

PLACER COUNTY

ADMINISTRATIVE SERVICES DEPARTMENT

MEMORANDUM

TO: Honorable Board of Supervisors

FROM: Jerry Gamez, IT Division Manager 

DATE: February 23, 2010

SUBJECT. Approve the Award of a Purchase Order to NexusIS for NEC 8500 Telephone Equipment to Support the Administrative Services Department's Capital Replacement Plan in the amount of \$74,929 99

RECOMMENDATION

Approve the award of a purchase order to NexusIS of Pleasanton, CA for NEC telephone systems and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$74,929 99 to support the Administrative Services Department's Capital Replacement Plan

BACKGROUND

The Administrative Services Department's (Department) Telecommunication Division maintains the County's NEC telephone network. The Telecommunication Division has a requirement to purchase a new NEC 8500 telephone system to support the Department's Capital Replacement Plan.

The new NEC 8500 telephone system is in compliance with County standards and fully integrates with the County's legacy telephone network. Services supported by the new telephone system include Voice over Internet Protocols (VoIP), internal four digit dialing capabilities, voicemail and centralized billing.

NEC America Inc, the telephone system manufacturer, has notified the Telecommunications Division that they have discontinued production and support of the current platform deployed at the County's Burton Creek facility. The Department maintains a comprehensive Capital Replacement Plan and has budgeted appropriately to upgrade the Burton Creek's legacy NEC system to a supportable platform during FY2009/10.

On January 8, 2010, Nexus IS presented the Department with a proposal in the amount of \$74,929 99 for the purchase of a NEC 8500 telephone system. Nexus IS' proposal is based on GSA Schedule 70 Contract pricing a General Services Administration cooperative purchasing agreement that supplies state and local agencies with NEC brand products and services at a volume discount rate of 30 percent below manufacturer's list price. NexusIS is an authorized NEC Distributor and has successfully maintained the County's telephone switch equipment for the past several years.

In accordance with Purchasing Policy Manual 1 3(1), telephone services and equipment purchases are exempt from the normal competitive bid process. Therefore, in order to proceed with this purchase your Board's approval is required.

FISCAL IMPACT

The resulting Purchase Order from this recommendation will not exceed \$74,929.99 and funding to support the acquisition of the NEC telephone equipment is budgeted within the Administrative Services Department's Telecommunication FY2009/10 Fixed Asset Budget (02100)

Cc Clark L Moots, Director of Administrative Services
Ron Baker, Senior Administrative Services Officer
Sandy Hammock, Senior Administrative Services Officer
Jim Boggan, Purchasing Manager

Attachment Fiscal Impact Statement

FISCAL IMPACT STATEMENT

TO Honorable Board of Supervisors

FROM Jerry Gamez, IT Division Manager *JG*

DATE February 23, 2010

SUBJECT **Fiscal Impact Statement**

Approve the Award of a Purchase Order to NexusIS for NEC 8500 Telephone Equipment to Support the Administrative Services' Capital Replacement Plan in the amount of \$74,929 99

The Administrative Services Department's Telecommunications Division has a requirement to purchase one new NEC 8500 brand telephone system to replace the end-of-life system supporting the Burton Creek facility in Lake Tahoe, CA

The Purchase Order resulting from this recommendation will not exceed \$74,929 99 and funding to support the acquisition of the NEC telephone equipment is budgeted within the Administrative Services Department's Telecommunication FY2009/10 Fixed Asset Budget (02100)

