

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: October 5, 2010

SUBJECT: Approve the Award of Competitive Bid No. 10018 to Lehr Auto Electric for Patrol Vehicle Equipment Installations in the Maximum Amount of \$75,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 10018 to Lehr Auto Electric of Sacramento for patrol vehicle equipment installation services in the maximum amount of \$75,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Order (BPO).

BACKGROUND

The Sheriff's Department requires an annual blanket purchase order for patrol vehicle equipment installation services as needed. Bid No. 10018 was distributed via the County's E-Bid system to twenty-eight potential bidders and was also posted on the County's website. A total of eight responsive bids were received. No registered local vendors submitted bids.

The bids were evaluated for best value, including price, job turn-around time and distance/cost of delivery from Auburn. Lehr Auto Electric was the best value bidder. A complete evaluation spreadsheet is submitted as Attachment A.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Lehr Auto Electric in the maximum amount of \$75,000.00 for the period of October 1, 2010, through September 30, 2011. The Sheriff's Departments' Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. Bid No. 10018 Evaluation Spreadsheet
B. Sheriff's Departments' Fiscal Impact Statement

cc Barbara Besana, Sheriff Administrative Services Manager
Matt Burgans, Sheriff Fleet Service Technician



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 10018
Title: Patrol Vehicle Installations
Due Date: 9/9/10

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 10/5/10

(Recommended award is highlighted)

Name of Firm City/State		Cop Shop Installations Yuba City, CA Ned Whisler Jr. 530-673-6454 530-673-6456	Lehr Auto Electric Sacramento, CA Jim Stommel 916-646-6626 916-646-6656	Schultz Tire Factory Auburn, CA Bill Schultz 530-823-7020 530-823-5396	Precision Custom Wiring Loomis, CA Gene French 916-652-5770 916-652-5740					
Telephone Fax Number										
FOB Delivery Time		N/A 5 days	N/A 3 days	N/A 4 days	N/A 5 days					
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No Net 30	No Net 30	No Net 30	No Net 30					
Item No.	Item Description	Install Hours	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	Shop Labor Rate (per hour)	18	\$ 70.00	\$ 1,260.00	\$ 58.35	\$ 1,050.30	\$ 70.00	\$ 1,260.00	\$ 60.00	\$ 1,080.00
2	Travel Time Rate		\$ 90.00	\$ 102.00	\$ 45.00	\$ 30.00	\$ 30.00	\$ 7.50	\$ 40.00	\$ 26.67
3	Travel Time (mins)		68		40		15		40	
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	\$	1,362.00	Subtotal	\$	1,080.30	Subtotal	\$	1,267.50
		8.25% Sales Tax	-	-	8.25% Sales Tax	-	-	8.25% Sales Tax	-	-
		Delivery	-	-	Delivery	-	-	Delivery	-	-
		Bid Total	\$	1,362.00	Bid Total	\$	1,080.30	Bid Total	\$	1,106.67
(2) Invoice Terms of less than 10 days cannot be considered.		LVP	\$	-	LVP	\$	-	LVP	\$	-
		Prompt Pay Disc.	\$	-	Prompt Pay Disc.	\$	-	Prompt Pay Disc.	\$	-
		Ref. Price	\$	1,362.00	Ref. Price	\$	1,080.30	Ref. Price	\$	1,106.67

Name of Firm City/State		Steady Red Emergency Vehicle Installations, Inc. Vacaville, CA James Moe 707-330-7405 707-446-1009	NorCal Safety Solutions Santa Rosa, CA Dominic Messina 707-975-6015	Emergency Vehicle Outfitters Eik Grove, CA James Sprenger 916-685-0800 916-685-0883	Delta Wireless, Inc. Sacramento, CA James Clarke 916-928-1200 916-928-6062					
Telephone Fax Number										
FOB Delivery Time		N/A 2 days	N/A 7 days	N/A 3-5 days	N/A -					
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No 2% 10 days	No 5% 14 days	No 1% 10 days	No Net 30					
Item No.	Item Description	Install Hours	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	Shop Labor Rate (per hour)	18	\$ 50.00	\$ 900.00	\$ 55.25	\$ 994.50	\$ 50.00	\$ 900.00	\$ 80.00	\$ 1,440.00
2	Travel Time Rate		\$ 30.00	\$ 45.00	\$ 50.00	\$ 130.00	\$ 45		\$ 90.00	\$ 60.00
3	Travel Time (mins)		90		156		45		40	
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	\$	945.00	Subtotal	\$	1,124.50	Subtotal	\$	900.00
		8.25% Sales Tax	-	-	8.25% Sales Tax	-	-	8.25% Sales Tax	-	-
		Delivery	-	-	Delivery	-	-	Delivery	-	-
		Bid Total	\$	945.00	Bid Total	\$	1,124.50	Bid Total	\$	900.00
(2) Invoice Terms of less than 10 days cannot be considered.		LVP	\$	-	LVP	\$	-	LVP	\$	-
		Prompt Pay Disc.	\$	18.90	Prompt Pay Disc.	\$	56.23	Prompt Pay Disc.	\$	9.00
		Ref. Price	\$	926.10	Ref. Price	\$	1,068.28	Ref. Price	\$	1,500.00

Bidder's Travel Time Exceeds the Recommended Low Bidder's Travel Time **Bidder's Delivery Time Exceeds the Recommended Low Bidder's Delivery Time** **Bidder's Delivery Time Exceeds the Recommended Low Bidder's Delivery Time**

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PLACER COUNTY
SHERIFF
CORONER-MARSHAL



FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Sheriff Edward Bonner
DATE: October 5, 2010
SUBJECT: Fiscal Impact Statement
Patrol Vehicle Installation Services for the period 10-01-10 – 09-30-11

Funds are included in the current FY 2010/2011 Sheriff's Department budget for these expenses resulting in no additional fiscal impact to the General Fund.

The awarded BPO is used by the Auburn and Tahoe Patrol, Jail and Vehicle Units for equipment installations. Sheriff's Vehicle Maintenance Unit handles the coordination and management of the build ups for Sheriff's vehicles, including lease vehicles and replacement patrol cars. The requested BPO amount of \$75,000.00 is based on history and projections of the planned activity factoring in the work that will be done in-house and the work to be completed by other county departments.

