

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: February 5, 2013
SUBJECT: Award of Bid for Annual Vehicle Purchases – Multiple Vendors

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10222 to multiple vendors for the purchase of various types of vehicles in the total aggregate amount of \$629,023, funded by revenue collected from replacement funds with no net County cost, and authorize the Purchasing Manager to sign the resulting purchase orders.

BACKGROUND

The Department of Public Works (DPW) Fleet Services Division and the District Attorney's Office (DA) submitted requests to purchase various types of vehicles. The Procurement Services Division developed Bid No. 10222 to solicit competitive bids for the vehicles requested by DPW Fleet Services Division and the DA. The bid requested pricing for eleven types of vehicles consisting of full size, two and four-wheel drive pickup trucks, cab and chassis truck, compact pickup trucks, light and full size sport utility vehicles (SUV), hybrid sedans, and five passenger sedans. The bid was distributed via the County's E-Bid system to 96 potential bidders and was also posted on the County's website. A total of five responsive bids were received.

The bids were evaluated on the unit pricing offered for each bid package, upgraded bumper-to-bumper warranty, electronic filing charge to register and title each vehicle with the State of California, and compliance with the bid specifications, terms, and conditions. The bid evaluation illustrates that Future Ford of Roseville is the lowest responsive bidder for Bid Package 1 – one each 1 Ton, 4x4 Long Bed Pickup Truck, Bid Package 2 – two each 3/4 Ton, 4x2 Long Bed Pickup Truck, Bid Package 6 – three each Four Door Enclosed Mid-Size 4x4 SUV, Bid Package 9 – six each Five Passenger Mid-Size Sedans, and Bid Package 11 – one each 3/4 Ton, 4x4 Extra Cab and Chassis Truck. Albany Ford Subaru of Albany, CA, is the lowest responsive bidder for Bid Package 7 – two each Ford Escape SE Four Door SUV. John L. Sullivan Chevrolet of Roseville is the lowest responsive bidder for Bid Package 4 – three each Chevrolet Tahoe Police Package 4x2 SUV, and Bid Package 5 – two each Chevrolet Tahoe Special Service 4x4 SUV.

A evaluation summary is provided as Attachment A. Prompt payment discounts and local vendor preference were considered during the award evaluation. The bid evaluation illustrates that Future Ford of Roseville is the lowest responsive bidder for thirteen total vehicles in the total aggregate amount of \$322,934.

In light of the current fiscal environment DPW decided not to award Bid Package 3 – three each Compact 4x2 Extended Cab Pickup Trucks, and Bid Package 10 – one each Gasoline/Electric Four Door Hybrid Sedan. The DA requested that Bid Package 8 – two each Dodge Charger SE Four Door Sedans not be awarded due to budget constraints and also requested that Procurement Services negotiate the purchase of the vehicles specified in Bid Package 8 through an informal quote solicitation in accordance with Purchasing Policy Manual Section 7.1. Procurement Services e-mailed informal quote requests to five potential bidders.

A total of three quotes were received. None of the bidders are registered local vendors nor did they offer any prompt payment discounts. Autowest Dodge of Roseville was the lowest responsive bidder. Their total price was approximately \$11,437 less than the pricing submitted in response to Bid Package 8. In light of the current fiscal environment, the DA will not purchase the maximum extended warranty upgrades offered in Bid Packages 7 and 8. Based on this decision the County will save \$9,800.

FISCAL IMPACT

Upon your Board's approval, purchase orders will be awarded as follows (all amounts include sales tax and tire fees):

- Future Ford of Roseville in the total amount of \$358,624;
- Albany Ford Subaru in the total amount of \$48,064;
- John L. Sullivan Chevrolet in the total amount of \$173,615; and
- Autowest Dodge in the total amount of \$48,719

The Department of Public Works' and the DA's Fiscal Impact Statements are attached (refer to Attachments B and C).

Attachments: A. Bid No. 10222 Evaluation Spreadsheets
B. Department of Public Works' Fiscal Impact Statement
C. District Attorney's Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Chuck Gordon, Public Works Manager-Fleet Operations
Kevin Taber, Public Works Manager-Road Maintenance
Nancy Aplanalp, District Attorney Administrative Services Officer
Troy Kenney, District Attorney Supervising Investigator

BID EVALUATION SUMMARY

(Ref. Price includes 7.50% Sales Tax, CA Tire Fees, Extended Warranties, Electronic Filing Charge for CA DMV Registration/Title, Local Vendor Preference and Prompt Payment Discounts. Optional Warranty Upgrades are not included.)

BID PACKAGE 1 - 1 TON, 4X4, LONG BED PICKUP TRUCK

Rank	Vendor Name/Location	Ref. Price
1	Future Ford/Roseville	\$ 31,952.19
	Albany Ford Subaru/Albany	No Bid
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	John L. Sullivan Chevrolet/Roseville	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 7 - CURRENT MODEL YEAR FORD ESCAPE SE 4DR

Rank	Vendor Name/Location	Ref. Price
1	Albany Ford Subaru/Albany	\$ 48,064.30
2	Future Ford/Roseville	\$ 50,936.45
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	John L. Sullivan Chevrolet/Roseville	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 2 - 3/4 TON, 4X2, LONG BED PICKUP TRUCK

Rank	Vendor Name/Location	Ref. Price
1	Future Ford/Roseville	\$ 52,851.32
2	John L. Sullivan Chevrolet/Roseville	\$ 55,122.09
	Albany Ford Subaru/Albany	No Bid
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 8 - CURRENT MODEL YEAR DODGE CHARGER SE 4DR

Rank	Vendor Name/Location	Ref. Price
	Elk Grove Dodge Chrysler/Elk Grove	\$ 60,156.70
	Albany Ford Subaru/Albany	No Bid
	Future Ford/Roseville	No Bid
	John L. Sullivan Chevrolet/Roseville	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 3 - COMPACT EXTENDED CAB PICKUP TRUCK 2WD

Rank	Vendor Name/Location	Ref. Price
	NOT RECOMMENDED FOR AWARD	

**INFORMAL QUOTES FOR CURRENT MODEL YEAR DODGE CHARGER SE 4DR
PER PURCHASING POLICY MANUAL SECTION 7.1**

Rank	Vendor Name/Location	Ref. Price
	Autowest Dodge (Alternate)/Roseville	NO AWARD
1	Autowest Dodge (Original)/Roseville	\$ 48,719.13
2	Crown Automotive Chrysler/Concord	\$ 50,873.60
3	Mike Albert Fleet Solutions/Cincinnati, OH	\$ 51,610.55

BID PACKAGE 4 - CHEV. TAHOE POLICE PACKAGE (PPV) 4X2

Rank	Vendor Name/Location	Ref. Price
1	John L. Sullivan Chevrolet/Roseville	\$ 88,473.88
	Albany Ford Subaru/Albany	No Bid
	Future Ford/Roseville	No Bid
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 9 - FIVE PASSENGER MID-SIZE SEDANS

Rank	Vendor Name/Location	Ref. Price
1	Future Ford/Roseville (Alternate)	\$ 118,399.00
2	Future Ford/Roseville (Original)	\$ 133,517.80
3	John L. Sullivan Chevrolet/Roseville	\$ 137,573.65
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 5 - CHEV. TAHOE SPECIAL SERVICE (5W4) 4X4

Rank	Vendor Name/Location	Ref. Price
1	John L. Sullivan Chevrolet/Roseville	\$ 66,579.97
	Albany Ford Subaru/Albany	No Bid
	Future Ford/Roseville	No Bid
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 10 - GASOLINE/ELECTRIC 4-DOOR HYBRID SEDAN

Rank	Vendor Name/Location	Ref. Price
	NOT RECOMMENDED FOR AWARD	

BID PACKAGE 6 - 4DR ENCLOSED MID-SIZE SUV 4X4

Rank	Vendor Name/Location	Ref. Price
1	Future Ford/Roseville	\$ 86,351.34 LVP
2	Albany Ford Subaru/Albany	\$ 87,601.60
3	John L. Sullivan Chevrolet/Roseville	\$ 93,255.38
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

BID PACKAGE 11 - 3/4 TON 4X4 EXTRA CAB AND CHASSIS TRUCK

Rank	Vendor Name/Location	Ref. Price
1	Future Ford/Roseville	\$ 27,325.38
2	John L. Sullivan Chevrolet/Roseville	\$ 28,534.81
3	Albany Ford Subaru/Albany	\$ 30,479.61
	Elk Grove Dodge Chrysler/Elk Grove	No Bid
	Hanford Toyota/Hanford	No Bid

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: February 5, 2013

SUBJECT: **Fiscal Impact Statement**
Bid No 10222 for RQ055964, RQ055963, RQ055965, RQ055966, RQ055904,
RQ055902, RQ055903

1. Approve award of competitive bid #10222 for purchase of the following fixed assets: RQ055964 qty 1 4 x4 Pick Up Truck for \$35,690.20, RQ055963 qty 2 4x2 Pick Up Trucks \$61,609.85 for Road dept funded by revenue collected from Highway User Tax Agency funding with no net county cost for the Period of FY2012-13; RQ055965 qty 2 Tahoe Police Package 4x2 SUV \$99,130.40, RQ055966 Qty 2 4x4 SUV for \$74,484.18, RQ055904 qty 3 Mid-Size SUV 4x4 \$96,705.10, RQ055902 qty 5 mid-size sedans \$133,809.00, and RQ055903 ¾ Ton 4x4 Extra Cab and Chassis Truck for \$30,809.88 for Fleet department funded by revenue from rate customers and Fleet direct charge customers with no net county cost, for the period of FY 2012-13, and authorize the Purchasing Manager to sign and the resulting Blanket Purchase Orders.

MEMORANDUM

R. SCOTT OWENS

PLACER COUNTY DISTRICT ATTORNEY

To: HONORABLE BOARD OF SUPERVISORS
From: R. SCOTT OWENS, DISTRICT ATTORNEY
Date: February 5, 2013
Subject: **Fiscal Impact Statement**
RQ055865 Two Dodge Charger Cars Bid No. 10222 Autowest Dodge
RQ055866 Two Ford Escape SUV's Bid No. 10222 Albany Ford Subaru

Approve the purchase of two Dodge Charger cars for the total amount of \$48,064.30 and two Ford Escape SUV's for the total amount of \$48,064.30. The total amount for Bid Number 10222 is \$96,783.42. Funds for the four vehicles are budgeted within the FY 2012/2013 District Attorney's Budget.

