

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: January 11, 2011

SUBJECT: Approve the Award of a Purchase Order to AT&T/SBC DataComm Using a Competitively Bid State of California Contract for Maintenance of Cisco Network Infrastructure Equipment and Software in the Amount of \$62,367.90

ACTION REQUESTED

Approve the award of a Purchase Order (PO) to AT&T/SBC DataComm of San Ramon, CA using a competitively bid State of California contract for maintenance of Cisco network infrastructure equipment and software in the amount of \$62,367.90, and authorize the Purchasing Manager to sign the resulting PO.

BACKGROUND

The Administrative Services' Telecommunications Division is responsible for ensuring the operability of the County's Enterprise Data Network infrastructure. The network is comprised of various Cisco brand switches and routers. AT&T/SBC DataComm is an authorized Cisco service provider and has been successfully maintaining our equipment and software for the past several years. On January 29, 2007 the State awarded a contract (CALNET 2) for voice, data and video services to AT&T DataComm for the term January 30, 2007 through January 29, 2012. By using the terms of this CALNET 2 contract, the County receives a fifteen percent (15%) discount off of the list price for maintenance services.

AT&T DataComm has agreed to renew the County's support for the period of October 1, 2010 through September 30, 2011 at CALNET 2 pricing of \$62,367.90.

In accordance with Purchasing Policy Manual 1.3(e)(3), a purchase made against another public agency's competitively awarded contract is exempt from the normal competitive bidding process. The CALNET 2 Contract meets this criterion.

FISCAL IMPACT

The resulting PO with AT&T/SBC DataComm will be in the amount of \$62,367.90. The Administrative Services Department's fiscal impact statement is attached.

Attachment: Administrative Services Department Fiscal Impact Statement

CC: Jerry Gamez, Assistant Director of Administrative Services
Sandy Hammock, Senior Administrative Services Officer

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Clark Moots, Director of Administrative Services

DATE: January 11, 2011

SUBJECT: **Fiscal Impact Statement**
Approve a Purchase Order in the Amount of \$62,367.90 to AT&T DataComm Utilizing a Competitively Bid State of California Contract for Maintenance of Cisco Network Infrastructure Equipment and Software.

The Administrative Services Department's Telecommunications Division (Department) has budgeted appropriately for this Request and funding is available in the Telecommunications Division's FY 2010-2011 Budget (02100).