

**MEMORANDUM  
COUNTY OF PLACER  
ADMINISTRATIVE SERVICES DEPARTMENT  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Jim Boggan, Purchasing Manager *JB*  
DATE: June 8, 2010  
SUBJECT: Approve the Award of Competitive Bid No. 9957 to Larry Newman Trucking and Montero Trucking for Ice Control Sand and Hauling Services in the Maximum Aggregate Amount of \$80,000.00

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**ACTION REQUESTED**

Approve the award of Competitive Bid No. 9957 to Larry Newman Trucking of Lincoln and Montero Trucking of Colfax for ice control sand and hauling services in the maximum aggregate amount of \$80,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed.

**BACKGROUND**

The Department of Public Works Road Maintenance Division requires blanket purchase orders for the purchase and delivery of ice control sand throughout the County on an as-needed basis. Procurement Services solicited bids through the County's E-Bid system from thirty-seven registered vendors and posted the bid on the County's website. A total of nine bids were received. For both the Eastern and Western Placer County regions, Larry Newman Trucking submitted the lowest priced responsive bid and Montero Trucking submitted the next lowest responsive bid. The Award Recommendation and the Bidder Rankings are submitted as Attachment 1, Exhibits A and B. The complete bid evaluation is on file with the Clerk of the Board.

**AWARD RECOMMENDATION**

Upon your Board's approval, the BPOs resulting from this recommendation will be issued to the following bidders for the period of June 8, 2010 through June 30, 2011:

1. Larry Newman Trucking in the not-to-exceed amount of \$56,000.00
2. Montero Trucking in the not-to-exceed amount of \$24,000.00

Attachments: 1) Exhibits A and B – Award Recommendation and Bidder Rankings  
2) Public Works' Fiscal Impact Statement

cc: Ken Grehm, Department of Public Works Director  
Cynthia Taylor, Department of Public Works Senior Administrative Services Officer  
Kevin Taber, Department of Public Works Road Maintenance Division Manager

**AWARD RECOMMENDATION FOR BID NO. 9957 - ICE CONTROL SAND AND HAULING SERVICES**

**PRIMARY AWARD**

<i>Bidder</i>	<i>Category</i>	<i>Ref Price</i>	<i>*Factor</i>	<i>Maximum BPO Award</i>	<i>Aggregate Award Amount</i>
<i>Larry Newman Trucking</i>	<i>1 - Western Placer County</i>	<b>\$ 32,572.50</b>	<b>70%</b>	<b>\$ 80,000.00</b>	<b>\$ 56,000.00</b>
	<i>2 - Eastern Placer County</i>	<b>\$ 178,947.00</b>	<b>70%</b>		

**SECONDARY AWARD**

<i>Bidder</i>	<i>Category</i>	<i>Ref Price</i>	<i>*Factor</i>	<i>Maximum BPO Award</i>	<i>Aggregate Award Amount</i>
<i>Montero Trucking</i>	<i>1 - Western Placer County</i>	<b>\$ 42,603.50</b>	<b>30%</b>	<b>\$ 80,000.00</b>	<b>\$ 24,000.00</b>
	<i>2 - Eastern Placer County</i>	<b>\$ 202,940.00</b>	<b>30%</b>		

\* - BPO's shall be awarded to a primary and secondary service provider in the maximum aggregate amount of \$80,000.00. DPW Road Maintenance Division anticipate services to be split approximately 70% and 30% between the primary provider and secondary provider.

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# RANKINGS

## ICE CONTROL SAND FOR WESTERN PLACER COUNTY

Destinations: Roseville, Cavitt Stallman, Lincoln, Loomis, Auburn, Foresthill, Colfax

<u>Rank</u>	<u>Bidder</u>	<u>Mine ID Information</u>	<u>Name of Hauler</u>	<u>Combined Total Price</u>
1	Larry Newman Trucking, Lincoln	Western Aggregates ID #04-04950 for 1.1-1.2, Teichert Cool Cave ID #04-05503 for 1.3-1.4, Teichert Martis Valley ID #04-01679 for 1.5-1.7	Larry Newman Trucking, Lincoln	\$ 32,572.50
2	Montero Trucking, Colfax	Hansen Bros. ID #04-03138	Montero Trucking, Colfax	\$ 42,603.50
3	Hansen Bros., Grass Valley	Hansen Bros. ID #91-290006	Hansen Bros., Grass Valley	\$ 43,686.00
4	Foster & Son Trucking, Nevada City	Hansen Bros. ID #91-290006	Foster & Son Trucking, Nevada City	\$ 44,411.50
5	BCJ Sand and Rock, Inc., Santa Rosa	BCJ Sand and Rock ID #91-040001	BCJ Sand and Rock, Inc., Santa Rosa	\$ 44,493.00
6	West Coast Sand & Gravel, Sacramento	Western Aggregates ID #91-580001	West Coast Sand & Gravel, Sacramento	\$ 47,591.50
7	Robinson Sand & Gravel, Auburn	BCJ Sand and Rock ID #04-05547	Robinson Sand & Gravel, Auburn	\$ 71,990.50
8	Blain Stumpf Trucking, Shingle Springs	Teichert Aggregates ID #91-340006	Blain Stumpf Trucking, Shingle Springs	\$ 141,231.00
9	Main Street Materials, San Clemente	Main Street Materials ID #42-00297	Northwest Trucking	\$ 309,320.50

## ICE CONTROL SAND FOR EASTERN PLACER COUNTY

Destinations: Kingvale, Northstar, and Tahoe City

<u>Rank</u>	<u>Bidder</u>	<u>Mine ID Information</u>	<u>Name of Hauler</u>	<u>Combined Total Price</u>
1	Larry Newman Trucking, Lincoln	Knife River Hallwood ID #04-01698	Larry Newman Trucking, Lincoln	\$ 178,947.00
2	Montero Trucking, Colfax	Hansen Bros. ID #04-03138 for 2.1-2.2, Mineral Resources LLC ID #04-05407 for 2.3	Montero Trucking, Colfax	\$ 202,940.00
3	BCJ Sand and Rock, Inc., Santa Rosa	BCJ Sand and Rock ID #91-040001	BCJ Sand and Rock, Inc., Santa Rosa	\$ 209,520.00
4	Main Street Materials, San Clemente	Main Street Materials ID #42-00297	Northwest Trucking	\$ 978,316.00
	Blain Stumpf Trucking, Shingle Springs			No Bid
	Robinson Sand & Gravel, Auburn			No Bid
	Hansen Bros., Grass Valley			No Bid
	West Coast Sand & Gravel, Sacramento			No Bid

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