

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager
DATE: June 16, 2015
SUBJECT: Video Surveillance Systems - Security & Asset Management LP dba Sonitrol of Sacramento

ACTION REQUESTED

1. Approve related Purchase Orders with Security & Asset Management LP dba Sonitrol of Sacramento for video surveillance systems for South Placer Justice Center, Building B, and the Auburn Jail in the maximum amount of \$183,001. The one-time cost is funded by the departments of District Attorney, Probation, Assessor, Administrative Services, and the Capital Projects Fund, based on the Sonitrol quoted share and is included in the FY 2014-15 Final Budget.

BACKGROUND

Since 2013 the County's alarm systems have been monitored and maintained by Sonitrol following a competitive bid and several negotiated agreements. These services are provided to County departments through a countywide blanket purchase order (BPO). Video surveillance systems are utilized for internal and external premise security purposes in various County facilities. Many of these systems were installed during the construction of the buildings and over the past several years have been expanded to meet user department's growing needs. Two of these systems have either reached end of life or do not support new digital technologies. These systems are located in the South Placer Justice Center, Building B and the Auburn Jail facility.

The South Placer Justice Center, Building B, which was occupied in 2007, has a need to expand the existing video surveillance system. However, the existing system is at end of life and is no longer supported by the manufacturer. County departments supported by the Building B video surveillance system include the Assessor's Office, District Attorney's Office, Revenue Services Division, and the Probation Department. The Auburn Jail has also identified a need to upgrade the infrastructure of their existing video surveillance system. Staff has identified 22 analog cameras that need to be replaced with new digital cameras. However, the existing system is at capacity and unable to support new digital technologies.

Staff initiated discussions with Sonitrol to determine the appropriate technology to meet the requirements of the County. Sonitrol provided a proposal in April 2015 for the South Placer Justice Center, Building B, and the Auburn Jail facility. The proposed solution utilizes a platform that will support a multitude of cameras and allows for needed expansion. The new solution will provide enhanced digital video picture quality as well as improved video surveillance coverage in and around the premises. The Auburn Jail's proposed upgrade will provide a transition path for the remaining Analog cameras and enable future integration with the Access Control system being used by the Sheriff's Office. The server storage equipment associated with the proposed solution is designed to meet an 18 month retention period and have the ability to increase storage as needed.

The current Sonitrol BPO for similar services expires on June 30, 2015 and staff is finalizing the consolidation of existing and new services into a single master service agreement that will be presented to your Board at a future meeting. Therefore, your Board's approval is being requested to authorize the related Purchase Orders being requested in an aggregate amount not to exceed \$183,001 and authorize the Purchasing Manager to sign the resulting documents.

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FISCAL IMPACT

Upon your Board's approval, Purchase Orders will be issued to Sonitrol for the South Placer Justice Center Building B and the Auburn Jail projects in a not to exceed aggregate amount of \$183,001. This equipment is funded in the affected department's FY 2014-15 Final Budget, or Capital Projects Fund. The breakdown of the costs and associated funding is as follows: Capital Projects Fund for the Auburn Jail and Probation Tenant Improvements Area: \$101,577; Probation: \$20,691; District Attorney: \$21,573; Assessor: \$18,469, and Revenue Services: \$20,691.

cc: Scott Owens, District Attorney
Kristen Spears, Assessor
Marshall Hopper, Chief Probation Officer
Jerry Gamez, Director of Administrative Services
Don Hutchinson, Sheriff Captain
Kathy Buchanan, Deputy Director of Information Technology
Dieter Wittenberg, Information Technology Manager