

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

**TO:** Honorable Board of Supervisors

**FROM:** Brett Wood, Purchasing Manager  
Dennis Walsh, Captain, Placer County Sheriff  
Mark Giacomini, Administrative Services Manager, Placer County Sheriff

**DATE:** April 7, 2015

**SUBJECT:** Lake Tahoe Marine Patrol Boat Replacement

---

**ACTION REQUESTED**

1. Approve a Budget Revision to increase revenue and expenditures in the amount of \$470,920 within the Sheriff's Office's FY 2014-15 Final Budget to purchase a replacement patrol boat for the Lake Tahoe Marine Patrol Program, with no new Net County Cost.
2. Approve the award of a purchase order to Moose Boats Inc. of Petaluma, CA, in the amount of \$485,952 for the purchase of one M2-35 Outboard Patrol Catamaran.
3. Authorize the Purchasing Manager to sign the resulting purchase order and related documents, and add the equipment to the Master Fixed Asset List.

**BACKGROUND**

The Placer County Sheriff's Office has operated a Marine Patrol Program on Lake Tahoe since 1955. Currently, a 28 foot patrol boat provides a variety of law enforcement services within Placer County's jurisdiction on the lake. The patrol boat's primary functions on the lake include enforcement of boating laws, search and rescue operations, medical aid responses, boating collision investigations, and support of patrol functions during high volume tourism periods. Additionally, the boat provides support services for numerous year-round organized events on the lake, and provides educational water and general boating safety programs for the public.

The State Department of Boating and Waterways estimates the useful service life of a patrol boat to be 15 years. The current patrol boat has been in operation since 1987, a period of 27 years, and is the oldest operating patrol boat in the State of California. Over the past several years, the structural instability and water tight integrity of the boat have degraded to the extent that water intrusion into the hull has resulted in the boat listing permanently to the starboard (right) side.

Given the condition of the existing patrol boat, the Sheriff's Office submitted a request to purchase a replacement boat for the Lake Tahoe Marine Patrol Program. Procurement Staff obtained three quotes for patrol boats based on equipment specifications provided by the Sheriff's Office. The three companies identified as potential vendors were Safe Boat International, Moose Boats, and Metal Shark. All three firms' submitted quotes, Moose Boats Inc. submitted the price quote that best fit the department's operational requirements. Both Safe Boat International and Metal Shark provided quotes for boats that exceed the length requirement of the Sheriff's Office, which would create significant impacts to the operational uses and effectiveness of the patrol boat. These operational requirements include; staffing, fuel, berthing space, and maneuverability. Staff from the Sheriff's Office and the Procurement Division researched potential co-operative contracts available as an

alternative to a competitive bid. Both Safe Boat International and Moose Boats have current GSA contracts.

The Procurement Division and the Sheriff's Office feel the best fit to the needs of the department are met by the Moose Boats quote. Purchasing Policy Manual (PPM) Section 1.3e allows for the purchase of goods or services from a vendor based on another government entities cooperative contract. Moose Boats' GSA contract #GS-07F-0507M meets the cooperative requirement.

If approved, the purchase order awarded to Moose Boats, Inc. will include a basic M2-35 Outboard Patrol Catamaran hull, along with standard cabin, navigation, electrical, deck and law enforcement equipment, but will not include engines. Once the purchase order is awarded, the Sheriff's Office will submit an Equipment Grant Application to the California Department of Boating and Waterways in the amount of \$82,479 to secure funding for two 350 horsepower outboard motors, an 18,000 pound trailer, and additional ancillary equipment to complete the patrol boat build.

### **FISCAL IMPACT**

Upon Board approval, equipment expenditures within the Sheriff's FY 2014-15 Final Budget will be increased \$485,952, and a purchase order will be awarded to Moose Boats, Inc. for one M2-35 Outboard Patrol Catamaran. The purchase will be funded using a one-time allocation of Public Safety Sales Tax revenues in the amount of \$470,920 and Salary & Wage savings in the amount of \$15,032 within the Sheriff's FY 2014-15 Tahoe Appropriation.

Payment terms contained within the quote from Moose Boats, Inc. stipulate 30% of the total is due at Pre-Construction, 30% due at Mid-Construction, 30% due at Sea Trials, and 10% due upon delivery. With these payment terms in mind, the Sheriff's Office estimates approximately \$271,229 of the total would be payable in FY 2014-15, with the \$180,819 balance payable in FY 2015-16. The Sheriff's Office will request to carry forward the estimated FY 2015-16 required funding at Final Budget.

cc: Virginia Valenzuela, Senior Administrative Services Officer – Sheriff's Office

PAS DOCUMENT NO.  
\_\_\_\_\_

**BUDGET REVISION**

**POST DATE:**

DEPT NO.	DOC TYPE	Total \$ Amount	TOTAL LINES
20	BR	971,904.00	3

- Cash Transfer Required
- Reserve Cancellation Required
- Establish Reserve Required

- Auditor-Controller *MJ 3/12*
- County Executive
- Board of Supervisors

ESTIMATED REVENUE ADJUSTMENT										APPROPRIATION ADJUSTMENT											
DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT	DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT
20	006				217901	02412	7424			470,919.53	20	014				217901	02412	4451			485,952.00
											20	015				217902	02412	1002			15,032.47
<b>TOTAL</b>										470,919.53	<b>TOTAL</b>										500,984.47

REASON FOR REVISION: To purchase M2-35 Outboard Patrol Catamaran.

Prepared by *Liz* Liz Ext 7834

Department Head *M.J. [Signature]*

Board of Supervisors \_\_\_\_\_

Date: 3/19/15

Page: \_\_\_\_\_

Budget Revision # \_\_\_\_\_ FOR INDIVIDUAL DEPT USE

*69*

