	Recommended	\$203,000
Youth Mentor Svcs - Western Placer Area (Calendar Year 2010 only)	Whole Person Learning, Auburn	1	Recommended	\$23,800
Youth Program Development and Community Activities - Western Placer Area (Calendar Year 2010 only)	Whole Person Learning, Auburn	1	Recommended	\$24,800
Native Family Advocacy - Western Placer Area	Sierra Family Services, Roseville	1	Recommended	\$350,258
Community Educator - Tahoe Area	Collaborative proposal from Sierra Family Services (SFS), Roseville, and North Tahoe Family Resource Center (NTFRC), Kings Beach	1	Recommended with negotiated modifications	(SFS) \$85,500 (NTFRC) \$21,000
Social Marketing and Stigma Reduction - Countywide	CirclePoint, Sacramento	1	Recommended	\$150,000
Social Marketing and Stigma Reduction - Countywide	Streamline Consulting Group, Truckee	2	Not selected	

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