

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: October 7, 2014
SUBJECT: Motorola Portable and Mobile Radio Equipment – Motorola Solutions, Inc.

ACTION REQUESTED

1. Approve the annual renewal of a Countywide blanket purchase order with Motorola Solutions, Inc of Schaumburg, IL for Motorola portable and mobile radios and compatible accessories in the maximum amount of \$300,000, funds are included in the FY2014-15 department budgets for these expenses resulting in no new net County cost, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

Administrative Services' Telecommunications Division requires an annual blanket purchase order (BPO) for the purchase of portable and mobile radios and compatible parts and accessories on an as-needed basis.

On September 24, 2013, your Board approved the annual renewal of a blanket purchase order with Motorola Solutions, Inc. for the countywide purchase of Motorola brand portable and mobile radios and compatible parts and accessories on an as-needed basis. The resulting BPO expired on September 30, 2014.

Motorola Solutions has agreed to renew for another one-year term and has submitted pricing for the Motorola Project 25 (P25) portable and mobile radios configured per the County's requirements and as directed by Telecommunications. The APX portable and mobile radios are priced at 20% off and parts will be priced at 21% off. Pricing is based on the Los Angeles County contract pricing structure. Purchasing Policy Manual Section 1.3(o) allows for the renewal of these contracts based on the vendors' satisfactory contract performance.

Your Board's approval is required to proceed with a new one-year BPO in the maximum amount of \$300,000 and to authorize the Purchasing Manager to sign the related BPO.

FISCAL IMPACT

Upon you Board's approval, a BPO will be awarded to Motorola Solutions, Inc. in the maximum amount of \$300,000 for the period of October 1, 2014 through September 30, 2015. Each department is responsible for budgeting properly for its own expenditures.

cc: Kathy Buchanan, Deputy Director of Information Technology
Dieter Wittenberg, Information Technology Manager
Valerie Bayne, Administrative Services Manager, Facility Services
Virginia Valenzuela, Sheriff's Office Senior Administrative Services Officer, Sheriff's Office

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