

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager *BW*  
DATE: October 22, 2013  
SUBJECT: Bid 10292 Wastewater Treatment Chemicals – Sierra Chemical of Sparks, NV

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**ACTION REQUESTED**

1. Approve the award of a blanket purchase order to Sierra Chemical of Sparks, NV as the result of competitive Bid No. 10292 for the as-needed purchase of wastewater treatment chemicals in the maximum amount of \$80,000, funded by the current FY2013-14 Sewer Maintenance Districts' and Sewer County Service Area budgets with no additional net County cost;
2. Approve the option to renew the blanket purchase order for two additional one year terms provided the renewal amounts do not exceed 10 percent of the recommended maximum amount of \$80,000; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase order.

**BACKGROUND**

Facility Services requires a blanket purchase order (BPO) for the as-needed purchase of various bulk chemicals for use in the County's wastewater treatment plants to control bacteria, molds, and algae. Invitation for Bid (IFB) No. 10292 was developed to include the six primary chemicals that the department needs. Notices announcing the availability of the bid were sent via Public Purchase, Procurement's on-line bidding service, to a total of 18 firms and posted on Procurement's website. Twenty-eight firms accessed the IFB and a total of four bids were received.

The bid expressed the County's intent to evaluate responses on a line-item basis or all-or-none, whichever is in the County's best interest. None of the responding firms are certified to receive local vendor preference or offered prompt payment discounts. Sierra Chemical of Sparks, NV submitted the lowest pricing on five of the six bid items. Brenntag Pacific of Santa Fe Springs submitted the lowest pricing on the sixth bid item, however, the estimated annual savings to award a separate BPO to Brenntag for this item is only \$156 and does not warrant the overhead expense to issue and maintain two separate BPOs. The complete bid evaluation is shown in Attachment A.

Procurement recommends awarding Bid No. 10292 to Sierra Chemical of Sparks, NV. Facility Services concurs with this recommendation.

**AWARD RECOMMENDATION**

Upon your Board's approval, a BPO will be awarded to Sierra Chemical in the maximum amount of \$80,000 for the period October 22, 2013 through September 30, 2014. The department's Fiscal Impact Statement is included as Attachment B.

Attachments:

- A. Bid Evaluation
- B. Facility Services Fiscal Impact Statement

cc: Valerie Bayne, Administrative Services Manager, Facility Services



**COUNTY OF PLACER, AUBURN, CA  
BID EVALUATION & AWARD RECOMMENDATION**

**ATTACHMENT A**

**Bid No. 10292**  
**Title: Bulk Chemicals for Wastewater Treatment**  
**Due Date: 8/14/13**

**Buyer Name/Phone: April Pay, 530-889-4253**

(Recommended vendor is highlighted)

		Name of Firm City/State		Superior Pool Products Rancho Cordova		Univar USA Kent, WA		Brenntag Pacific Santa Fe Springs, CA		Sierra Chemical Sparks, NV	
		Contact Person		Jennifer Wilson		Muni Team		Laura Tua		Matt Merinic	
		Telephone		916-216-0501		253-872-5000		562-903-9626		775-358-0688	
		Email									
		FOB Delivery Time									
		LVP Certified? <sup>(1)</sup>		No		No		No		No	
		Invoice Terms <sup>(2)</sup>		Net 30		Net 30		Net 30		Net 30	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
1	Chlorine Gas, 1-ton cylinders	47		NO BID		NO BID		NO BID	530.00	24,910.00	
2	Sulfur Dioxide Gas, 1-ton cylinders	25		NO BID		NO BID		NO BID	730.00	18,250.00	
3	Liquid Chlorine, small bulk	8,900		NO BID		1.55	13,795.00	1.67	14,863.00	1.42	12,638.00
4	Liquid Chlorine, 4x1 gallon	108	16.90	1,825.20		NO BID		26.00	2,808.00	8.64	933.12
5	Liquid Sodium Bisulfite Solution, small bulk	2,700	2.95	7,965.00		2.49	6,723.00	1.95	5,265.00	1.62	4,374.00
6	Dense Sodium Carbonate (Soda Ash), 50 lb container	6	15.95	95.70		NO BID		14.00	84.00	40.00	240.00
7	Tank Deposit	1		0.00		0.00		0.00	0.00	1,000.00	1,000.00
8	Cylinder Replacement	1		0.00		0.00		0.00	0.00	2,500.00	2,500.00
9	Case Deposit	1		0.00		0.00		5.00	5.00	6.00	6.00
			Subtotal	9,885.90	Subtotal	20,518.00	Subtotal	23,025.00	Subtotal	64,851.12	
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			7.50% Sales Tax	741.44	7.50% Sales Tax	1,538.85	7.50% Sales Tax	1,726.88	7.50% Sales Tax	4,863.83	
			<b>Bid Total</b>	<b>10,627.34</b>	<b>Bid Total</b>	<b>22,056.85</b>	<b>Bid Total</b>	<b>24,751.88</b>	<b>Bid Total</b>	<b>69,714.95</b>	
(2) Invoice Terms of less than 10 days were not considered in this evaluation.			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00	
			<b>Ref. Price</b>	<b>\$10,627.34</b>	<b>Ref. Price</b>	<b>\$22,056.85</b>	<b>Ref. Price</b>	<b>\$24,751.88</b>	<b>Ref. Price</b>	<b>\$69,714.95</b>	

= low bidder by line item

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**FISCAL IMPACT STATEMENT**

TO: Honorable Board of Supervisors  
FROM: Valerie Bayne, Administrative Services Manager  
DATE: October 22, 2013  
SUBJECT: **Fiscal Impact Statement**  
BPO's for Bulk Chemicals

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The Utilities division of the Department of Facility Services requires an annual blanket purchase order for the purchase of bulk chemicals. The Utility division administers bulk chemicals on an as-needed basis for County-operated wastewater treatment plants to control bacteria, molds, and algae.

The Department has budgeted appropriately for this expense in the Sewer Maintenance Districts 1, 2, 3, and Sewer CSA's FY2013/2014 budgets. The Sewer Maintenance Districts and Sewer CSA's are funded by User Fees with no net county cost.

