

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager  
DATE: August 26, 2014  
SUBJECT: Sheriff's Office Helicopter Surplus.

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**Action Requested**

1. Declare the Sheriff's 1971 OH-58 Bell Helicopter, with installed equipment, as surplus and authorize disposal.
2. Approve a contract with Luxe Aviation of McClellan, CA in the maximum amount of \$40,000 for disposal of the helicopter through a transfer or trade with a qualifying agency, funded by the Sheriff's FY 2014-15 Budget with no new Net County Cost, and authorize the Purchasing Manager to execute the contract.

**Background**

The Placer County Sheriff's Office has been working on developing a transfer or trade agreement for the Sheriff's military surplus helicopter. The helicopter was initially obtained through the Defense Logistics Agency (DLA) military equipment reutilization program to qualifying government agencies under the DLA 1208 program. Originally the program allowed participants to sell equipment once the initial time commitment was met. In June of 2012, the Sheriff's Office learned that sales of helicopters obtained under the 1208 program were no longer allowed, however they could be transferred or traded to another qualifying agency. The DLA has confirmed they will support a transfer of the helicopter to a qualifying agency, and Placer County can negotiate compensation or trade for cost and transfer of the installed equipment and associated spare parts.

In April 2014, Luxe Aviation was contacted for a proposal to broker a trade as they possessed the experience with these types of transactions. Luxe Aviation is a certified small business authorized by the State of California General Services as a supplier and has specific experience conducting complex aircraft transactions for individuals, corporations, and government agencies of various sizes. Luxe Aviation has a higher likelihood of success as they have national contacts in aviation brokerage services, have worked with government agencies in the past and have been successful at completing complex transactions similar to this one.

Should Luxe Aviation be successful in identifying potential transfer or trade options for the Sheriff's surplus helicopter, the Sheriff's Office will return to your Board with specific information and any additional requests related to the proposed transfer or trade.

**Fiscal Impact**

Funds for this contract are included in the Sheriff's Office FY 2014-15 Budget. There is no additional fiscal impact to the general fund.

cc: Judy LaPorte, Administrative Services Manager – Sheriff's Office  
Virginia Valenzuela, Senior Administrative Services Officer – Sheriff's Office  
John Savage, Air Support Unit Watch Commander, Lieutenant – Sheriff's Office

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