

PLACER COUNTY

ADMINISTRATIVE SERVICES DEPARTMENT

MEMORANDUM

TO: Honorable Board of Supervisors

FROM: Clark L. Moots, Director of Administrative Services 

DATE: December 13, 2011

SUBJECT: Recommendation to Award a Purchase Order Using a Competitively Bid Public Agency Contract to Modal Networks for the Acquisition of an Uninterruptable Power Supply to Support the South Placer Adult Correctional Facility Project in the amount of \$69,655.76.

RECOMMENDATION

Approve the award of a purchase order utilizing the Pennsylvania Education Purchasing Program for Microcomputers Contract (PEPPM), a national competitively bid public agency contract, to Modal Networks of Sacramento, CA for the purchase of a Liebert NX Uninterruptable Power Supply (UPS) to support the South Placer Adult Correctional Facility Project and authorize the Purchasing Manager to sign the resulting purchase order in the maximum amount of \$69,655.76.

BACKGROUND

The Administrative Services Department's Network Infrastructure Services Group (Department) is responsible for the administration, support, and maintenance of the County's Enterprise Data Network. On June 23, 2009 your Board approved a Design-Build Contract with McCarthy Building Company to deliver the South Placer Adult Correctional Facility.

The South Placer Adult Correctional Facility Project has identified a requirement for County data services prior to the March 2012 completion date to facilitate testing and commissioning of all electronic systems and equipment. To meet this requirement, the Department enlisted the assistance of Modal Networks, a qualified Information Technology Support Services vendor to develop a comprehensive solution for providing UPS backup power to the County's Main Enterprise Data Network Technology Room supporting the new South Placer Adult Correctional Facility.

On November 16, 2011, Modal Networks presented County staff with a proposal in the amount of \$69,655.76 to provide a turnkey solution for the acquisition, site preparation and installation of backup and conditioned power in the form of a Liebert NX Uninterruptable Power Supply system for the new South Placer Adult Correctional Facility. Modal Networks' proposal is based on the PEPPM contract pricing, a national competitively bid public agency contract that supplies State and local government agencies with network equipment at a volume discount rate of 31 percent below the manufacturer's list price. The proposed Liebert solution meets current County Information Technology standards.

In accordance with Purchasing Policy Manual 1.3(e) (3), purchases against another public agency's competitively awarded contract are exempt from competition. Modal Networks'

PEPPM pricing proposal meets this criterion. Therefore, in order to proceed with this purchase your Board's approval is required.

FISCAL IMPACT

The resulting purchase order from this recommendation will not exceed \$69,655.76 and funding to support the acquisition of the Liebert NX Uninterruptable Power Supply is budgeted within the Facility Services Department's South Placer Adult Correctional Facility Project – Project No. 4764.

Attachments: Fiscal Impact Statement

Cc: Jerry Gamez, Assistant Director of Administrative Services
Joel Swift, Deputy Director of Facility Services
Brett Wood, Purchasing Manager
Valerie Bayne, Administrative Services Manager
Ron Baker, Senior Administrative Services Officer
Sandy Hammock, Senior Administrative Services Officer

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Clark L. Moots, Director of Administrative Services



DATE: December 13, 2011

SUBJECT: **Fiscal Impact Statement**

Recommendation to Award a Purchase Order Using a Competitively Bid Public Agency Contract to Modal Networks for the Acquisition of an Uninterruptable Power Supply to Support the South Placer Adult Correctional Facility Project in the amount of \$69,655.76.

The Administrative Services Department Network Infrastructure Services Group (Department) is requesting the award of a purchase order in the amount of \$69,655.76 for the acquisition of an Uninterruptable Power Supply to support the County's Enterprise Data Network at the new South Placer Adult Correctional Facility prior to the March 2012 completion date to facilitate testing and commissioning of all electronic systems and equipment.

The resulting purchase order from this request will not exceed \$69,655.76 and funding to support the acquisition of the Uninterruptable Power Supply is budgeted within the Facility Services Department's South Placer Adult Correctional Facility Project – Project No. 4764.

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