

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO Honorable Board of Supervisors

FROM Jim Boggan, Purchasing Manager *JB*

DATE February 23, 2010

SUBJECT Approve the Award of Competitive Bid No 9956 to Advanced Septic Service and Quick Response Sewer and Drain for Septic Pumping and Vacuum Truck Services in the Maximum Aggregate Amount of \$115,000 00

---

**ACTION REQUESTED**

Approve the award of Competitive Bid No 9956 to Advanced Septic Service of Citrus Heights and Quick Response Sewer and Drain of Grass Valley for septic pumping and vacuum truck services in the maximum aggregate amount of \$115,000 00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed

**BACKGROUND**

The Department of Facility Services requires blanket purchase orders for primary and secondary septic pumping and vacuum truck services throughout the County on an as-needed basis. Procurement Services solicited bids through the County's E-Bid system to nineteen registered vendors and posted the bid on the County's website. A total of five bids were received. For Western Placer County, the recommended primary vendor is Advanced Septic Service and the recommended secondary vendor is Quick Response Sewer and Drain. For Eastern Placer County, the recommended primary vendor is Quick Response Sewer and Drain and the recommended secondary vendor is Advanced Septic Service.

**AWARD RECOMMENDATION**

The BPOs resulting from this recommendation will be issued to the following bidders for the period of March 1, 2010 through March 31, 2011 in the maximum amounts listed below:

- 1 Advanced Septic Service in the not-to-exceed amount of \$89,900 00, and
- 2 Quick Response Sewer and Drain in the not-to-exceed amount of \$25,100 00

Attachments

- A Bid Evaluation
- B Facility Services' Fiscal Impact Statement

cc Jim Durfee, Department of Facility Services Director  
Will Dickinson, Department of Facility Services Deputy Director Env. Engineering/Utilities  
Valerie Bayne, Department of Facility Services Budget and Fiscal Operations Manager  
John Ramirez, Department Facility Services Parks Administrator  
Todd Pisarek, Department of Facility Services Building Maintenance Superintendent

**RECOMMENDED AWARD OF BID NO 9956 - Septic Pumping/Vacuum Truck Service**

**PRIMARY AWARDS**

<u>Bidder</u>	<u>Region</u>	<u>Ref Price</u>	<u>*Factor</u>	<u>Utilities Div Award - \$60K</u>	<u>Parks Division Award - \$18K</u>	<u>Bldg Maint Div Award - \$20K</u>	<u>Aggregate Award Amount</u>
Advanced Septic Service	Western PC	\$ 25,250 00	90%	\$ 54,000 00	\$ 16,200 00	\$ 18,000 00	\$ 88,200 00

<u>Bidder</u>	<u>Region</u>	<u>Ref Price</u>	<u>*Factor</u>	<u>Parks Division Award - \$7K</u>	<u>Bldg Maint Div Award - \$10K</u>	<u>Aggregate Award Amount</u>
Quick Response	Eastern PC	\$ 4,400 00	90%	\$ 6,300 00	\$ 9,000 00	\$ 15,300 00

**SECONDARY AWARDS**

<u>Bidder</u>	<u>Region</u>	<u>Ref Price</u>	<u>*Factor</u>	<u>Utilities Div Award - \$60K</u>	<u>Parks Division Award - \$18K</u>	<u>Bldg Maint Div Award - \$20K</u>	<u>Aggregate Award Amount</u>
Quick Response	Western PC	\$ 33,660 00	10%	\$ 6,000 00	\$ 1,800 00	\$ 2,000 00	\$ 9,800 00

<u>Bidder</u>	<u>Region</u>	<u>Ref Price</u>	<u>* Factor</u>	<u>Parks Division Award - \$7K</u>	<u>Bldg Maint Div Award - \$10K</u>	<u>Aggregate Award Amount</u>
Advanced Septic Service	Eastern PC	\$ 5,000 00	10%	\$ 700 00	\$ 1,000 00	\$ 1,700 00

\* - BPO's shall be awarded to a primary and secondary supplier in the maximum aggregate amount of \$115,000 00. The Utilities, Parks, and Building Maintenance Divisions all anticipate services to be split approximately 90% and 10% between the primary supplier and secondary supplier.

200

**BIDDER RANKINGS BY REGION**

**WESTERN PLACER COUNTY**  
**STRAIGHT TIME**

Rank	Vendor Name	Utilities Division	Parks Division	Bldg Maint Div	Ref Price
1	<b>Advanced Septic Service</b>	<b>6,250 00</b>	<b>6,250 00</b>	<b>12,750 00</b>	<b>\$ 25,250 00</b>
*	APS Environmental	5,250 00	5,250 00	19,550 00	\$ 30,050 00
2	Quick Response	5,500 00	5,500 00	22,660 00	\$ 33,660 00
3	Delta Oilfield Services	6,250 00	6,250 00	55,650 00	\$ 68,150 00
4	Roto-Rooter Plumbers	17,500 00	17,500 00	55,250 00	\$ 90,250 00

**OVERTIME**

Rank	Vendor Name	Utilities Division	Parks Division	Bldg Maint Div	Ref Price
1	<b>Quick Response</b>	<b>110 00</b>	<b>110 00</b>	<b>110 00</b>	<b>\$ 330 00</b>
2	Advanced Septic Service	125 00	125 00	150 00	\$ 400 00
*	APS Environmental	145 00	145 00	145 00	\$ 435 00
2	Delta Oilfield Services	150 00	150 00	150 00	\$ 450 00
3	Roto-Rooter Plumbers	525 00	525 00	525 00	\$ 1,575 00

**EASTERN PLACER COUNTY**  
**STRAIGHT TIME**

Rank	Vendor Name	Parks Division	Bldg Maint Div	Ref Price
*	APS Environmental	2,100 00	2,100 00	\$ 4,200 00
1	<b>Quick Response</b>	<b>2,200 00</b>	<b>2,200 00</b>	<b>\$ 4,400 00</b>
2	Advanced Septic Service	2,500 00	2,500 00	\$ 5,000 00
3	Roto-Rooter Plumbers	8,500 00	8,500 00	\$ 17,000 00
	Delta Oilfield Services	No Bid	No Bid	-

**OVERTIME**

Rank	Vendor Name	Parks Division	Bldg Maint Div	Ref Price
1	<b>Quick Response</b>	<b>110 00</b>	<b>110 00</b>	<b>\$ 220 00</b>
*	APS Environmental	145 00	145 00	\$ 290 00
2	Advanced Septic Service	150 00	150 00	\$ 300 00
3	Roto-Rooter Plumbers	637 50	637 50	\$ 1,275 00
	Delta Oilfield Services	No Bid	No Bid	-

**BIDDER RANKINGS BY DIVISION**

**BID PACKAGE 1 - UTILITIES DIVISION (WESTERN PLACER COUNTY)**

<b><u>STRAIGHT TIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
*	APS Environmental	\$ 5,250 00
<b>1</b>	<b>Quick Response</b>	<b>\$ 5,500 00</b>
2	Advanced Septic Service	\$ 6,250 00
3	Delta Oilfield Services	\$ 6,250 00
4	Roto-Rooter Plumbers	\$ 17,500 00

<b><u>OVERTIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Quick Response</b>	<b>\$ 110 00</b>
2	Advanced Septic Service	\$ 125 00
*	APS Environmental	\$ 145 00
3	Delta Oilfield Services	\$ 150 00
4	Roto-Rooter Plumbers	\$ 525 00

**BID PACKAGE 2 - PARKS DIVISION - WESTERN PLACER COUNTY**

<b><u>STRAIGHT TIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
*	APS Environmental	\$ 5,250 00
<b>1</b>	<b>Quick Response</b>	<b>\$ 5,500 00</b>
2	Advanced Septic Service	\$ 6,250 00
3	Delta Oilfield Services	\$ 6,250 00
4	Roto-Rooter Plumbers	\$ 17,500 00

<b><u>OVERTIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Quick Response</b>	<b>\$ 110 00</b>
2	Advanced Septic Service	\$ 125 00
*	APS Environmental	\$ 145 00
3	Delta Oilfield Services	\$ 150 00
4	Roto-Rooter Plumbers	\$ 525 00

**BID PACKAGE 3 - PARKS DIVISION - EASTERN PLACER COUNTY**

<b><u>STRAIGHT TIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
*	APS Environmental	\$ 2,100 00
<b>1</b>	<b>Quick Response</b>	<b>\$ 2,200 00</b>
2	Advanced Septic Service	\$ 2,500 00
3	Roto-Rooter Plumbers	\$ 8,500 00
	Delta Oilfield Services	No Bid

<b><u>OVERTIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Quick Response</b>	<b>\$ 110 00</b>
*	APS Environmental	\$ 145 00
2	Advanced Septic Service	\$ 150 00
3	Roto-Rooter Plumbers	\$ 637 50
	Delta Oilfield Services	No Bid

\* - Bidder's response was determined non-responsive

**BIDDER RANKINGS BY DIVISION**

**BID PACKAGE 4 - BLDG MAINT DIVISION - WESTERN PLACER COUNTY**

<b><u>STRAIGHT TIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
*	APS Environmental	\$ 5,250 00
<b>1</b>	<b>Quick Response</b>	<b>\$ 5,500 00</b>
2	Advanced Septic Service	\$ 6,250 00
3	Delta Oilfield Services	\$ 6,250 00
4	Roto-Rooter Plumbers	\$ 16,250 00

<b><u>OVERTIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Quick Response</b>	<b>\$ 110 00</b>
*	APS Environmental	\$ 145 00
2	Advanced Septic Service	\$ 150 00
3	Delta Oilfield Services	\$ 150 00
4	Roto-Rooter Plumbers	\$ 525 00

<b><u>WEEKLY SERVICE @ LINCOLN FIRE</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Advanced Septic Service</b>	<b>\$ 6,500 00</b>
*	APS Environmental	\$ 14,300 00
2	Quick Response	\$ 17,160 00
3	Roto-Rooter Plumbers	\$ 39,000 00
4	Delta Oilfield Services	\$ 49,400 00

**BID PACKAGE 5 - BLDG MAINT DIVISION - EASTERN PLACER COUNTY**

<b><u>STRAIGHT TIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
*	APS Environmental	\$ 2,100 00
<b>1</b>	<b>Quick Response</b>	<b>\$ 2,200 00</b>
2	Advanced Septic Service	\$ 2,500 00
3	Roto-Rooter Plumbers	\$ 8,500 00
	Delta Oilfield Services	No Bid

<b><u>OVERTIME</u></b>		
<u>Rank</u>	<u>Vendor Name</u>	<u>Ref Price</u>
<b>1</b>	<b>Quick Response</b>	<b>\$ 110 00</b>
*	APS Environmental	\$ 145 00
2	Advanced Septic Service	\$ 150 00
3	Roto-Rooter Plumbers	\$ 637 50
	Delta Oilfield Services	No Bid

\* - Bidder's response was determined non-responsive



**COUNTY OF PLACER, AUBURN, CA**  
**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No** 9956  
**Title** Septic Pumping/Vacuum Truck  
**Due Date** 12/29/09

**Buyer Name** Jon Manning  
**Phone** 530-889-4290  
**Estimated Award Date** 2/9/10

- Bid was determined non-responsive/expired permit tags

Name of Firm City/State		Quick Response Grass Valley CA		APS Environmental North Highlands, CA		Advanced Septic Service Citrus Heights CA		Roto-Rooter Plumbers Sacramento CA		Delta Oilfield Services Woodland CA		
Telephone Fax Number		530 273 7538 530-274-2367		916-454-2000 916-334-4440		530 888 8960 816-726 5151		916 482 1400 916 923 2190		530 662 2841 530 662-1375		
LVP Certified? <sup>1)</sup> Invoice Terms <sup>2)</sup>		No Net 30		No Net 30		No Net 30		No Net 30		No Net 30		
Item No	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
STRAIGHT TIME												
Hourly Rates for												
1 1	Utilities Division - Western Placer County	50	110 00	5 500 00	105 00	5,250 00	125 00	6 250 00	350 00	17 500 00	125 00	6 250 00
2 1	Parks Division - Western Placer County	50	110 00	5 500 00	105 00	5,250 00	125 00	6 250 00	350 00	17 500 00	125 00	6 250 00
3 1	Parks Division - Eastern Placer County	20	110 00	2 200 00	105 00	2,100 00	125 00	2 500 00	425 00	8 500 00	No Bid	
4 1	Building Maintenance - Western PC	50	110 00	5 500 00	105 00	5,250 00	125 00	6 250 00	325 00	16 250 00	125 00	6 250 00
4 3	Weekly Service for Lincoln Fire Station	52	330 00	17 160 00	275 00	14 300 00	125 00	6 500 00	750 00	39 000 00	950 00	49 400 00
5 1	Building Maintenance - Eastern PC	20	110 00	2 200 00	105 00	2 100 00	125 00	2 500 00	425 00	8 500 00	No Bid	
Subtotal				38 060 00		34,250 00		30 250 00		107 250 00		68 150 00
LVP				0 00		0 00		0 00		0 00		0 00
Prompt Pay Discount				0 00		0 00		0 00		0 00		0 00
<b>Reference Price (Straight Time)</b>				<b>38,060 00</b>		<b>34,250 00</b>		<b>30,250 00</b>		<b>107,250 00</b>		<b>68,150 00</b>
OVERTIME												
Hourly Rates for												
1 2	Utilities Division - Western Placer County	1	110 00	110 00	145 00	145 00	125 00	125 00	525 00	525 00	150 00	150 00
2 2	Parks Division - Western Placer County	1	110 00	110 00	145 00	145 00	125 00	125 00	525 00	525 00	150 00	150 00
3 2	Parks Division - Eastern Placer County	1	110 00	110 00	145 00	145 00	150 00	150 00	637 50	637 50	No Bid	
4 2	Building Maintenance - Western PC	1	110 00	110 00	145 00	145 00	150 00	150 00	525 00	525 00	150 00	150 00
5 2	Building Maintenance - Eastern PC	1	110 00	110 00	145 00	145 00	150 00	150 00	637 50	637 50	No Bid	
Subtotal				550 00		725 00		700 00		2 850 00		450 00
LVP				0 00		0 00		0 00		0 00		0 00
Prompt Pay Discount				0 00		0 00		0 00		0 00		0 00
<b>Reference Price (Overtime)</b>				<b>550 00</b>		<b>725 00</b>		<b>700 00</b>		<b>2,850 00</b>		<b>450 00</b>
Subtotal				38 610 00		34 975 00		30 950 00		110 100 00		68 600 00
LVP				0 00		0 00		0 00		0 00		0 00
Prompt Pay Disc				0 00		0 00		0 00		0 00		0 00
<b>Ref Price</b>				<b>\$38,610 00</b>		<b>\$34,975 00</b>		<b>\$30,950 00</b>		<b>\$110,100 00</b>		<b>\$68,600 00</b>
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid												
(2) Invoice Terms of less than 10 days cannot be considered												

904

## FISCAL IMPACT STATEMENT

TO           Honorable Board of Supervisors

FROM       Valerie Bayne, Administrative Services Manager

DATE        January 13, 2010

SUBJECT     **Fiscal Impact Statement**  
              BPO for SEPTIC PUMPING AND VACTOR TRUCK SERVICE

---

The Department of Facility Services has budgeted appropriately for this expense in several of the Operating Budgets within the department, such as Building Maintenance, Parks & Grounds, Sewer Districts, and several of the County Service Areas (CSA's). Therefore, there is sufficient funding available for this BPO.

