

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: March 16, 2010

SUBJECT: Approve the Renewal of Blanket Purchase Order No. 16607 with JBC LLC Doing Business as Silver State International as a Result of Competitive Bid No. 9886 for Snow Chains, Related Parts, and Services in the Maximum Amount of \$100,000.00

ACTION REQUESTED

Approve the renewal of Blanket Purchase Order (BPO) No. 16607 with JBC LLC doing business as Silver State International of Sparks, NV as a result of competitive Bid No. 9886 for snow chains, related parts, and services in the maximum amount of \$100,000.00, and authorize the Purchasing Manager to sign the resulting BPO.

BACKGROUND

The Department of Public Works (DPW), Road Maintenance Division, requires a vendor to supply snow chains and related parts to be used during snow removal operations. BPO No. 16607 was awarded to Silver State International as a result of competitive Bid No. 9886 for the period of April 1, 2009 through March 31, 2010.

DPW has requested the renewal of this BPO. Silver State International has agreed to renew for another year with a 4.8% increase in their overall snow chain prices. During the BPO's term, the Producer Price Index for metal products increased 8.21%. Since steel is a major component in snow chains, the vendor's requested increase is reasonable. Furthermore, Silver State's new pricing is still lower than the prices originally proposed by the other three bidders who responded to Bid No. 9886. In accordance with the Purchasing Policy Manual, Paragraph 1.3 (o), County policy allows for the renewal of contracts if it is deemed to be in the best interest of the County, based on satisfactory service and if it makes good business sense.

FISCAL IMPACT

Staff recommends your Board's approval to renew BP016607 with Silver State International in the amount of \$100,000.00 for the period of April 1, 2010 through March 31, 2011. DPW's Fiscal Impact Statement is attached.

Attachment: DPW Fiscal Impact Statement

cc: Kevin Taber, DPW, Road Maintenance
Dena Beyer, Administrative Services Officer

247

