

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: May 19, 2015
SUBJECT: Networking Equipment – Curvature LLC

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10444 to Curvature LLC of Santa Barbara, CA for networking equipment in the amount of \$175,000 for the period of May 20, 2015 through June 30, 2016. Funding is provided by the Administrative Services Telecommunications Division;
2. Approve the option to renew the resulting blanket purchase order on a year-to-year basis for two additional one-year terms with a renewal amount not to exceed 10 percent in aggregate of the original award amount of \$175,000; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

The Telecommunications Services Divisions, Network Infrastructure Services Group developed and identified a ten-year Capital Replacement Plan for the County's Enterprise Data Network. The data network infrastructure was purchased during FY2001-02. Cisco, the equipment manufacturer, has notified the County that the equipment is at end-of-life and no longer supported. The new Layer 3 routing equipment will provide for improved network management and increased reliability of transport services utilizing multi-protocol label switching technologies.

On behalf of the Administrative Services, Telecommunications Division, the Procurement Services Division developed Invitation for Bids No. 10444 to solicit bids for the as-needed purchase of various types of networking equipment including routers, switches, and other miscellaneous equipment in support of telecommunication's Capital Replacement Plan network projects throughout Placer County. One hundred thirteen firms were notified of the bid, fifty-two bidders accessed the bid documents, and formal responses were received from three firms.

The bids were evaluated based on two weighted factors, the firm's pricing and qualifications. The highest scoring and responsive bidder is Curvature LLC. Your Board's approval is required to proceed with the award of a blanket purchase order in the amount of \$175,000 and to authorize the Purchasing Manager to sign the resulting BPO.

FISCAL IMPACT

Upon your Board's approval, a BPO will be awarded to Curvature LLC in the amount of \$175,000 for the period of May 20, 2015 through June 30, 2016. Administrative Services advised that sufficient funding is available in the FY2014-15 final budget and will be in the FY2015-16 requested budget. Funds are not encumbered until products are rendered against the BPO.

cc: Kathy Buchanan, Deputy Director of Information Technology
Dieter Wittenberg, Information Technology Division Manager - Telecommunications

501

