



PLACER COUNTY
SHERIFF
CORONER-MARSHAL



MAIN OFFICE
2929 RICHARDSON DR.
AUBURN, CA 95603
PH: (530) 889-7800 FAX: (530) 889-7899

TAHOE SUBSTATION
DRAWER 1710
TAHOE CITY, CA 96145
PH: (530) 581-6300 FAX: (530) 581-6377

EDWARD N. BONNER
SHERIFF-CORONER-MARSHAL

DEVON BELL
UNDERSHERIFF

To: The Honorable Board of Supervisors
From: Edward N. Bonner, Sheriff-Coroner-Marshal
Date: July 23, 2013
Subject: Contract between Placer County Sheriff's Office and IC Solutions

Action Requested

Approve the contract between the Sheriff's Office and IC Solutions for inmate telephone services within the Sheriff's Correctional Facilities and Juvenile Detention Facility. There is no cost associated with this contract, and the revenue generated from this contract will be distributed into the Inmate Welfare Fund (IWF) and Juvenile Detention Fund (JDF). The contract term is from July 1, 2013 to June 30, 2016.

Background

In 2008, the County entered into a three-year contract with Global Tel Link (GTL) to provide inmate telephone services. The contract was permissibly extended one year, and is now continuing on a month-to-month basis.

The current inmate telephone system is outdated and provides limited functionality. In December 2012 Sheriff's Office staff worked with Placer County Procurement to draft and issue an RFP for inmate telephone services. Five vendors submitted proposals which were evaluated by a seven-member panel consisting of Sheriff, Probation and District Attorney staff. The panel selected IC Solutions as the most responsive vendor. The IC Solutions contract will include installation of an upgraded phone system and software platform, installation of video visitation systems and an option for a debit card release system that will replace our current practice of releasing inmates with a check that must be cashed in order to gain access to their funds. The contract will provide these services to the Auburn and South Placer correctional facilities and Juvenile Hall. The contract is on file with the Clerk of the Board.

The inmate telephone system generates revenue by charging the person that the inmate calls. The current cost is based on mileage rates between the two callers and includes a connection fee. Under this contract, IC Solutions will charge a flat rate which should be less expensive for users. IC Solutions will compensate the County at a rate of 63.1% of gross revenues for the first three years, and 80.1% for each of two 1-year extensions. IC Solutions provides guaranteed minimum annual revenue of \$285,000. The current vendor compensates the County at a rate of 52% of gross revenues. Funds generated from this contract will be deposited into the IWF pursuant to California Penal Code section 4025(e); and the JDF pursuant to California Welfare and Institutions Code section 873(d).

Deposits into the IWF shall be expended by the Sheriff for inmate services and products that are not required by law and not funded through the jail's budget. Deposits into the JDF shall be expended by the Chief Probation Officer for the benefit, education and welfare of the wards and detainees confined within the county juvenile facilities.

Fiscal Impact

Revenue from these services is estimated to be at least \$285,000 annually of which approximately \$7,600 will be deposited into the JDF and \$277,400 into the IWF. IWF and JDF have no impact on the General Fund.