

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: June 18, 2013
SUBJECT: Bid No. 10246 for Aftermarket Auto Parts – Multiple Vendors

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10246 to Riebes Auto Parts of Auburn (CA), O'Reilly Automotive Inc. of Springfield (MO), and Elliott Auto Supply Co. doing business as Factory Motor Parts of Kansas City (MO), for aftermarket auto parts in the total aggregate amount of \$220,000, funded by revenue collected from Fleet rate customers and Fleet direct charge customers as well as Fire revenues with no net County cost however the Sheriff has budgeted these expenses resulting in a net County cost of \$22,900, for the period of July 1, 2013, through March 31, 2014, and authorize the Purchasing Manager to sign the resulting blanket purchase orders (BPOs) and to transfer funds between BPOs as needed to meet the County's needs.

BACKGROUND

The Department of Public Works Fleet Services, Road Maintenance, and Transit/TART Divisions (DPW), Department of Facility Services (DFS), Placer County Fire Department (PCFD), and the Placer County Sheriff's Office (PCSO) require annual blanket purchase orders (BPOs) for the purchase of aftermarket automotive parts on an as-needed basis. The departments' current BPOs expire on June 30, 2013.

The Procurement Services Division developed Invitation for Bids (IFB) No. 10246 to solicit competitive bids for the various types of aftermarket automotive parts requested by the departments. The bid was distributed via the County's e-Procurement platform, Public Purchase, to 39 potential bidders and was advertised on the County's website. A total of five bids were received. None of the bidders that participated in the solicitation are certified to receive local vendor preference credit. Prompt payment discounts were considered but did not affect the outcome of the bid. As the result of the bid evaluation Procurement recommends the award of Bid Category A to both Riebes Auto Parts (primary vendor) and O'Reilly Automotive (secondary vendor) and the award of Category B to both O'Reilly Automotive (primary vendor) and Elliott Auto Supply Co. doing business as Factory Motor Parts (secondary vendor). A complete bid evaluation summary is submitted as Attachments A and B.

FISCAL IMPACT

Upon your Board's approval, BPOs will be awarded to Riebes Auto Parts in the maximum amount of \$110,000, O'Reilly Automotive in the maximum amount of \$88,000 and to Elliott Auto Supply Co. doing business as Factory Motor Parts in the maximum amount of \$22,000. The new BPOs will be effective for the period of July 1, 2013 through March 31, 2014. The Fiscal Impact Statements for DPW, DFS, PCFD, and PCSO are attached (refer to Attachments C, D, E, and F).

Attachments: A. Recommended Award
B. Bid Evaluation
C. Public Works' Fiscal Impact Statement
D. Facility Services' Fiscal Impact Statement
E. Placer County Fire Department's Fiscal Impact Statement
F. Placer County Sheriff's Fiscal Impact Statement

cc: Scott Lindgren, Placer County Fire Division Chief-South Operations
Rui Cunha, Assistant Director of Emergency Services
Kim Davis, County Executive Office Senior Administrative Services Officer
Shelley Beninga, County Executive Office Accountant Auditor I
Valerie Bayne, Facility Services Administrative Services Manager
Cynthia Taylor, Public Works Senior Administrative Services Officer
Chuck Gordon, Public Works Manager – Fleet Operations
Kevin Taber, Public Works Manager – Road Maintenance
Will Garner, Public Works Manager – Transit Services
Judy LaPorte, Sheriff's Office Administrative Services Manager
Liz Zmyslowski, Sheriff's Office Senior Accountant Auditor

AWARD RECOMMENDATION FOR BID NO. 10246 - AFTERMARKET AUTO PARTS

Bidder	Primary/Secondary Vendor	Category	Ref Price	*Factor	Revised Ref. Price	Aggregate BPO Award	**Regional Usage Factor	Aggregate Award Amount (Rounded Up)
Riebes Auto Parts	Primary	A - Western Placer County	\$23,005.00	80%	\$18,404.00	\$ 220,000.00	50%	\$ 110,000.00
O'Reilly Automotive Inc.	Primary	B - Eastern Placer County	\$39,780.16	80%	\$31,824.13	\$ 220,000.00	20%	\$ 44,000.00
	Secondary	A - Western Placer County	\$91,991.62	20%	\$18,398.32	\$ 220,000.00	20%	\$ 44,000.00
Elliott Auto Supply	Secondary	B - Eastern Placer County	\$52,718.00	20%	\$10,543.60	\$ 220,000.00	10%	\$ 22,000.00

* - BPO's shall be awarded to primary and secondary vendors in the maximum aggregate amount of \$220,000.00. The departments anticipate aftermarket auto part requirements to be split approximately 80% and 20% between the primary provider and secondary vendors for each category.

** - The departments anticipate that aftermarket auto part requirements will be split approximately 70% and 30% between Western Placer County and Eastern Placer County.

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COUNTY OF PLACER, AUBURN, CA
BID EVALUATION & AWARD RECOMMENDATION

Bid No. 10246
Title: Aftermarket Auto Parts
Due Date: 5/1/13 @ 2:30:00 PM (Pacific)

Buyer Name/Phone: Jon Manning, 530-889-4290
 (Recommended award is highlighted)

Name of Firm City/State		RMP Powertrain Solutions Grass Valley, CA		Elliott Auto Supply Co. dba Factory Motor Parts Kansas City, MO		O'Reilly Automotive Inc. Springfield, MO		Cummins West West Sacramento, CA		NC Auto Parts Sparks, NV		Riebes Auto Parts Auburn, CA			
Contact Person Telephone Fax Email		Tom Leigon 916-223-6040 800-584-1364 tleigon@rmparts.com		Dana Carney 303-371-7455 720-870-3283 d.carney@fmppo.com		Chris George 417-829-5879 800-925-0899 installer_pricing@oreillyauto.com		Keely King 916-704-6799 keely.king@cummins.com		Brett Clampitt 775-337-3446 775-329-0446 b.clampitt@ncauto.com		Sean Brown 530-885-5134 530-885-0705 sean_brown@riebes.com			
FOB		Destination		Destination		Destination		Destination		Destination		Destination			
LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No 2% 30 Days, Net 10th		No Net 30		No 2% 10 Days, Net 20		No Net 30		No Net 30		No Net 30			
Item No.	Item Description	County's Est. Annual Expenditures	Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		
			Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	
	CATEGORY A - WESTERN PC														
						SECONDARY								PRIMARY	
1	Air and Fuel Systems	6,000.00	NO BID		13.00%	5,220.00	41.00%	3,540.00	NO BID		NO BID		80.00%	1,200.00	
2	Body Parts and Mirrors	10,000.00	NO BID		NO BID		41.00%	5,900.00	NO BID		NO BID		NO BID		
3	Brake Systems	6,000.00	NO BID		32.00%	4,080.00	41.00%	3,540.00	NO BID		NO BID		80.00%	1,200.00	
4	Cooling System	7,000.00	NO BID		10.00%	6,300.00	41.00%	4,130.00	NO BID		NO BID		80.00%	1,400.00	
5	Driveline and Axles	10,000.00	NO BID		12.00%	8,800.00	41.00%	5,900.00	NO BID		NO BID		80.00%	2,000.00	
6	Electronic Ignition Components	6,000.00	NO BID		15.00%	5,100.00	41.00%	3,540.00	NO BID		NO BID		80.00%	1,200.00	
7	Electronic Lighting and Body	4,000.00	NO BID		27.00%	2,920.00	41.00%	2,360.00	NO BID		NO BID		80.00%	800.00	
8	Electronic Starting and Charging	7,000.00	NO BID		12.00%	6,160.00	41.00%	4,130.00	NO BID		NO BID		80.00%	1,400.00	
9	Electronics and Telematics	11,000.00	NO BID		15.00%	9,350.00	41.00%	6,490.00	NO BID		NO BID		NO BID		
10	Emission Controls	8,000.00	NO BID		15.00%	6,800.00	41.00%	4,720.00	20.00%	6,400.00	NO BID		80.00%	1,600.00	
11	Engine and Drivetrain Components	8,000.00	40.00%	4,800.00	12.00%	7,040.00	41.00%	4,720.00	NO BID		NO BID		80.00%	1,600.00	
12	Exhaust System	7,000.00	NO BID		NO BID		41.00%	4,130.00	NO BID		NO BID		80.00%	1,400.00	
13	Hardware and Service Supplies	5,000.00	NO BID		10.00%	4,500.00	41.00%	2,950.00	NO BID		NO BID		NO BID		
14	Heating and Air Conditioning	8,000.00	NO BID		10.00%	7,200.00	41.00%	4,720.00	NO BID		NO BID		80.00%	1,600.00	
15	Interior Parts and Components	5,000.00	NO BID		10.00%	4,500.00	41.00%	2,950.00	NO BID		NO BID		NO BID		
16	Steering Components	6,000.00	NO BID		12.00%	5,280.00	41.00%	3,540.00	NO BID		NO BID		80.00%	1,200.00	
17	Suspension System	10,000.00	NO BID		14.00%	8,600.00	41.00%	5,900.00	NO BID		NO BID		80.00%	2,000.00	
18	Tire and Wheels	6,000.00	NO BID		18.00%	4,920.00	NO BID		NO BID		NO BID		NO BID		
19	Tools and Equipment	9,000.00	NO BID		20.00%	7,200.00	41.00%	5,310.00	NO BID		NO BID		80.00%	1,800.00	
20	Transmission and Transaxle	10,000.00	40.00%	6,000.00	10.00%	9,000.00	41.00%	5,900.00	NO BID		NO BID		NO BID		
21	Windshield Wiper and Washer	5,000.00	NO BID		22.00%	3,900.00	41.00%	2,950.00	NO BID		NO BID		80.00%	1,000.00	
	Subtotal	10,800.00		10,800.00	Subtotal	116,870.00	Subtotal	87,320.00	Subtotal	6,400.00	Subtotal	0.00	Subtotal	21,400.00	
	7.50% Sales Tax	810.00		810.00	7.50% Sales Tax	8,765.25	7.50% Sales Tax	6,549.00	7.50% Sales Tax	480.00	7.50% Sales Tax	0.00	7.50% Sales Tax	1,605.00	
	Freight	0.00		0.00	Freight	0.00	Freight	0.00	Freight	0.00	Freight	0.00	Freight	0.00	
	Bid Total	11,610.00		11,610.00	Bid Total	125,635.25	Bid Total	93,869.00	Bid Total	6,880.00	Bid Total	0.00	Bid Total	23,005.00	
	LVP	0.00		0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	
	Prompt Pay Disc	232.20		232.20	Prompt Pay Disc	0.00	Prompt Pay Disc	1,877.38	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	
	Ref. Price	\$11,377.80		\$11,377.80	Ref. Price	\$125,635.25	Ref. Price	\$91,991.62	Ref. Price	\$6,880.00	Ref. Price	\$0.00	Ref. Price	\$23,005.00	

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COUNTY OF PLACER, AUBURN, CA
BID EVALUATION & AWARD RECOMMENDATION

Bid No. 10246
Title: Aftermarket Auto Parts
Due Date: 5/1/13 @ 2:30:00 PM (Pacific)

Buyer Name/Phone: Jon Manning, 530-889-4290
(Recommended award is highlighted)

Item No.	Item Description	County's Est. Annual Expenditures	Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List		Bidder's Percent Discount Off List	
			Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount	Price	Bid Amount
	NAME OF FIRMS:		RMP Powertrain Solutions		Elliott Auto Supply Co. dba		O'Reilly Automotive Inc.		Cummins West		NC Auto Parts		Riebes Auto Parts	
	City/State:		Grass Valley, CA		Kansas City, MO		Springfield, MO		West Sacramento, CA		Sparks, NV		Auburn, CA	
	Contact Person:		Tom Leigon		Dana Carney		Chris George		Keely King		Brett Clampitt		Sean Brown	
	Telephone:		916-223-6040		303-371-7455		417-829-5879		916-704-6799		775-337-3446		530-885-5134	
	Fax:		800-584-1364		720-870-3283		800-925-0899				775-329-0446		530-885-0705	
	Email:		tleigon@rmpparts.com		d.carney@fmppo.com		installer_pricing@oreillyauto.com		keely.king@cummins.com		b.clampitt@ncauto.com		sean_brown@riebe.com	
	FOB:		Destination		Destination		Destination		Destination		Destination		Destination	
	LVP Certified? (1)		No		No		No		No		No		No	
	Invoice Terms (2)		2% 30 Days, Net 10th		Net 30		2% 10 Days, Net 20		Net 30		Net 30		Net 30	
	CATEGORY B - EASTERN PC				SECONDARY		PRIMARY							
1	Air and Fuel Systems	3,000.00	NO BID		13.00%	2,610.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
2	Body Parts and Mirrors	5,000.00	NO BID		NO BID		41.00%	2,950.00	NO BID		NO BID		NO BID	
3	Brake Systems	3,000.00	NO BID		32.00%	2,040.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
4	Cooling System	2,000.00	NO BID		10.00%	1,800.00	41.00%	1,180.00	NO BID		NO BID		NO BID	
5	Driveline and Axles	3,000.00	NO BID		12.00%	2,640.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
6	Electronic Ignition Components	3,000.00	NO BID		15.00%	2,550.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
7	Electronic Lighting and Body	2,000.00	NO BID		27.00%	1,460.00	41.00%	1,180.00	NO BID		NO BID		NO BID	
8	Electronic Starting and Charging	4,000.00	NO BID		12.00%	3,520.00	41.00%	2,360.00	NO BID		NO BID		NO BID	
9	Electronics and Telematics	5,000.00	NO BID		15.00%	4,250.00	41.00%	2,950.00	NO BID		NO BID		NO BID	
10	Emission Controls	4,000.00	NO BID		15.00%	3,400.00	41.00%	2,360.00	20.00%	3,200.00	NO BID		NO BID	
11	Engine and Drivetrain Components	4,000.00	40.00%	2,400.00	12.00%	3,520.00	41.00%	2,360.00	NO BID		NO BID		NO BID	
12	Exhaust System	3,500.00	NO BID		NO BID		41.00%	2,065.00	NO BID		NO BID		NO BID	
13	Hardware and Service Supplies	2,500.00	NO BID		10.00%	2,250.00	41.00%	1,475.00	NO BID		NO BID		NO BID	
14	Heating and Air Conditioning	3,000.00	NO BID		10.00%	2,700.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
15	Interior Parts and Components	2,500.00	NO BID		10.00%	2,250.00	41.00%	1,475.00	NO BID		NO BID		NO BID	
16	Steering Components	2,000.00	NO BID		12.00%	1,760.00	41.00%	1,180.00	NO BID		NO BID		NO BID	
17	Suspension System	3,000.00	NO BID		14.00%	2,580.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
18	Tire and Wheels	2,000.00	NO BID		18.00%	1,640.00	NO BID		NO BID		NO BID		NO BID	
19	Tools and Equipment	3,000.00	NO BID		20.00%	2,400.00	41.00%	1,770.00	NO BID		NO BID		NO BID	
20	Transmission and Transaxle	5,000.00	40.00%	3,000.00	10.00%	4,500.00	41.00%	2,950.00	NO BID		NO BID		NO BID	
21	Windshield Wiper and Washer	1,500.00	NO BID		22.00%	1,170.00	41.00%	885.00	NO BID		NO BID		NO BID	
	Subtotal			5,400.00		49,040.00		37,760.00		3,200.00		0.00		0.00
	7.50% Sales Tax			405.00		3,678.00		2,832.00		240.00		0.00		0.00
	Freight			0.00		0.00		0.00		0.00		0.00		0.00
	Bid Total			5,805.00		52,718.00		40,592.00		3,440.00		0.00		0.00
	LVP			0.00		0.00		0.00		0.00		0.00		0.00
	Prompt Pay Disc			116.10		0.00		811.84		0.00		0.00		0.00
	Ref. Price			\$5,688.90		\$52,718.00		\$39,780.16		\$3,440.00		\$0.00		\$0.00
	ALL-OR-NONE EVALUATION:													
	Subtotal			16,200.00		165,910.00		125,080.00		9,600.00		0.00		0.00
	7.50% Sales Tax			1,215.00		12,443.25		9,381.00		720.00		0.00		0.00
	Freight			0.00		0.00		0.00		0.00		0.00		0.00
	Bid Total			17,415.00		178,353.25		134,461.00		10,320.00		0.00		0.00
	LVP			0.00		0.00		0.00		0.00		0.00		0.00
	Prompt Pay Disc			348.30		0.00		2,689.22		0.00		0.00		0.00
	Ref. Price			\$17,066.70		\$178,353.25		\$131,771.78		\$10,320.00		\$0.00		\$0.00

EVALUATION NOTES:

NC Auto Parts did not submit a completed bid pricing worksheet with their bid response in Public Purchase.

EVALUATION SUMMARY - LISTED BY LOW BIDDER:

3/6/1

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS

County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: June 18, 2013

SUBJECT: Fiscal Impact Statement

Aftermarket Auto Parts

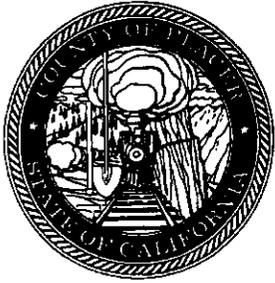
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1. Approve the award of Bid No. 10246 in the aggregate amount of \$220,000.00, funded by revenue collected from Fleet rate customers and Fleet direct charge customers with no net county cost, for the period of FY 2012 – 13 and FY 2013 – 14, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders.

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Valerie Bayne, Administrative Services Manager
DATE: June 18, 2013
SUBJECT: **Fiscal Impact Statement**
BPO for Aftermarket Auto Parts and Automotive Supplies

The Department of Facility Services is responsible for maintaining various heavy equipment throughout the County. Three divisions within the Department require an aftermarket auto part supplier for purchases on an as needed basis in order to help keep the equipment down-time to a minimum and avoid interruption of the department's operation.

There is no net county cost for this request since these supplies were included in the FY13/14 budget for Building Maintenance, Parks & Grounds, and Utilities.



COUNTY OF PLACER

**OFFICE OF
COUNTY EXECUTIVE**
DAVID BOESCH,
County Executive Officer

BOARD MEMBERS

JACK DURAN District 1	JIM HOLMES District 3
ROBERT M. WEYGANDT District 2	KIRK UHLER District 4
JENNIFER MONTGOMERY District 5	

175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603
TELEPHONE: 530/889-4030
FAX: 530/889-4023
www.placer.ca.gov

TO: Honorable Board of Supervisors

FROM: Kim M. Davis, Senior Administrative Services Officer

DATE: June 18, 2013

SUBJECT: **Fiscal Impact Statement**
RQ056264 and RQ056276 for BPOs for Aftermarket Auto Parts for Fire

The BPO amounts are \$23,000 and \$20,000. The department has budgeted correctly for purchases on these BPOs and funding is available in the FY 2012/13 and proposed FY 2013/14 budgets for Fire and Fire CSA Appropriations. This is funded with budgeted Fire revenues in fiscal year 2012-13 and 2013-14 with no net County cost.



PLACER COUNTY
SHERIFF
CORONER-MARSHAL



MAIN OFFICE
2929 RICHARDSON DR.
AUBURN, CA 95603
PH: (530) 889-7800 FAX: (530) 889-7899

TAHOE SUBSTATION
DRAWER 1710
TAHOE CITY, CA 96145
PH: (530) 581-6300 FAX: (530) 581-6377

EDWARD N. BONNER
SHERIFF-CORONER-MARSHAL

DEVON BELL
UNDERSHERIFF

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: Sheriff Edward Bonner
DATE: June 18, 2013
SUBJECT: Fiscal Impact Statement
BPO Renewal for Aftermarket Auto Parts for the period 07-01-13 – 03-31-14

Funds are included in the current FY 2013-14 Sheriff's Office budget for these expenses resulting in Budgeted Net County Costs of \$22,900.

The Aftermarket Auto Parts for our BPOs are used by the Auburn and Tahoe Patrol, Jail and Vehicle Units for installations and repairs. Sheriff's Vehicle Maintenance Unit handles the coordination and management of the build ups for Sheriff's vehicles, including lease vehicles and replacement patrol cars. The amount of this request is based on history and projections of the planned activity factoring in the work that will be done in-house and the work to be completed by other county departments. Based on current usage, we are requesting \$22,900 for these BPOs for FY 13/14.

