

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Clark Moots, Director of Administrative Services



DATE: August 9, 2011

SUBJECT: Approve the Award of Competitive Bid No. 10095 to Capitol Clutch and Brake and Bart Industries for Automotive Clutch and Brake Parts and Service in the Total Aggregate Amount of \$90,000.00

ACTION REQUESTED

Approve the award of Competitive Bid No. 10095 to Capitol Clutch and Brake of West Sacramento and Bart Industries of Newcastle for automotive clutch and brake parts and service in the total aggregate amount of \$90,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs) and to transfer funds between the individual department's BPOs as necessary to meet the County's needs.

BACKGROUND

The Placer County Fire Department (PCF) and the Department of Public Works Fleet Services Division (DPW) both require annual BPOs for the purchase of automotive clutch and brake parts and service on an as-needed basis for each department's fleet of vehicles and heavy equipment.

The Procurement Services Division solicited competitive bids for automotive clutch and brake parts and service on behalf of the departments. Fifty bidders were notified of Invitation for Bid No. 10095 which was also posted on the County's website. A total of four bids were received. None of the responding vendors are certified to receive Local Vendor Preference. The bids were evaluated by package in accordance with the terms and conditions of the bid. Capitol Clutch and Brake submitted the lowest responsive bid for Packages 1 and 3 and Bart Industries submitted the lowest responsive bid for Package 2. A complete bid evaluation is submitted as Attachment A.

FISCAL IMPACT

The BPOs resulting from this recommendation will be awarded to Capitol Clutch and Brake in the total aggregate amount of \$66,000.00 and Bart Industries in the total aggregate amount of \$24,000.00 for the period of August 9, 2011, through June 30, 2012. The BPO amounts will be as follows: Capitol Clutch and Brake in the maximum amount of \$27,000.00 for use by PCF and \$39,000.00 for use by DPW, and Bart Industries in the maximum amount of \$3,000.00 for use by PCF and \$21,000.00 for use by DPW. The Departments' Fiscal Impact Statements are attached (refer to Attachments B and C).

Attachments: A – IFB 10095 Recommended Awards, Bidder Rankings, and Bid Evaluation Spreadsheet
B – Department of Public Works' Fiscal Impact Statement
C – Placer County Fire's Fiscal Impact Statement

cc: Scott Lindgren, Division Chief-South Operations
Kim Davis, Account Auditor II
Cynthia Taylor, Account Clerk-Journey
Chuck Gordon, Public Works Manager-Fleet Operations

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RECOMMENDED AWARD OF BID NO. 10095 - AUTOMOTIVE CLUTCH & BRAKE PARTS & SERVICE

<u>Bid Packages</u>	<u>Bidders Ref. Prices Per Package</u>			<u>Placer County Fire Award</u>			<u>DPW Fleet Services Award</u>		<u>Total BPO Awards</u>	
	Bart Industries	Capitol Clutch & Brake Inc.	*Placer County Fire Award Factor	Placer County Fire Agg. BPO Award - \$30K	**DPW Fleet Services Award Factor	DPW Fleet Services Agg. BPO Award - \$60K	Bart Industries	Capitol Clutch & Brake Inc.	Total Aggregate Award Amount	
Package 1 - Heavy Duty Products		\$ 8,313.17	80%	\$ 24,000.00	55%	\$ 33,000.00			\$ 57,000.00	
Package 2 - Light Duty Products	\$ 12,397.10		10%	\$ 3,000.00	35%	\$ 21,000.00	\$ 24,000.00			
Package 3 - Heavy Duty Relining Service		\$ 1,170.00	10%	\$ 3,000.00	10%	\$ 6,000.00		\$ 9,000.00		
							\$ 24,000.00 + \$ 66,000.00 = \$	90,000.00		

* - Placer County Fire anticipates purchases to be split approximately 80%, 10%, and 10% between Packages 1, 2, and 3 respectively.

** - DPW Fleet Services anticipates purchases to be split approximately 55%, 35%, and 10% between Packages 1, 2, and 3 respectively.

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BIDDER RANKINGS

PACKAGE 1 - HEAVY DUTY CLUTCH AND BRAKE PRODUCTS

<u>Rank</u>	<u>Vendor Name</u>	<u>Ref. Price</u>
1	Capitol Clutch & Brake Inc.	\$ 8,313.17
2	FleetPride	\$ 9,134.46
3	Bart Industries	\$ 18,349.59
*	O'Reilly Auto Parts	-

PACKAGE 2 - LIGHT DUTY CLUTCH AND BRAKE PRODUCTS

<u>Rank</u>	<u>Vendor Name</u>	<u>Ref. Price</u>
**	O'Reilly Auto Parts	\$ 11,636.57
1	Bart Industries	\$ 12,397.10
2	Capitol Clutch & Brake Inc.	\$ 14,695.64
*	FleetPride	-

PACKAGE 3 - HEAVY DUTY CLUTCH AND BRAKE RELINING SERVICE

<u>Rank</u>	<u>Vendor Name</u>	<u>Ref. Price</u>
1	Capitol Clutch & Brake Inc.	\$ 1,170.00
	Bart Industries	No Bid
	O'Reilly Auto Parts	No Bid
	FleetPride	No Bid

* - The bid submitted by O'Reilly Auto Parts for Package 1 and the bid submitted by FleetPride for Package 2 were both determined non-responsive because they did not provide pricing for all of the line items within the respective packages in accordance with Bid Attribute No. 3.

** - The bid submitted by O'Reilly Auto Parts for Package 2 was rejected because their estimated delivery time for non-stock deliveries exceeded the estimated delivery time offered by Bart Industries in accordance with Bid Attribute No. 3.



BID EVALUATION

Bid No. 10095
Title: Automotive Clutch & Brake Parts & Service
Due Date: 6/13/11 @ 2:30 pm

Buyer Name: Jon Manning
Phone: 530-889-4290
Estimated Award Date: 7/12/11

Name of Firm City/State		O'Reilly Auto Parts, CSK Auto St. Louis, MO		FleetPride Dallas, TX		Capitol Clutch & Brake, Inc. West Sacramento, CA		Bart Industries Newcastle, CA		
Telephone Fax Number		417-874-7235 417-874-7242		361-883-4358 361-884-4419		916-371-5970 916-371-6853		530-745-0180 x1066 530-745-0187		
FOB Estimated Delivery Time - Stock Deliveries Estimated Delivery Time - Non-Stock Deliveries		Destination 1 Hour Next Day		Destination Twice/Week - Tues. & Thurs.		Destination Twice/Week - Tues. & Thurs. 4 Hours		Destination Twice Per Week 30 Minutes		
LVP Certified? (1) Invoice Terms (2)		No 2% 10th, Net 20		No Net 30		No Net 10th		No Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Package 1 - Heavy-Duty Clutch and Brake Products										
1.1	Brake Shoes #1308P	4			15.75	63.00	15.00	60.00	18.03	72.12
1.2	Brake Shoes #4228	28			32.31	904.68	36.50	1,022.00	109.00	3,052.00
1.3	Brake Shoes #4515-2	4			14.05	56.20	18.95	75.80	20.39	81.56
1.4	Brake Shoes #4592AD	50			46.59	2,329.50	49.95	2,497.50	140.00	7,000.00
1.5	Brake Drum, WEB #64115	12			213.77	2,565.24	192.40	2,308.80	354.84	4,258.08
1.6	Brake Drum, WEB #64117	8			235.72	1,885.76	135.00	1,080.00	232.61	1,860.88
1.7	R-12 Relay Valve, Bendix #102626X	1			28.38	28.38	26.49	26.49	25.24	25.24
1.8	R-14 Relay Valve, Bendix #103010N	1			33.80	33.80	58.23	58.23	38.93	38.93
1.9	AD-9 Cartridge, Bendix #107794X	1			29.23	29.23	27.95	27.95	35.71	35.71
1.10	PP-1 Valve Control, Bendix #275175	1			27.38	27.38	24.89	24.89	13.93	13.93
1.11	PP-1 Valve Control, Bendix #275176	1			43.21	43.21	39.29	39.29	13.93	13.93
1.12	D2 Governor, Bendix #275491X	1			15.72	15.72	13.83	13.83	12.50	12.50
1.13	PP-1 Valve Control, Bendix #282499X	1			31.48	31.48	27.68	27.68	33.94	33.94
1.14	E-6 Valve Brake, Bendix #286171	1			90.15	90.15	81.96	81.96	46.79	46.79
1.15	AD-9 Kit, Bendix #5004338	1			175.84	175.84	159.86	159.86	189.99	189.99
1.16	AD-9 Kit, Bendix #5004341X	1			58.70	58.70	55.77	55.77	68.29	68.29
1.17	24-24 Brake Chamber	1			51.50	51.50	66.91	66.91	91.99	91.99
1.18	30-30 Brake Chamber	1			38.95	38.95	45.95	45.95	47.81	47.81
1.19	Type 16 Diaphragms	1			3.25	3.25	2.00	2.00	2.29	2.29
1.20	Type 24 Diaphragms	1			3.25	3.25	2.19	2.19	2.57	2.57
1.21	Type 30 Diaphragms	1			3.08	3.08	2.50	2.50	2.57	2.57
					Subtotal	8,438.30	Subtotal	7,679.60	Subtotal	16,951.12
					8.25% Sales Tax	696.16	8.25% Sales Tax	633.57	8.25% Sales Tax	1,398.47
					Bid Total	9,134.46	Bid Total	8,313.17	Bid Total	18,349.59
					LVP	0.00	LVP	0.00	LVP	0.00
					Prompt Payment Discount	0.00	Prompt Payment Discount	0.00	Prompt Payment Discount	0.00
					Ref. Price	9,134.46	Ref. Price	8,313.17	Ref. Price	18,349.59
Package 2 - Light Duty Clutch and Brake Products										
2.1	Brake Shoes, Raybestos #777PG	1	20.51	20.51			29.42	29.42	27.24	27.24
2.2	Brake Rotor, Raybestos #56641	2	27.99	55.98			53.33	106.66	42.60	85.20
2.3	Brake Rotor, Raybestos #66442	2	22.39	44.78			44.29	88.58	35.38	70.76
2.4	Brake Rotor, Raybestos #66597	2	41.59	83.18			72.94	145.88	58.26	116.52
2.5	Brake Rotor, Raybestos #66749	8	37.59	300.72			47.75	382.00	38.14	305.12
2.6	Brake Rotor, Raybestos #66943	2	23.99	47.98			54.09	108.18	43.20	86.40
2.7	Brake Rotor, Raybestos #76923	2	27.99	55.98			49.69	99.38	39.69	79.38
2.8	Brake Rotor, Raybestos #680105	8	41.59	332.72			73.41	587.28	58.64	469.12
2.9	Brake Rotor, Raybestos #680106	8	43.19	345.52			60.98	487.84	48.71	389.68
2.10	Brake Rotor, Raybestos #680110	46	39.99	1,839.54			53.97	2,482.62	49.61	2,282.06
2.11	Brake Rotor, Raybestos #680129	26	29.59	769.34			46.87	1,218.62	37.44	973.44
2.12	Brake Rotor, Raybestos #680280	2	79.99	159.98			81.22	162.44	64.88	129.76
2.13	Brake Rotor, Raybestos #780073	2	33.59	67.18			56.32	112.64	44.99	89.98
2.14	Brake Rotor, Raybestos #780082	2	27.19	54.38			57.98	115.96	46.31	92.62
2.15	Brake Pads, Raybestos Advanced Technology #1065	5	44.24	221.20			61.66	308.30	57.44	287.20
2.16	Brake Pads, Raybestos ATD #1278SV	2	51.74	103.48			47.25	94.50	41.98	83.96
2.17	Brake Pads, Raybestos ATD #1279SV	2	44.24	88.48			38.25	76.50	34.48	68.96
2.18	Brake Pads, Raybestos ATD #931P	2	44.24	88.48			43.76	87.52	36.61	73.22
2.19	Brake Pads, Raybestos ATD #932P	2	44.24	88.48			47.45	94.90	36.33	72.66
2.20	Brake Pads, Raybestos ATD #1040AP	2	44.01	88.02			43.42	86.84	49.35	98.70
2.21	Brake Pads, Raybestos Professional Grade #966M	2	42.74	85.48			51.07	102.14	44.80	89.60
2.22	Brake Pads, Raybestos Professional Grade #967M	4	33.74	134.96			41.09	164.36	36.04	144.16
2.23	Brake Pads, Raybestos PGD #370M	2	29.99	59.98			33.05	66.10	30.60	61.20
2.24	Brake Pads, Performance Friction #1278.20	2	55.60	111.20			62.09	124.18	41.98	83.96
2.25	Brake Pads, Performance Friction #1069.10	2	64.04	128.08			61.66	123.32	42.60	85.20

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COUNTY OF PLACER, AUBURN, CA

BID EVALUATION

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Buyer Name: Jon Manning
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Name of Firm City/State		O'Reilly Auto Parts, CSK Auto St. Louis, MO		FleetPride Dallas, TX		Capitol Clutch & Brake, Inc. West Sacramento, CA		Bart Industries Newcastle, CA		
Telephone Fax Number		417-874-7235 417-874-7242		361-883-4358 361-884-4419		916-371-5970 916-371-6853		530-745-0180 x1066 530-745-0187		
FOB Estimated Delivery Time - Stock Deliveries Estimated Delivery Time - Non-Stock Deliveries		Destination 1 Hour Next Day		Destination Twice/Week - Tues. & Thurs. -		Destination Twice/Week - Tues. & Thurs. 4 Hours		Destination Twice Per Week 30 Minutes		
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No 2% 10th, Net 20		No Net 30		No Net 10th		No Net 30		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
2.26	Brake Pads, Performance Friction #0370.20	10	40.09	400.90			43.18	431.80	30.60	306.00
2.27	Brake Pads, Performance Friction #0477.20	2	37.82	75.64			41.54	83.08	34.60	69.20
2.28	Brake Pads, Performance Friction #0598.20	7	44.04	308.28			48.74	341.18	39.47	276.29
2.29	Brake Pads, Performance Friction #0601.20	2	43.24	86.48			46.40	92.80	39.40	78.80
2.30	Brake Pads, Performance Friction #0699.20	1	57.17	57.17			44.06	44.06	39.27	39.27
2.31	Brake Pads, Performance Friction #0833.20	6	54.12	324.72			54.00	324.00	45.00	270.00
2.32	Brake Pads, Performance Friction #0931.20	45	50.62	2,277.90			56.32	2,534.40	45.27	2,037.15
2.33	Brake Pads, Performance Friction #0814.20	2	50.71	101.42			40.46	80.92	43.93	87.86
2.34	Brake Pads, Performance Friction #0932.20	36	42.33	1,523.88			47.16	1,697.76	43.93	1,581.48
2.35	Brake Pads, Performance Friction #0934.10	5	55.58	277.90			62.06	310.30	45.67	228.35
2.36	Brake Pads, Performance Friction #0935.10	3	53.06	159.18			59.73	179.19	43.93	131.79
			Subtotal	10,969.10			Subtotal	13,575.65	Subtotal	11,452.29
			8.25% Sales Tax	904.95			8.25% Sales Tax	1,119.99	8.25% Sales Tax	944.81
			Bid Total	11,874.05			Bid Total	14,695.64	Bid Total	12,397.10
			LVP	0.00			LVP	0.00	LVP	0.00
			Prompt Payment				Prompt Payment		Prompt Payment	
			Discount	237.48			Discount	0.00	Discount	0.00
			Ref. Price	11,636.57			Ref. Price	14,695.64	Ref. Price	12,397.10
3.1	Package 3 - Heavy-Duty Brake and Clutch Relining Services Hourly Labor Rate for Relining Services	15	No Bid		No Bid		78.00	1,170.00	No Bid	
			Subtotal	0.00	Subtotal	0.00	Subtotal	1,170.00	Subtotal	0.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	0.00	Ref. Price	0.00	Ref. Price	1,170.00	Ref. Price	0.00
(2) Invoice Terms of less than 10 days cannot be considered.										
			Bid Total	\$15,427.97	Bid Total	\$23,986.85	Bid Total	\$24,178.81	Bid Total	\$30,746.69

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

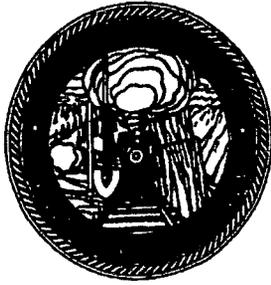
TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: August 9, 2011

SUBJECT: **Fiscal Impact Statement**
Purchase of Clutch and Brake Parts: RQ053037

Sufficient funding has been budgeted in the amount of \$60,000 in Fleet Services FY2011/12 budget.



COUNTY OF PLACER

**OFFICE OF
COUNTY EXECUTIVE**
THOMAS M. MILLER, County Executive Officer

BOARD MEMBERS

JACK DURAN
District 1

JIM HOLMES
District 3

ROBERT M. WEYGANDT
District 2

KIRK UHLER
District 4

JENNIFER MONTGOMERY
District 5

175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603
TELEPHONE: 530/889-4030
FAX: 530/889-4023
www.placer.ca.gov

TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Accountant Auditor II

DATE: July 15, 2011

A handwritten signature in cursive script that reads "Kim Davis".

SUBJECT: **Fiscal Impact Statement**
RQ052959 for BPO for Clutch and Brake Parts and Services for Fire – Bid
No. 10095

The BPO amount is \$30,000. The department has budgeted correctly for this purchase and funding is available in the fiscal year 2011/12 budgets for Fire and Fire CSA Appropriations.

